OCCASION

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CONTACT

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The World Directory of Industrial and Technological Information Sources has been compiled from data collected by INTIB, the Industrial and Technological Information Bank of UNIDO's Industrial Information Section.

The Directory contains a collection of profiles of suppliers of industrial and technological information from around the world. The services of these suppliers are used by INTIB to complement the provision of INTIB's own stock of industrial information which is provided to entrepreneurs in developing countries seeking tailor-made answers to their industrial needs. This may be of technologies available, manufactured products or training opportunities for one or more sectors of industry, or even a combination of any of these requirements.

The profiles of these specialized information sources are firstly classified alphabetically by country, then alphabetically by organization within each country. Instructions on how to interpret each profile are provided. The second part provides a cross-reference by sector.

Through this Directory, the staff of INTIB hope to provide a useful tool in locating sources of information in all industrial sectors and aims to disseminate this knowledge in a most impartial manner.
In a spirit of innovation and with a view to decentralizing its operations, the Industrial and Technological Information Bank (INTIB) of UNIDO has now added a new tool to its information systems, the International Referral System, which is already showing promising results.

The International Referral System is a network of specialized information sources established for replying rapidly to industrial enquiries from entrepreneurs in developing countries, transmitted through INTIB. The network is computerized to facilitate rapid searches by field of industry, type of activities, languages, and form of replies to industrial enquiries.

The network has been built up over the last two years in response to the growing need for state-of-the-art, tailor-made answers to technical enquiries in a rapidly changing and competitive environment. In addition to its own resources, INTIB now uses the services of the International Referral System to search for the most judicious choice of technological, manufacturing and equipment alternatives for its clients, acting as an honest broker of industrial and technological information.

The World Directory of Industrial and Technological Information Sources is the printed counterpart of this initiative. It contains data from specialized information sources that have joined the International Referral System, representing 244 organizations around the world in 45 countries.

I am particularly pleased to launch the Directory on the occasion of the sixth session of UNIDO's General Conference, as it will provide entrepreneurs with a useful tool to facilitate their access to information they need. It also provides governmental and non-governmental organization concerned with industrial information with an incentive to assess the information resources of their country. INTIB stands ready to process, analyze, enter and disseminate such valuable information.

Any comments and potential contributions will be highly appreciated. We expect that the next issue of the Directory will have a more comprehensive country and sector coverage, which will allow INTIB to respond to its clients with an increasing range of alternatives.

In a spirit of international team work, INTIB now relies on additional inputs from its users in order to serve as the first port of call for technology holders and the global industrial community.

Mauricio de Maria y Campos, Director-General, UNIDO
INTIB

The Industrial and Technological Information Bank (INTIB) was first set up in 1977 as a pilot project through a decision of the Industrial Development Board. As early as December 1975, the General Assembly of the United Nations had affirmed the "need to enable developing countries to have access to specific information on advanced and other technologies requested by them, as well as on the new uses of existing technologies, new developments, possibilities of adapting them to local needs and to select technologies which meet their requirements."

INTIB has since then provided industry in the developing countries with the necessary background information for sound technological and business decisions and has assisted these countries in the formulation of information policies and in the development of national information systems, centres and services. INTIB facilitates direct or indirect access to information through its own international databases and through a variety of services and products.

INTIB's information tools are:

DATABASES ON:
- industrial development abstracts of reports, studies etc.
- technology transfer agreements
- industrial energy saving
- clean technology
- agro industries
- materials technology
- specialized information sources (contained in the International Referral System)

CURRENT AWARENESS BULLETINS ON:
- Microelectronics
- Genetic Engineering and Biotechnology
- New Materials
- Marine Industrial Technology
- High Technology Spin Offs
- Environment

NATIONAL FOCAL POINTS

To ascertain the national and regional information need, and improve information delivery, an information network of 69 and 5 regional focal points has been established. These maintain direct contact with INTIB and most are in a position to supply rapid answers to enquiries in their own country or region.

INTERNATIONAL REFERRAL SYSTEM

As indicated in the introduction to the Directory, the International Referral System is designed to redirect queries received by INTIB, either at Headquarters or in the National Focal Points, to a wide range of well targeted sources of industrial and technological information. For every enquiry received, a letter, including the information request is sent by the most efficient means available to some 20 or 30 specialized information sources. The sources are asked to respond directly to the requestor. The requestor receives from INTIB the names and addresses of the sources contacted.

Entrepreneurs in developing countries may contact INTIB if they have a specific industrial question. A questionnaire is sent to them for completion, which assists in the formulation of the query in a manner which will find the best matches among the members of the System.

Potential members of the System also receive a blank "Profile of Specialized Information Sources" which they are requested to complete for subsequent inclusion in the System. The computerized data is also used to generate such matrices as shown in the following pages and will appear in the same form in the updated version of the World Directory of Information Sources.

Page 4
## ORGANIZATION NAME

<table>
<thead>
<tr>
<th>Name of the country</th>
</tr>
</thead>
</table>

### Contact:
Person who provides replies to enquiries

### Postal address:
Country

### Tel:
Phone
Tlx: Telefax
Telex
E-mail: Electronic mail

### LANGUAGES:
Listing of working languages.

### SECTORS:
Listing of the sectors covered by the organization.

### ACTIVITIES:
Listing of the organization’s activities.

Indicate the subjects on which the organization may be able to reply quickly. A letter indicates whether the service is free or not.

### Type of Query

<table>
<thead>
<tr>
<th>Type of Query</th>
<th>Payable Services</th>
<th>Free Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>P:</td>
<td></td>
<td>F:</td>
</tr>
</tbody>
</table>

### Raw Materials

### Manufacturing Processes

<table>
<thead>
<tr>
<th>N</th>
<th></th>
</tr>
</thead>
</table>

### Machinery

### Equipment

### Manufactured Products

### Technologies

### Engineering, Methods & Services

### Quality, Standards & Maintenance

### Seminars, Training

### Congresses

### Trade Fairs

### Form of Reply

<table>
<thead>
<tr>
<th>List of Companies or Organizations</th>
<th>Lists of Experts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lists of Transferable Technologies</td>
<td></td>
</tr>
<tr>
<td>State of the Art, Publications</td>
<td></td>
</tr>
<tr>
<td>Commercial Literature</td>
<td></td>
</tr>
<tr>
<td>Bibliographies</td>
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<tr>
<td>Proposal and Estimate for Research</td>
<td></td>
</tr>
<tr>
<td>Study</td>
<td></td>
</tr>
<tr>
<td>Company Matching</td>
<td></td>
</tr>
<tr>
<td>Lists of organizations</td>
<td></td>
</tr>
<tr>
<td>Schedule</td>
<td></td>
</tr>
<tr>
<td>Detailed Programme</td>
<td></td>
</tr>
</tbody>
</table>

Indicates the forms in which replies are supplied to companies.

In the example above, the organization replies principally to questions on lists of companies providing manufacturing processes, transferable technologies for manufactured products, lists of organizations who offer seminars and training courses and detailed programmes on trade fairs. Payable or free services (N) may depend on the time to process the request or if it originates from developed or developing countries.
### List of Organizations by Country

**ALGERIA**
- BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
- BSTPE, Bourse de Sous-traitance et de Partenariat de l'Est

**ARGENTINA**
- UNRC-FI Facultad de Ingenieria

**AUSTRIA**
- AIZ Unternehmenszentrum der A I Z, Archäologisches Technologiezentrum - BetriebsberatungsgmbH
- Antoine Bassili, BIT Büro für Internationale Forschungs- & Technologieberaung
- BVFS Bautechnische Versuchs- & Forschungsanstalt (Staatlich Autorisiert)
- EMCO-IC EMCO Innovations Center GmbH & Co KG
- FAZAT Forschungs- und Ausbildungszentrum fuer-Arbeit und Technik Steyr
- GEOSPA, GEOSPACE Beckel-Satellitenbildungs GmbH & Co KG
- GTZ Gruender- & Technologiezentrum St. Poelen
- HAGENBERG Softwarepark Hagenberg
- IA Innovationsagentur GmbH
- ICD Austria GmbH-Industrieansiedlung & Industrielle Kooperation
- IFG Institut fuer Gewerbe-und Handwerksforschung
- INNOFINANZ-Steirische Wirtschaftsförderung GmbH
- Institute for Applied Botany and Food Science
- KIZ Kaemntner Innovationszentrum - WFI der Wirtschaftskammer Kaernten
- LVA Lebensmittelversuchsanstalt
- OEFI Oesterreichisches Forschungsinstitut fuer-Chemie und Technik
- OEFZS Oesterreichisches Forschungszentrum-Seibersdorf GmbH
- OEGI Oester Giesserei-Institut des Vereins fuer-Prakt. Giessereiforschung
- RIZ Regional-Innovations-Zentrum-Informationstransfer- & Beratungsgmbh
- SEA, Studiengesellschaft fuer Energiespeicher- und -Antriebssysteme GmbH
- SIG Simmengr Innovations- & Technologiegruendungszentrum
- TECH-TIROL Technologiezentrum GmbH & Co Innsbruck KG
- TECHNIKUM, Technikum Vorarlberg
- TECHNIFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Salzburger Technologiezentrum GmbH
- TIZ, Technologie Transfer- und Innovationszentrum
- TLK, Technologiezentrum Koennten GmbH
- TMG, Oberösterreichische Technologie- & Marketing GmbH
- TIZ, Technologie Zentrum Linz
- UMWELT-TZ, Umwelt-Techno-Z Bischofshofen
- VTTZ, Vorarlberger Technologie Transfer Zentrum-WFI Vorarlberg
- VWP, Vorarlberger Wirtschaftspark Management GmbH
- WBA WELS, Wirtschaftsberatung- & An- siedlungsgesellschaft-Wels GmbH
- WKNOE-UTI, Wirtschaftskammer Niederöster- reich- Abteilung Umwelt, Technik und Innovation
- WKOS-ITV, Wirtschaftskammer Oesterreich, Aussenwirtschaftsabteilung REFERAT fuer Internationa- lisation- & Internationale Technologievermittlung
- WKOE-TB, Wirtschaftskammer Oesterreich-WFI, Gruppe Technik und Betriebswirtschaft
- WKOE, Wirtschaftskammer Oberösterreich-WFI Technology Transfer
- WKO, Wirtschaftskammer Steiermark-WFI, Referat fuer Tourismus, Technologie und Umwelt

**BARBADOS**
- Carib Agro-Industries Ltd

**BELGIUM**
- AWEX, Agence Wallonne a l'exportation

**BHUTAN**
- BCCI, Bhutan Chamber of Commerce & Industry

**BOLIVIA**
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Comercio de Cochabamba
- Camara de Exportadores de La Paz
- CNCDT, Centro Nacional de Documentación Científica y Tecnológica

**BRAZIL**
- ABCEM, Associação Brasileira da Construção Metálica
- ABLF Associação Brasileira da Ind of Embalagens Plast Flexíveis
- ABINEE Associação Brasileira da Indústria Eletrônica
- ABRACO Associação Brasileira de Corrosão
- ABTCP Associação Brasileira Técnica de Celulose e Papel
- ANTP Associação Nacional de Transportes Públicos
List of Organizations by Country

COSTA RICA
- CIIN, Centro de Información industrial

CUBA
- Pulp and Paper Research Institute Cuba-9

CZECH REPUBLIC
- UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

ECUADOR
- CEBCA, Comision Ecuatonana de Bienes de Capital

FRANCE
- ADEPTA Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- AFNOR Association française de normalisation
- ANIA Association nationale des industries agro-alimentaires
- CCI Chambre de commerce internationale
- CIRAD Centre de coopération internationale en recherche agronomique pour le développement
- CIRAD Forêt Centre de coopération internationale en recherche agronomique pour le développement - Dept forestier
- CIRADCA CIRAD-CA
- CIRADCP Institut de recherche sur le caoutchouc
- CNC Conseil national du cuir
- COPACEL Confédération française de l'industrie des papiers, cartons et celluloses
- CTC Centre technique cuir chaussure maroquinier
- CTP Centre Technique du Papier
- CTB Centre technique des tules et brques
- FFM Fédération des chambres syndicales des minerais et des métaux non ferreux
- FIEE Fédération des industries électriques et électroniques
- FILB Fédération de l'industrie lourde du bois
- FNADE Fédération nationale des activités du déchet et de l'environnement
- GRET Groupe de Recherches et d'Échanges Technologiques
- HYDROPLAN Association professionnelle de l'hydraulique agricole, urbaine, industrielle, de l'électroélectricité et du thermalisme
- IEP Institut français du pétrole
- OTUA Office technique pour l'utilisation de l'acier
- SFC Société française de céramique
List of Organizations by Country

SNCP Syndicat national du caoutchouc et des plastiques
SNIE Syndicat national de l'industrie des engrais
SNIP Syndicat national de l'industrie pharmaceutique
SYGMA Syndicat général des constructeurs de tracteurs et machines agricoles
SYNTEC-ingénierie
UIPP Union des industries de la protection des plantes
UIT Union des industries textiles

GEORGIA
TECHINFORMI, Georgian Research Institute for Scientific and Technical Information

GERMANY
BDI, Federation of German Industries
DIN Deutsches Institut für Normung e V
Forschungsverbund Sonnenenergie, Clo DLR

INDIA
BHEL, Bharat Heavy Electricals Ltd
Biochemical Engineering Research Centre, Indian Institute of Technology
Central Institute for Research on Cotton Technology (Indian Council of Agricultural Research)
Central Machine Tool Institute
Confederation of Indian Industry, CII
Entrepreneurship Development Institute of India
GTS Consultants (P) Ltd
India Lead Zinc Information Centre
ISED, Institute of Small Enterprises and Development
Jayadeva Verma & Associates
National Council for Cement and Building Materials
National Leather Development Programme
National Sugar Institute
NITME, National Institute of Technical and Management Education
NSIC, The National Small Industries Corporation Ltd
PROTECH, PROTECH Systems Private Limited

INDONESIA
Mineral Technology Research and Development Centre

ISRAEL
Dr Jehuda Orshan
Israel Export Institute
Manufacturers' Association of Israel

ITALY
Alberto Bertuzzi S.p.A

JAPAN
KRI, Kansai Research Institute
Society for Research and Information on Tropical Zones

MALAWI
Malawi Industrial Research and Technology Development Centre

MALAYSIA
FRIM, Forest Research Institute Malaysia
INFOFISH

MEXICO
AMECOBRE Asociación Mexicana del Cobre, A.C
BERN Instituto Mexicano de Recursos Naturales Renovables A.C
Bolsa de Enlace en Procesos Industriales de Querétaro A.C
Camara de la Industria Metalica de Guadalajara
CAMIMEX Camara Minera de Mexico
CENDAT Centro de Desarrollo y Aplicaciones Tecnologicas, SSA
CENIDT Centro Nacional de Inf.; Doc Tecnologica IPN
CIDN Instituto Nacional de Investigaciones Nucleares
CIMMYT Centro Internacional de Mejoramiento de Maiz y Trigo
CIT-UNAM Centro para la Innovación Tecnológica
IMCYP-KAG instituto de Madera Celulose y Papel "Ing. Karl Augustin Grellmann"
IMPI Instituto Mexicano del Plástico Industrial S.C
IMT Instituto Mexicano del Transporte
INFOTEC
Instituto Mexicano del Cemento y del Concreto
Unidad de Transferencia de Tecnologia

MOROCCO
BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

NETHERLANDS
Print Ware Development
Small Scale Dairy Technology Group
List of Organizations by Country

PARAGUAY
- Bolsa de SubcontratacIón del Paraguay

PERU
- ALIDE

PHILIPPINES
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Centre for International Trade Expositions and Missions
- FPRDI, Forest Products Research and Development Institute
- Institute for Small-scale Industries, University of the Philippines
- International Rice Research Institute
- Philippine Chamber of Commerce and Industry
- Philippine Textile Research Institute
- United Coconut Association of the Philippines

SLOVAKIA
- SBS, Subcontracting Exchange of Slovakia

SPAIN
- AIN, Asociación de la Industria Navarra
- CICYT-OTT, Comision Intermimisterial Ciencia y Tecnologia

SRI LANKA
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

SWITZERLAND
- ISO, International Organization for Standardization
- SKAT, Swiss Center for Development Cooperation in Technology and Management

THAILAND
- TISTR, Thailand Institute of Scientific and Technological Research

TRINIDAD AND TOBAGO
- CARIRI Caribbean Industrial Research Institute

TURKEY
- Akdeniz Universitesi Ziraat Fakultesi Gido Bilim ve Teknolojisi Bolum
- Akdeniz University Faculty of Agriculture
- Automotive Manufacturers Association
- ICOC-Istanbul Subcontracting Exchange
- PETKIM Petrochemical Holding Co
- Gukurova Agricultural Research Institute
- Turkish Iron and Steel Producers Association
- Turkish Standards Institute
- Trkiye Kimya Sanayicileri Dernegi

UKRAINE
- Engineering and Technological Institute “Biotechnique” of the Ukraine Academy of Agricultural Sciences
- Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
- Institute of Animal Farming Mechanization of the Ukraine Academy of Agricultural Sciences
- Institute of Grape Vine Growing and Wine Making of the Ukraine Academy of Agricultural Society
- Institute of Mechanization and Electrification of Agriculture
- Scientific and Industrial Joint-Stock Company
- State Pedigree Poultry-Breeding Farm “Polesskiy”

UNITED KINGDOM OF GREAT BRITAIN AND NORTHERN IRELAND
- British Textile Technology Group
- The Institute of Materials
- International Bee Research Association
- International Innovation Services
- Leatherhead Food Research Association
- The Textile Institute

UNITED STATES OF AMERICA
- African Technology Forum
- RPBS, Research Periodicals & Book Services
- USDA Forest Service

URUGUAY
- FEPALE, Federación Panamericana de la Lechería
- Oficina de Gestion Tecnologica
- SIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis. Europea-al-Invest
- UNIT, Instituto Uruguayo de Normas Tecnicas

YUGOSLAVIA
- Borovac C E
PROFILE OF INFORMATION SOURCES

The profiles in this chapter are listed alphabetically by country and alphabetically by organization within each country.

To find a listing by sector and country, see "Sectoral Reference List" on Page 237.
BASTP, BOURSE ALGÉRIENNE DE SOUS-TRAITANCE ET DE PARTENARIAT

Contact: M. Azzouz Laïb
Gérant

Chemin du Paradou-Site
Sider
Hydra (B.P. 15)
Algiers
Algeria

Tel: (213.2) 59.14.82
Tél: (213.2) 59.03.49

Languages: English; French.

Sectors: Agricultural machinery; Construction of vehicles; Electrical products; Electronics and communications; Engineering; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Non-metallic mineral products; Plastic and plastic products; Rubber and rubber products; Transport equipment.

Activities: Assistance to small and medium enterprise industry; Information, general.

Type of Query

<table>
<thead>
<tr>
<th></th>
<th>P: Payable Services</th>
<th>F: Free Services</th>
<th>N: Payable or Free Services</th>
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<tbody>
<tr>
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<td>F</td>
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</tr>
<tr>
<td>Manufacturing Processes</td>
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<td></td>
<td>F</td>
</tr>
<tr>
<td>Machinery</td>
<td></td>
<td>N</td>
<td>P</td>
</tr>
<tr>
<td>Equipment</td>
<td></td>
<td>N</td>
<td>F</td>
</tr>
<tr>
<td>Manufactured Products</td>
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<tr>
<td>Technologies</td>
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</tr>
<tr>
<td>Engineering, Methods &amp; Services</td>
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<td></td>
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<tr>
<td>Quality, Standards &amp; Maintenance</td>
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<td>P</td>
</tr>
</tbody>
</table>

Seminars, Training   N                     N
Congresses           N                     N
Trade Fairs          N                     N

Form of Reply

List of Companies or Organizations
Lists of Experts
Lists of Transferable Technologies
State of the Art, Publications
Customized Research
Commercial Literature
Bibliographies
Proposal and Estimate for Research, Study
Company Matching
Lists of organizations
Schedule
Detailed Programme

UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
BSTPE, BOURSE DE SOUS-TRAITANCE ET DE PARTENARIAT DE L'EST

Contact: M. Bourkab, Directeur

B.P. 45 A
Djelfa 25104
Khroub-Constantine
Algeria

Tel: 213.4.98734
Tlx: 213.4.96.26.20
Tlx: 92151

LANGUAGES: French

SECTORS: Agricultural machinery; Construction of vehicles; Electrical products; Electronics and communications; Engineering; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Plastic and plastic products; Rubber and rubber products; Transport equipment.

ACTIVITIES: Assistance to small and medium enterprise industry; Sub-contracting.

Type of Query

| Raw Materials | P | N |
| Manufacturing Processes | N |
| Machinery | F |
| Equipment | F |
| Manufactured Products | F |
| Technologies | N |
| Engineering, Methods & Services | N |
| Quality, Standards & Maintenance | N |

Form of Reply

List of Companies or Organizations
Lists of Experts
Lists of Transferable Technologies
State of the Art, Publications
Customized Research
Commercial Literature
Bibliographies
Proposal and Estimate for Research, Study
Company Matching
Lists of organizations
Schedule
Detailed Programme
UNRC-FI FACULTAD DE INGENIERIA

Contact: Ing. Jose L. Fernandez, Vice-Decano
Universidad Nac. de Rio
Ruta 8 - Km 601
5800 Rio Cuarto
Argentina

Tel: 54-10586-23925
Tfax: 54-1-586-23925

Languages: English, Spanish.

Sectors:
- Agricultural machinery
- Agriculture
- Biotechnology and genetic engineering
- Electrical products
- Electronics and communications
- Energy
- Engineering
- Environment
- Fabricated metal products
- Food and Beverages
- Leather and leather products
- Non-ferrous metals
- Process engineering
- Software engineering
- Wood and wood products

Type of Query

<table>
<thead>
<tr>
<th>P: Payable Services</th>
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</tr>
</thead>
<tbody>
<tr>
<td>N: Payable or Free Services</td>
<td></td>
</tr>
</tbody>
</table>

| Raw Materials | N | N | N | N |
| Manufacturing Processes | N | N | N | N |
| Machinery | N | N | N | N |
| Equipment | N | N | N | N |
| Manufactured Products | N | N | N | N |
| Technologies | N | N | N | N |
| Engineering, Methods & Services | N | N | N | N |
| Quality, Standards & Maintenance | N | N | N | N |

Seminars, Training: N N
Congresses: N N
Trade Fairs: N N

Form of Reply

- List of Companies or Organizations
- Lists of Experts
- Lists of Transferable Technologies
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- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations
- Schedule
- Detailed Program
# Austria

**AIZ UNTERNEHMERZENTRUM DER A.I.Z. AICHFELDZENTRUM-BETRIEBSBERATUNGSGMBH**

**Contact:** Mr. Arnold Stengg.

**Address:** Bundesstrasse 66 A-8740 Zeitweg Austria

**Telephone:** (43/3577) 25100

**Telex:** (43/3577) 25100-200

**Languages:** English; German.

**Sectors:** Electrical products; Energy; Engineering; Environment; Plastic and plastic products; Process engineering; Wood and wood products.

**Activities:** Consulting; Information; specialized; Marketing.

## Type of Query

<table>
<thead>
<tr>
<th>Raw Materials</th>
<th>Manufacturing Processes</th>
<th>Machinery</th>
<th>Equipment</th>
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## Form of Reply

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- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations
- Schedule
- Detailed Programme

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
**ANTOINE BASSILI**

**Contact:** Mr. Antoine Bassili  
**Address:** Rembrandtstrasse 2/11  
A-1020 Vienna  
Austria

**Tel:** (431) 332 33 19  
**Fax:** (431) 334 19 26

**LANGUAGES:** English, French.

**SECTORS:** Construction products, building materials; Wood and wood products.

**ACTIVITIES:** Assistance to small and medium enterprise industry; Consulting; Information, specialized.

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**Type of Query**

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**Seminars, Training**  
**Congress**  
**Trade Fairs**

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- Lists of organizations
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**UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria**
**BIT BUERO FUER INTERNATIONALE FORSCHUNGS- & TECHNOLOGIEKOOPERATIONEN**

Contact: Dr. Ingrid Prohaska

Address: Wiedner Haupt-Strasse 76, A-1040 Vienna, Austria

Tel: (43/1) 581 16 16-0

Fax: (43/1) 581 16 16-16

**LANGUAGES:** English, German.

**SECTORS:** Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Computer technologies and engineering; Construction of vehicles; Electronics and communications; Energy; Environment; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Pharmaceuticals; Plastic and plastic products; Process engineering; Software engineering; Transport equipment.

**ACTIVITIES:** Information, specialized; Research and development; Technology transfer.

### Type of Query

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**BTZ BURGENLÄNDISCHES TECHNOLOGIETRANSFERZENTRUM**

**Contact:** Mr. Dieter Graschitz  
**Haupt-Strasse 33a**  
**A-7000 Eisenstadt**  
**Austria**  

**Tel:** (43/2682) 64595  
**Tlfx:** (43/2682) 6459577

**LANGUAGES:** German.

**SECTORS:** Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

**ACTIVITIES:** Information, specialized; Technology transfer.

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Austria

BVFS BAUTECHNISCHE VERSUCHS- & FORSCHUNGSANSTALT-(STAATLICH AUTHORIZIERT)

Contact: Mr. Herbert Kaltenboeck
Phone: +43/(0)662-21758
Fax: +43/(0)662-21758-199

Alpen-Strasse 157
A-5020 Salzburg
Austria

LANGUAGES: English; German

SECTORS: Construction products, building materials, Engineering, Environment, Iron and steel

ACTIVITIES: Consulting, Industrial activity, Information, specialized, Quality certification, Research and development

Type of Query

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EMCO-IC EMCO INNOVATIONS CENTER GMBH & CO. KG

Contact: Mr. Roland Storf, Manager
Taxach A-5400 Hallein/Salzburg Austria
Tel: (43/6245) 892-0
TfX: (43/6245) 892-11

LANGUAGES: English; German.

SECTORS: Computer technologies and engineering; Electronics and communications; Engineering; Machinery and equipment (except electrical); Software engineering.

ACTIVITIES: Consulting; Information, specialized; Technology transfer.

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
Austria

FAZAT FORSCHUNGS- UND AUSBILDUNGSZENTRUM FUER-ARBEIT UND TECHNIK STEYR

Contact: Mr. Herbert Jodlbauer, Head

Wehrgrabengasse 5
A-440 Steyr
Austria

Tel:(43/7252) 67 384-0
Fax:(43/7252) 67 384-111

LANGUAGES: English; German.

SECTORS: Computer technologies and engineering; Construction of vehicles; Engineering; Environment; Machinery and equipment (except electrical); Process engineering; Software engineering.

ACTIVITIES: Information, specialized: Technology transfer.

Type of Query

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GEOSPA, GEOSPACBECKEL-SATELITENBILDDATEN GMBH&CO.

Contact: Mr. Gerald Mansberger

OHG
Jakob-Haringer-Strasse 1
A-5020 Salzburg
Austria

Tel: (0662) 458 115
Tlf: (0662) 458 11 54

Languages: English; French; German

Sectors: Agriculture; Engineering; Environment; Mining and quarrying.

Activities: Information, specialized.

**Type of Query**

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GTZ GRIUENDER- & TECHNOLOGIEZENTRUM ST. POELTEN

Austria

Contact: Mr. Raimund Mitterbauer.
Roedl-Strasse 1
P.O. Box 499
A-3101 St. Poelten
Austria

LANGUAGES: English: German.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products; building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

ACTIVITIES: Consulting; Information; specialized; Technology transfer.

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**HAGENBERG SOFTWARE PARK HAGENBERG**

**Contact:** Mr. Wilhelm Medetz, Hauptstrasse 99, A-4232 Hagenberg, Austria

**LANGUAGES:** Chinese, English, French, German, Japanese.

**SECTORS:** Computer technologies and engineering; Software engineering.

**ACTIVITIES:** Information, specialized; Research and development; Technology transfer; Training institutes.

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**IA INNOVATIONSAGENTUR GMBH**

**Contact:** Mr. Robert Niederer  
**Address:** Tabor-Strasse 10  
**A-1020 Vienna**  
**Austria**  
**Tel:** (43/1) 2165293  
**Fax:** (43/1) 2165293-99

**LANGUAGES:** English; German.

**SECTORS:** Biotechnology and genetic engineering; Chemicals (basic); Electrical products; Electronics and communications; Energy; Engineering; Environment; Machinery and equipment (except electrical); Pharmaceuticals; Process engineering; Rubber and rubber products; Software engineering.

**ACTIVITIES:** Information, patents; Information specialized; Technology transfer.

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ICD AUSTRIA GMBH INDUSTRIEANSIEDLUNG & INDUSTRIELLE KOOPERATION

Contact: Mr. Herbert Pfeiffer, Opernring 3
A-1010 Vienna
Austria

Tel:(43/1) 58858-0
Tlx:(43/1) 568659

LANGUAGES: English, German

SECTORS: Biotechnology and genetic engineering; Computer technologies and engineering; Construction of vehicles; Electrical products; Electronics and communications; Engineering; Environment; Machinery and equipment (except electrical); Pulp, paper and paper products; Rubber and rubber products; Software engineering; Wood and wood products.

ACTIVITIES: Information, specialized Technology transfer.

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IFG INSTITUT FÜR GEWERBE-UND HANDWERKSFORSCHUNG

Contact: Mr. Wolfgang Gussbaus-Strasse 8
           A-1040 Vienna
           Austria

Tel: (43/1) 5059761
Tlx: (43/1) 5059761-22

LANGUAGES: English; French; German; Spanish.

SECTORS: Engineering.

ACTIVITIES: Assistance to small and medium enterprise industry; Information, specialized; Research and development.

Type of Query

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Equipment
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Engineering, Methods & Services
Quality, Standards & Maintenance

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INNOFINANZ-STEIRISCHE WIRTSCHAFTSFOERDERUNG GMBH

Contact: Mr. Philipp Lutnik, Grieskai 2/1 A-8020 Graz Austria
Tel: (43/316) 9095-0
Tlx: (43/316) 9095-95

LANGUAGES: English, German.

SECTORS: Biotechnology and genetic engineering; Chemicals (basic); Computer technologies and engineering; Construction of vehicles; Electrical products; Electronics and communications; Energy: Engineering; Environment; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Software engineering; Wood and wood products.

ACTIVITIES: Assistance to small and medium enterprise industry; Information, specialized; Marketing; Technology transfer; Trade and Commerce.

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
INSTITUTE FOR APPLIED BOTANY AND FOOD SCIENCE

Contact: Prof. Dr. Chlodwig M. Franz, Director
Vet.-med. University Linke Bahngasse 11
A-1030 Vienna Austria
Tel:(0043)1 711 55/270
Tfax:714 91 05
E-mail: elisabeth.michel@univie.ac.at

LANGUAGES: English; French; German; Spanish.

SECTORS: Agriculture; Pharmaceuticals.

ACTIVITIES: Consulting; Research and development.

<table>
<thead>
<tr>
<th>Type of Query</th>
<th>P: Payable Services</th>
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KIZ KAERNTNER INNOVATIONSZENTRUM-WIFI DER WIRTSCHAFTSKAMMER
KAERNTEN

Contact: Mr. Johann Mutzl
Bahnhof-Strasse 42
A-9021 Klagenfurt
Austria

Tel: (43/463) 5868-970
Tlx: (43/463) 5868-911
Tlx: 422439

LANGUAGES: English; German.

SECTORS: Biotechnology and genetic engineering; Chemistry; Electrical products; Electronics and communications; Energy; Environment; Fabricated metal products; Iron and steel; Leather and leather products; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Petroleum and Petroleum Products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Textile and textile products; Wood and wood products.

ACTIVITIES: Consulting; Information; patents; Information, specialized; Technology transfer; Trade and Commerce.

Type of Query

P: Payable Services   F: Free Services
N: Payable or Free Services

| Raw Materials       | N | N | F |
| Manufacturing Processes | N | F | N | F |
| Machinery           | N | N | F |   |
| Equipment           | N | N | F |   |
| Manufactured Products| N | N | F | N | F |
| Technologies        | N | N | F | N | F |
| Engineering, Methods & Services | N | N | F |   |
| Quality, Standards & Maintenance | N | N | F |   |

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Austria

UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
Austria

**LVA LEBENSMITTELVERSUCHSANSTALT**

**Contact:** Mr. Herbert Woidich  
**Address:** Blaas-Straße 29  
A-1190 Vienna  
Austria  
**Tel:** (43/1) 362255-20  
**Fax:** (43/1) 362255-20

**Languages:** English, French, German, Hungarian, Italian.

**Sectors:** Agriculture; Chemicals (basic); Chemistry; Food and Beverages; Pesticides and fertilizers; Soap, detergents and cosmetics.

**Activities:** Information, specialized; Quality certification; Research and development.

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**Raw Materials**  
**Manufacturing Processes**  
**Machinery**  
**Equipment**  
**Manufactured Products**  
**Technologies**  
**Engineering, Methods & Services**  
**Quality, Standards & Maintenance**

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
OEFIG OESTERREICHISCHES FORSCHUNGSINSTITUT FUER-CHEMIE UND
TECHNIK

Contact: Ms. Birgit Blasch, Arsenal Objekt 213
Franz-Grill-Strasse 5
A-1030 Vienna
Austria

Tel: (43/1) 7981601-0
Tntx: (43/1) 7981601-8/48
Tls: (61) 3222447

LANGUAGE: English; German.


ACTIVITIES: Consulting; Information, specialized, Quality certification; Research and development.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials | P |
| Manufacturing Processes | P |
| Machinery | P |
| Equipment | P |
| Manufactured Products | N N N P P P N |
| Technologies | N N N P P P N |
| Engineering, Methods & Services | N N P P N |
| Quality, Standards & Maintenance | N N P P |

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
**Austria**

**OEFZS OESTERREICHISCHES FORSCHUNGSZENTRUM-SEIBERSDORF GMBH**

Contact: Mr. Peter Schweikert (Marketing), A-2444 Seibersdorf, Austria  
Tel: (43/2254) 780  
Fax: (43/2254) 74060  
Fax: 14-353 FZS

**LANGUAGES:** English, German

**SECTORS:** Biotechnology and genetic engineering; Chemistry; Computer technologies and engineering; Electronics and communications; Engineering; Environment; Machinery and equipment (except electricals); Pharmaceuticals; Process engineering; Software engineering.

**ACTIVITIES:** Consulting; Information; specialized; Research and development; Training institutes.

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OE ΩESTR. GIESSEREI-INSTITUT DES VEREINS FUER-PRAKT.
GIESSEREIFORSCHUNG

Contact: Mr. Erich Nechtelberger,

*: Park-Strasse 21
P.O. Box 143
A-8700 Leoben
Austria

Tel:(43/3842) 431010
Thx:(43/3842 4310116

LANGUAGES: English, German


ACTIVITIES: Consulting, Information, specialized, Quality certification, Research and development, Training institutes.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials                  | N  |
| Manufacturing Processes        | N  |
| Machinery                      | N  |
| Equipment                      | N  |
| Manufactured Products          | N  |
| Technologies                   | N  |
| Engineering, Methods & Services| N  |
| Quality, Standards & Maintenance| N  |
| Seminars, Training             | F N N |
| Congresses                     | F N N |
| Trade Fairs                    |     |

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Austria

RIZ REGIONAL-INNOVATIONS-ZENTRUM-INFORMATIONSTRANSFER-BERATUNGSGMBH

Contact: Ms. Karin Platzer
Prof. Dr. Stephan Koren
Strasse 10
A-2706 Wiener Neustadt
Austria

LANGUAGES: English, German.

SECTORS: Electronics and communications; Engineering; Environment; Software engineering.

ACTIVITIES: Consulting; Information, specialized; Quality certification; Research and development; Technology transfer.

Type of Query

P: Payable Services  F: Free Services
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**Austria**

**SIG SIMMERINGER INNOVATIONS- &-TECHNOLOGIEGRUENDUNGSZENTRUM**

<table>
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<tr>
<th>16</th>
<th>Contact: Mr. Heinz Semerad, Project Manager</th>
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<tr>
<td>15</td>
<td>Am Kanal 27 A-1110 Vienna Austria</td>
</tr>
<tr>
<td>16</td>
<td>Tel:(43/1) 74040-0 Tlx:(43/1) 74040-740</td>
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**LANGUAGES:**  English: French: German.


**ACTIVITIES:**  Assistance to small and medium enterprise industry: Consulting: Information, specialized: Marketing

### Type of Query

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TECH-TIROL TECHNOLOGIEZENTRUM GMBH & CO. INNSBRUCK KG

Contact: Mr. Georg K. Motz, Eduard-Bodem-Gasse 5, A-6020 Innsbruck, Austria
Tel: (43/512) 364000, Fax: (43/512) 364000-20

Languages: English, German

Sectors: Construction products, building materials; Electrical products; Electronics and communications; Energy; Environment; Machinery and equipment (except electrical); Pharmaceuticals; Process engineering; Software engineering.

Activities: Consulting; Information, specialized; Technology transfer.

Type of Query

P: Payable Services  F: Free Services
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Raw Materials  N  N  P  P  N
Manufacturing Processes  N  N  N  P  P  N
Machinery  N  N  N  P  P  N
Equipment  N  N  N  P  P  N
Manufactured Products  N  N  N  P  P  P  P
Technologies  N  N  N  P  P  P  P
Engineering, Methods & Services  N  N  N  P  P  P
Quality, Standards & Maintenance  N  N  N  P  P  P

Seminars, Training  N  N  N
Congressess  N  N  N
Trade Fairs  N  N  N

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UNIDO, VIC, P.O. Box 300, A-1100 Vienna, Austria
**TECHNIKUM, TECHNIKUM VORARLBERG**

**Contact:** Mr. Markus Linhart, Manager

**Hochster-Strasse 73**

A-6850 Dornbirn

Austria

**Tel:** (43/5572) 20336-0

**Fax:** (43/5572) 20336-83

**LANGUAGES:** English; French; German.

**SECTORS:** Computer technologies and engineering; Electrical products; Electronics and communications; Engineering; Machinery and equipment (except electrical); Software engineering.

**ACTIVITIES:** Information, specialized; Training institutes.

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**Type of Query**

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TECHNIFORM, WKO-E-TI, WIRTSCHAFTSKAMMER OESTERREICH-
AUSSENWIRTSCHAFTSABTEILUNG

Contact: Mr. Egon Kratochvil, Head
Wiedner Haupt-Strasse 63
A-1045 Vienna
Austria

Languages: English; German.

Sectors: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

Activities: Assistance to small and medium enterprise/industry; Information, specialized; Technology transfer.

Type of Query

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
TECHNO-Z, SALZBURGER TECHNOLGIEZENTRUM GMBH

Contact: Mr. Ferdinand Hager

Address: Jakob-Haringer-Strasse 1
A-5020 Salzburg
Austria

Tel:(43/662) 454888
Fax:(43/662) 454889

LANGUAGES: Dutch; English; French; German.

SECTORS: Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Iron and steel; Petroleum and Petroleum Products; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Software engineering; Transport equipment.

ACTIVITIES: Consulting; Information, specialized; Marketing; Technology transfer.

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- List of Companies or Organizations
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**TIZ. TECHNOLOGIETRANSFER- UND INNOVATIONSZENTRUM**

**Contact:** Mr. Guenther Blunden  
**Address:** Eger-Lienz-Strasse 116 A-6021 Innsbruck  
**Tel:** (43/512) 5350275-276  
**Fax:** (43/512) 5350290

**LANGUAGES:** English, German.

**SECTORS:** Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

**ACTIVITIES:** Consulting; Information, specialized; Technology transfer.

### Type of Query

<table>
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<th>P: Payable Services</th>
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| Raw Materials | N | N | N | P | N | N | N | N |
| Manufacturing Processes | N | N | N | P | N | N | N | N |
| Machinery | N | N | N | P | N | N | N | N |
| Equipment | N | N | N | P | N | N | N | N |
| Manufactured Products | N | N | N | P | N | N | N | N |
| Technologies | N | N | N | P | N | N | N | N |
| Engineering, Methods & Services | N | N | N | P | N | N | N | N |
| Quality, Standards & Maintenance | N | N | N | P | N | N | N | N |

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TLK TECHNOLOGIELAND KAERTEN GMBH

Contact: Mr. Ernst Vadlau, Primoschgasse 3, A-9020 Klagenfurt, Austria
Tel: (43/463) 3875-0, TWx: (43/463) 387511

LANGUAGES: English, German.

SECTORS: Computer technologies and engineering; Electrical products; Electronics and communications; Energy; Engineering; Environment; Machinery and equipment (except electrical); Software engineering; Transport equipment.

ACTIVITIES: Assistance to small and medium enterprise industry; Information, specialized; Marketing; Technology transfer.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials | Manufacturing Processes | F | F | N
| Machinery | Equipment | Manufactured Products |
| Technologies | Engineering, Methods & Services | N | N | N
| Quality, Standards & Maintenance |

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| | | |
| F | F | F
| F | F |

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TMG. OBERÖSTERREICHISCHE TECHNOLOGIE- & MARKETING GMBH

Contact: Mr. Heinz D. Schneider, Landstrasse 3IV A-4020 Linz, Austria
TEL: (43/32) 79810-14
FAX: (43/32) 798108

LANGUAGES: English, German.

SECTORS: Environment: Pesticides and fertilizers; Pharmaceuticals; Plastic and plastic products; Process engineering; Software engineering.

ACTIVITIES: Information, specialized; Marketing; Technology transfer.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

Raw Materials
Manufacturing Processes  N  N  N  N
Machinery
Equipment
Manufactured Products
Technologies  N  N  N
Engineering, Methods & Services
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TZL TECHNOLOGIE ZENTRUM LINZ

Contact: Mr. Wolfgang Lindauer
Wiener Strasse 131
A-4020 Linz
Austria
Tel.: (43/32) 3334
TfN.: (43/32) 349358
Tlx.: 047-221230

LANGUAGES: English; German.

SECTORS: Biotechnology and genetic engineering; Chemistry; Computer technologies and engineering; Electrical products; Electronics and communications; Energy; Engineering; Paints and varnishes; Pharmaceuticals; Software engineering; Transport equipment.

ACTIVITIES: Assistance to small and medium enterprise industry; Banking Financing; Information, specialized.

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UMWELT-TZ. UMWELT-TECHNO-Z BISCHOFSHOFEN

Contact: Mr. Utz Neumann. Werksgelaende 32. A-5503. Mitterberghuetten. Austria.
Tel: (43/6462) 5181. Telefax: (43/6462) 4629.

LANGUAGES: English: German.

SECTORS: Environment; Process engineering.

ACTIVITIES: Consulting; Information, specialized.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

Raw Materials
Manufacturing Processes N
Machinery
Equipment
Manufactured Products
Technologies N
Engineering, Methods & Services N N
Quality, Standards & Maintenance

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Lists of organizations
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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
**Austria**

**YITZ, VORARLBERGER TECHNOLOGIE TRANSFER ZENTRUM-WIFI VORARLBERG**

**Contact:** Mr. Michael Krueger  
**Address:** Bahnhof-Strasse 24  
A-6850 Dornbirn  
Austria  
**Phone:** (43/5572) 3894-70  
**Fax:** (43/5572) 34576

**LANGUAGES:** English; German.

**SECTORS:** Computer technologies and engineering; Electrical products; Electronics and communications; Environment; Food and Beverages; Iron and steel; Machinery and equipment (except electrical); Plastic and plastic products; Process engineering; Software engineering; Textile and textile products; Transport equipment.

**ACTIVITIES:** Consulting; Information, specialized; Technology transfer; Training institutes.

### Type of Query

| Raw Materials | P | P | P |
| Manufacturing Processes | F | N | F | P | P | P | F |
| Machinery | F | N | F | P | P | P | F |
| Equipment | F | N | F | P | P | P | F |
| Manufactured Products | F | N | F | P | P | P | F |
| Technologies | F | N | F | P | P | P | F |
| Engineering, Methods & Services | F | N | F | P | P | P | F |
| Quality, Standards & Maintenance | | | | | | P | P | P |

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VWP. VORARLBERGER WIRTSCHAFTSPARK MANAGEMENT GMBH

Contact: Mr. Bernhard Oetz, Vorarlberger Wirtschaftspark A-6840 Goetzis Austria
Tel:(43/5523) 52156 Tfax:(43/5523) 52558

LANGUAGES: English, German.

SECTORS: Computer technologies and engineering; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Process engineering; Software engineering.

ACTIVITIES: Information, specialized: Marketing.

Type of Query

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WBA WELS, WIRTSCHAFTSBERATUNGS- & ANSIEDLUNGSGESellschaft-
WELS GMBH

Contact: Mr. Thomas Reischauer.

Ring-Strasse 3
A-4600 Wels
Austria

Tel:(43/7242) 60297
Tlx:(43/7242) 602977

LANGUAGES: English, German.

SECTORS: Engineering, Environment.

ACTIVITIES: Banking, Financing, Consulting, Information, specialized, Marketing.

Type of Query

P: Payable Services
F: Free Services
N: Payable or Free Services

Raw Materials
Managing Processes
Machinery
Equipment
Manufactured Products
Technologies
Engineering, Methods & Services
Quality, Standards & Maintenance

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WKNOE-UTI, WIRTSCHAFTSKAMMER NIEDEROESTERREICH-ABTEILUNG
UNWELT, TECHNIK UND INNOVATION

Contact: Mr. Raimund Mitterbauer,
Herrengasse 10
A-1040 Vienna
Austria
Tel: (43/1) 53466
Tfax: (43/1) 53466562

Languages: English; German.

Sectors: Electrical products; Environment; Machinery and equipment (except electrical); Process engineering.

Activities: Consulting; Information, specialized; Quality certification; Technology transfer; Training institutes.

Type of Query

P: Payable Services    F: Free Services
N: Payable or Free Services

| Raw Materials          | F | F |
| Manufacturing Processes| F | F | F |
| Machinery              | F | F | F |
| Equipment              | F | F | F |
| Manufactured Products  | F | F | F |
| Technologies           | F | F | F |
| Engineering, Methods & Services | F | F | F |
| Quality, Standards & Maintenance | F | F |

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Schedule
Detailed Programme
**Contact:** Mr. Hubert H. Schatz

**Address:** Wiedner Hauptstrasse 63, A-1045 Vienna, Austria

**Telephone:** (+43/1) 50105-4509

**Fax:** (+43/1) 50206277

**Languages:** English, German.

**Sectors:**
- Agricultural machinery
- Agriculture
- Biotechnology and genetic engineering
- Chemicals (basics)
- Chemistry
- Computer technologies and engineering
- Construction of vehicles
- Construction products, building materials
- Electrical products
- Electronics and communications
- Energy
- Engineering
- Environment
- Fabricated metal products
- Food and Beverages
- Iron and steel
- Leather and leather products
- Machinery and equipment (except electrical)
- Mining and quarrying
- Non-ferrous metals
- Non-metallic mineral products
- Paints and varnishes
- Pesticides and fertilizers
- Petroleum and Petroleum Products
- Pharmaceuticals
- Plastic and plastic products
- Process engineering
- Pulp, paper and paper products
- Rubber and rubber products
- Soap, detergents and cosmetics
- Software engineering
- Textile and textile products
- Transport equipment
- Wood and wood products

**Activities:** Consulting, Information, specialized, Technology transfer.

**Type of Query**

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<th>Raw Materials</th>
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<th>Machinery</th>
<th>Equipment</th>
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WKOE-TUB, WIRTSCHAFTSKAMMER OESTERREICH-WIEN, GRUPPE TECHNIK UND BETRIEBSWIRTSCHAFT

Contact: Mr. Gerhard Krainz
Wiedner Hauptstrasse 63
A-1035 Vienna
Austria

LANGUAGES: English; German

SECTORS: Biotechnology and genetic engineering; Computer technologies and engineering; Electrical products; Electronics and communications; Energy; Environment; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Plastic and plastic products; Process engineering; Software engineering

ACTIVITIES: Consulting; Information; specialized; Technology transfer.

### Type of Query

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**WKOG: WIRTSCHAFTSKAMMER OBEROESTERREICH-WIFI TECHNOLOGY TRANSFER**

Contact: Mr. Friedrich Haas  
Wiener Strasse 150  
A-4024 Linz  
Austria

**LANGUAGES:** English; French; German.

**SECTORS:** Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

**ACTIVITIES:** Consulting; Information; specialized; Research and development; Technology transfer.

### Type of Query

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WKST. WIRTSCHAFTSKAMMER STEIERMARK-WIFI. REFERAT F. TOURISMUS, TECHNOLOGIE UND UMWELT

Contact: Mr. Harald Lackner, Koerbergasse 111-113 A-8021 Graz Austria
Tel: (43/316) 602357
Tlz: (43/316) 602303

LANGUAGES: English: German


ACTIVITIES: Consulting: Information. specialized: Technology transfer.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

| Raw Materials       | F | F | P |
| Manufacturing Processes | F | F | P |
| Machinery           | F | F | P |
| Equipment           | F | F | P |
| Manufactured Products | F | N | P |
| Technologies        | F | N | F |
| Engineering, Methods & Services | F | N | F |
| Quality, Standards & Maintenance | F | N | F |

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CARIB AGRO-INDUSTRIES LTD.

Contact: Mr. John Celini
          Edgehill
          St. Thomas
          Barbados

Tel:(809) 425 0075
Tfax:(809) 425 0075

LANGUAGES: English, French, Spanish.

SECTORS: Agricultural machinery; Agriculture; Energy; Environment; Machinery and equipment (except electrical).

ACTIVITIES: Consulting; Information, specialized; Research and development.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

Raw Materials
Manufacturing Processes
Machinery
Equipment
Manufactured Products
Technologies
Engineering, Methods & Services
Quality, Standards & Maintenance

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AWEX, AGENCE WALLONNE À L'EXPORTATION

Contact: Mr. Philippe Walkiers, Expert
Tel: (431) 21131/3769
Tlf: (431) 230 8260
Room D-2004, P.O. Box 390
A-1400 Vienna, Austria

LANGUAGES: Dutch; English; French; German; Spanish.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Construction of vehicles; Construction products, Building materials; Electrical products; Energy; Engineering: Environment; Food and Beverages; Iron and steel; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Soap, detergents and cosmetics; Textile and textile products; Transport equipment; Wood and wood products.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Information, general; Information, policy; Information, specialized; Marketing; Media contacts Public relations; Research and development; Standardization; Sub-contracting; Technology transfer; Trade and Commerce; Training institutes.

Type of Query

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Form of Reply

List of Companies or Organizations
List of Experts
Lists of Transferable Technologies
State of the Art, Publications
Customized Research
Commercial Literature
Bibliographies
Proposal and Estimate for Research, Study
Company Matching
List of organizations
Schedule
Detailed Programme
**BCCI. BHUTAN CHAMBER OF COMMERCE & INDUSTRY**

**Contact:** Mr. Thinley Penjore, Secretary General

**P.O. Box 147 Thimphu Bhutan**

**Tel:** (975) 22742

**Fax:** (975) 23936

**Type of Query**

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**Form of Reply**

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- Customized Research
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- Schedule
- Detailed Programme
**BOLSA DE SUBCONTRATACIÓN INDUSTRIAL DE SANTA CRUZ**

**Contact:** Lic. Mario Cirbian Antelo, Presidente

**Suarez de Figueroa No. 127**

**Santa Cruz Bolivia**

**Languages:** Spanish.

**Sectors:**
- Agricultural machinery
- Agriculture
- Biotechnology and genetic engineering
- Chemicals (basic)
- Chemistry
- Computer technologies and engineering
- Construction of vehicles
- Construction products, building materials
- Electrical products
- Electronics and communications
- Energy
- Engineering
- Environment
- Fabricated metal products
- Food and Beverages
- Iron and steel
- Leather and leather products
- Machinery and equipment (except electrical)
- Mining and quarrying
- Non-ferrous metals
- Non-metallic mineral products
- Paints and varnishes
- Pesticides and fertilizers
- Petroleum and Petroleum Products
- Pharmaceuticals
- Plastic and plastic products
- Process engineering
- Pulp, paper and paper products
- Rubber and rubber products
- Soap, detergents and cosmetics
- Software engineering
- Textile and textile products
- Transport equipment
- Wood and wood products

**Activities:** Assistance to small and medium enterprise industry; Sub-contracting.

### Type of Query

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- Customized Research
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- Proposal and Estimate for Research, Study
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- Lists of Organizations
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- Detailed Programme

UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
CAMARA DE COMERCIO DE COCHABAMBA

Contact: Lic. Juan Carlos Avila Soliz
Calle Sucre No.336
Cochabamba
Bolivia

Tel: (59142) 57715
Tfx: (591) 411 5103

LANGUAGES: English, Spanish.

SECTORS: Agricultural machinery; Agriculture; Chemistry; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Energy; Food and Beverages; Leather and leather products; Non-ferrous metals; Non-metallic mineral products; Plastic and plastic products; Paper, paper products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Wood and wood products.

ACTIVITIES: Import Export; Information, general; Information, specialized; Trade and Commerce.

Type of Query

P: Payable Services
F: Free Services
N: Payable or Free Services

| Raw Materials | P | P | N | P | P | P | F | N | N |
| Manufacturing Processes | P | N | P | P | P | P | F | N | N |
| Machinery | N | P | N | P | P | P | F | N | N |
| Equipment | N | P | N | P | P | P | F | N | N |
| Manufactured Products | N | P | N | P | P | P | F | N | N |
| Technologies | N | P | N | P | P | P | F | N | N |
| Engineering, Methods & Services | N | P | N | P | P | P | F | N | N |
| Quality, Standards & Maintenance | N | P | N | P | P | P | F | N | N |
| Seminars, Training | | | | | | | | | |
| Congresses | | | | | | | | | |
| Trade Fairs | | | | | | | | | |

Form of Reply

List of Companies or Organizations
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Proposal and Estimate for Research, Study
Company Matching
Lists of Organizations
Schedule
Detailed Programme
CAMARA DE EXPORTADORES DE LA PAZ

Contact: Mr. Ximena Escobar, In-Charge
La Paz Bolivia
Tel:341 220
Tlf#:340 998

LANGUAGES: Spanish.

SECTORS: Agriculture; Construction products, building materials; Electrical products; Food and Beverages; Leather and leather products; Non-ferrous metals; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Textile and textile products; Wood and wood products.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Import/Export; Information, general; Information, specialized; Media contacts Public relations; Mediation; Research and development.

Type of Query

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Customized Research
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Proposal and Estimate for Research; Study
Company Matching
Lists of organizations
Schedule
Detailed Programme
Bolivia

CNCCT, CENTRO NACIONAL DE DOCUMENTACIÓN CIENTÍFICA Y TECNOLÓGICA

Contact: Sr. Ruben Valle Vera, Jefe
Casilla de correo 9357
La Paz
Bolivia

Tel: 359-86
Fax: 59-12-359491

LANGUAGES: Spanish.

SECTORS: Agriculture; Chemistry; Computer technologies and engineering; Electrical products; Electronics and communications; Energy; Engineering; Environment; Food and Beverages; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Paints and varnishes; Pesticides and fertilizers; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Textile and textile products.

ACTIVITIES: Information, specialized

Type of Query

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Lists of Experts
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Commercial Literature
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Proposal and Estimate for Research, Study
Company Matching
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ABCEM, ASSOCIAÇÃO BRASILEIRA DA CONSTRUÇÃO METÁLICA

Contact: Mr. Mário Mattoso Guimarães, Diretor Executivo
Av. Brig. Faria Lima 1544-90 andar
01452.001 São Paulo, SP
Brazil

Tel:(011) 816.6579
Tlfx:(011) 813.8717
Tlx:11.81514 abcem

LANGUAGES: Portuguese
SECTORS: Iron and steel

Type of Query

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  - Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
  - Lists of organizations
- Schedule
  - Detailed Programme
Brazil

ABIF ASSOCIAÇÃO BRASILEIRA DA IND. DE EMBALAGENS PLÁST. FLEXIVEIS

Contact: Sr. Paulo Cimerman
Rua Funchal, 573
8o. andar conj. 81
04551-060 São Paulo, SP
Brazil

Tel: 55-11-820.6011
Tlx: 55-11-820.7989
Tlx: 11-30955-abie br

LANGUAGES: English, Spanish.

SECTORS: Agriculture, Chemistry, Food and Beverages, Petroleum and Petroleum Products, Plastic and plastic products, Soap, detergents and cosmetics, Textile and textile products.

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State of the Art, Publications
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Commercial Literature
Bibliographies
Proposal and Estimate for Research, Study
Company Matching
Lists of organizations
Schedule
Detailed Programme
**ABINEE ASSOCIAÇÃO BRASILEIRA DA INDÚSTRIA ELETROELETRÔNICA**

**Contact:**  Mr. Fabian Yaksic, 
Manager  

**Address:**  Av. Paulista, 1313 7o andar 
São Paulo SP 01311-923  
Brazil  

**Languages:**  Portuguese.  

**Sectors:**  Electrical products; Electronics and communications.  

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**Type of Query**

- **P:** Payable Services
- **F:** Free Services
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- Bibliographies
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**UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria**  
**Page 65**
ABRACO ASSOCIAÇÃO BRASILEIRA DE CORROSÃO

Contact: Ms. Cristina. Peres, Bibliotecária
Av. Venezuela, 27/412 20.081-Rio de Janeiro, RJ
Tel: 55-21-263-9833 516-1962
Fax: 55-21-233.2892

LANGUAGES: English; Portuguese; Spanish.

SECTORS: Construction products, building materials; Engineering; Iron and steel; Non-ferrous metals; Paints and varnishes; Petroleum and Petroleum Products.

Type of Query

P: Payable Services  
F: Free Services  
N: Payable or Free Services

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Form of Reply

List of Companies or Organizations  
List of Experts  
List of Transferable Technologies  
State of the Art, Publications  
Customized Research  
Commercial Literature  
Bibliographies  
Proposal and Estimate for Research, Study  
Company Matching  
List of organizations  
Schedule  
Detailed Programme
**Contact:** Mr. Luigi Pepe, Technical Secretary  
**Rua Conselheiro Brotero**  
521  
01154-001 São Paulo, SP  
Brazil  

**Languages:** English; Portuguese.  
**Sectors:** Pulp, paper and paper products.

### Type of Query

- **P:** Payable Services  
- **F:** Free Services  
- **N:** Payable or Free Services

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- Customized Research  
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- Bibliographies  
- Company Matching  
- Lists of Organizations  

- **Schedule**
- **Detailed Programme**
**Type of Query**

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| Seminars, Training | N |
| Congresses | N |
| Trade Fairs | N |

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- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of Organizations

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Brazil

ANTP ASSOCIAÇÃO NACIONAL DE TRANSPORTES PÚBLICOS

Contact: Mr. Marcio Junqueira, Diretor
Rua Augusta, 1626 Consolação, São Paulo, S.P.
Tel: 55-11-283.2299
Fax: 55-11-284.5411
Telx: 11-30526 astp-br

LANGUAGES: Portuguese.

SECTORS: Transport equipment.
ASSOCIAÇÃO BRASILEIRA DOS PRODUTORES DE CAL

Contact: Mr. José Epitácio  Rua Marconi, 131 - 110.  Tel:(5511) 258.5366
Passos Guimarães, Engineer  andar  Tlx:(5511) 257.4228
1047-910 - São Paulo,  São Paulo
São Paulo  Brazil

LANGUAGES:  English; Portuguese.

SECTORS:  Construction products, building materials; Iron and steel; Leather and leather products; Mining and quarrying; Non-ferrous metals.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

Raw Materials  N  P  P
Manufacturing Processes  F  F  N  P  P
Machinery  N  P  P
Equipment  N  P  P
Manufactured Products  F  F  N  P  P
Technologies  F  N
Engineering, Methods & Services  F  N
Quality, Standards & Maintenance  F  N

Seminars, Training
Congresses
Trade Fairs

Form of Reply

List of Companies or Organizations
Lists of Experts
Lists of Transferable Technologies
State of the Art, Publications
Customized Research
Commercial Literature
Bibliographies
Proposal and Estimate for Research, Study
Company Matching
Lists of organizations
Schedule
Detailed Programme
**Type of Query**

<table>
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<th>Raw Materials</th>
<th>Manufacturing Processes</th>
<th>Machinery</th>
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<th>Manufactured Products</th>
<th>Technologies</th>
<th>Engineering, Methods &amp; Services</th>
<th>Quality, Standards &amp; Maintenance</th>
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</table>

**Form of Reply**

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- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations
- Schedule
- Detailed Programme
**CETEMP CENTRO TECNOLÓGICO DE MECÂNICA DE PRECISAO**

**Contact:**  Mr. Rodolfo Angelo  
Dal Pos, Engenheiro  
Modovia BR-116, No. 3585  
Bairro Vicentina, São Leopoldo  
Rio Grande do Sul  
Brazil

**Languages:**  English; German; Portuguese.

**Sectors:**  Agricultural machinery; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Engineering; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Plastic and plastic products; Rubber and rubber products; Software engineering; Transport equipment.

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**Type of Query**

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<th>N: Payable or Free Services</th>
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**Form of Reply**

- List of Companies or Organizations
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- Bibliographies
- Proposal and Estimate for Research, Study
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- Lists of organizations
- Schedule
- Detailed Programme
**CITS, CENTRO INTERNACIONAL DE TECNOLOGIA DE SOFTWARE**

**Contact:** Mr. Roberto A. R. Almeida, Executive Director  
Rua Augusto Stellfel, 1308  
80.430-140 Curitiba - Paraná  
Brazil  
Tel:(5541) 222-4462  
Tlx:(5541) 224-4948

**LANGUAGES:** English.

**SECTORS:** Computer technologies and engineering; Software engineering.

**Type of Query**

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- Schedule
- Detailed Programme
**DEPTO DE TECNOLOGIA E CIENCIA DOS ALIMENTOS**

**Contact:** Prof Nelcindo N. Terra, Chefe

**Universidade Federal de Santa Maria**
97.119 Santa Maria, RS
Brazil

**Tel:** 55-055-226.1616
**Tlx:** 0055 5522 61975

**Languages:** English, Portuguese, Spanish.

**Sectors:** Food and Beverages.

---

**Type of Query**

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- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of Organizations
- Schedule
- Detailed Programme
FAC. DE ENG. DE ALIMENTOS-UNIV. EST. DE CAMPINAS

Contact: Mr. Salvador M. Roig, Diretor
Cidade Universitária
"Zeferino Vaz"
C.P. 6121
13084-90-Campinas, São Paulo
Brazil
Tel: 55-0192-39.7356
Tlfx: 55-0192-39.1513
Th: 19-1150

LANGUAGES: English, Portuguese, Spanish.
SECTORS: Food and Beverages.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials          | P | P | P | P |
| Manufacturing Processes|   |   |   |   |
| Machinery              | P | P | P | P |
| Equipment              |   |   |   |   |
| Manufactured Products  | P | P | P | P |
| Technologies           | P | P | P | P |
| Engineering, Methods & Services | P | P | P | P |
| Quality, Standards & Maintenance | P | P | P | P |
| Seminars, Training     |   |   |   |   |
| Congresses             |   |   |   |   |
| Trade Fairs            |   |   |   |   |

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- Company Matching
- Lists of organizations
- Schedule
- Detailed Programme
FCAV FUNDAÇÃO CARLOS ALBERTO VANZOLINI

Contact: Mr. Hugo T. Y. Yoshizaki, Project Manager
Av. Prof. Almeida Prado
Trav. 2, No. 128 2o andar
Cidade Universitária
São Paulo, SP
Brazil

Tel:(5511) 814.7366
Fax:(5511) 814.7496

LANGUAGES: English; French; Portuguese.

SECTORS: Agriculture; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Engineering; Machinery and equipment (except electrical); Petroleum and Petroleum Products; Pulp, paper and paper products; Soap, detergents and cosmetics.

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Brazil

FIEP FEDERAÇÃO DAS INDÚSTRIAS DO ESTADO DO PARANÁ

Contact: Prof. Roberto A. Zurcher, Economista
Av. Cândido de Abreu, 200 6o andar
80530-000 Curitiba, Paraná
Brazil
Tel: 55-41-254-8040
Fax: 55-41-253-6486

Languages: Portuguese.

Sectors:
- Agricultural machinery
- Construction of vehicles
- Electrical products
- Electronics and communications
- Food and Beverages
- Leather and leather products
- Paints and varnishes
- Pesticides and fertilizers
- Petroleum and Petroleum Products
- Plastic and plastic products
- Paper paper and paper products
- Soap, detergents and cosmetics
- Textile and textile products
- Wood and wood products

Type of Query

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- Detailed Programme
FIEPE FEDERAÇÃO DAS INDÚSTRIAS DO ESTADO DE PERNAMBUCO

Contact: Ms. Margarida Lima, Chefe do DAMPI
DAMPI-UNIT Unidade de Informação Tecnológica
Av. Cruz Cabugá, 767, Porto de Maracaipe
Santo Amaro
50040-000 Recife
Pernambuco
Brazil

Tel: (5581) 421.2333
Tlx: (5581) 222.3180
Fax: (81) 1505
Email: fiepe.itep.fiepe.br

LANGUAGES: English; Portuguese

SECTORS: Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Fabricated metal products; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-metallic mineral products; Pulp, paper and paper products; Soap, detergents and cosmetics; Textile and textile products; Transport equipment; Wood and wood products

Type of Query

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Form of Reply

List of Companies or Organizations
Lists of Experts
Lists of Transferable Technologies
State of the Art, Publications
Customized Research
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Schedule
Detailed Programme
FIESP FEDERATION AND CENTER OF SÃO PAULO STATE INDUSTRIES

Contact: Mr. Joice Jopert, Head Officer
Department of Technology
Av. Paulista, 1313, 5o. andar
01311-923 São Paulo, SP
Brazil
Tel:55-11-289.8115
Tf:55-11-288.3469
Fax:55-11-39863

LANGUAGES: English; Portuguese; Spanish

SECTORS: Agricultural machinery; Chemicals (base); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products; Building materials; Electrical products; Electronics and communications; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Textile and textile products; Transport equipment; Wood and wood products.

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- Customized Research
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- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations
- Schedule
- Detailed Programme
Contact: Ms. Isa Assis dos Santos, Diretor Técnico
Av. Danilo Areosa, 381
69073-130 Manaus AM
Brazil
Tel: 55-92-237.5858
Tlf: 55-92-237.5950
Tlf: 92-1030

Languages: English; Portuguese.

Sectors: Computer technologies and engineering; Electronics and communications; Engineering; Software engineering

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

Raw Materials N
Manufacturing Processes N
Machinery N
Equipment N
Manufactured Products N
Technologies N N N N N
Engineering, Methods & Services N N N N
Quality, Standards & Maintenance N N

Seminars, Training N N
Conferences N N N
Trade Fairs N N

Form of Reply

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Customized Research
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Company Matching
Lists of organizations
Schedule
Detailed Programme

UNIDO, VIC, P.O. Box 330, A-1400 Vienna, Austria
**ICZ INSTITUTO DE METAIS NAO FERROSOS**

**Contact:** Mr. Douglas Melhem Junior, Secretário Geral

**Address:** Av. Nove de Julho, 4015 01407-100 São Paulo, SP Brazil

**Tel:** 55-11-887.2033 **Fax:** 55-11-885.8124

**Languages:** Portuguese

**Sectors:** Non-ferrous metals.

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### Type of Query

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**Page 80**
IPTE INSTITUTO DE PESQUISAS TECNOLOGICAS DO ESTADO DE SÃO PAULO

Contact: Ms. Silvia Marques Carneiro Rodrigues, Librarian
Cidade Universitária
05508-São Paulo
São Paulo
Brazil

Tel:(55011) 268.2211
Tlfx:(55011) 268.8140
TIx:11-80934 inpt br
11-83144 inpt br

LANGUAGES: English; Portuguese; Spanish.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products; building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials       | F | F |
| Manufacturing Processes | F | F |
| Machinery           | F | F |
| Equipment           | F | F |
| Manufactured Products| F | F |
| Technologies        | F | F |
| Engineering, Methods & Services | F | F |
| Quality, Standards & Maintenance | F | F |

Seminars, Training
Conferences
Trade Fairs

Form of Reply

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Customized Research
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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria Page 81
**SENAI CENTRO TECNOLÓGICO DO MOBILIÁRIO**

- **Contact:** Mr. Paulo Salgueiro
- **Address:** Núcleo Sectorial de Inf. Tec. em Mobiliário e Madeira - NIT/MM
  Av. Presidente Costa e Silva, 571
  95700-000 Bento Gonçalves
  RS
  Brazil
- **Tel:** (5554) 451-4166
- **Fax:** (5554) 451-3585

**LANGUAGES:** English; French; German; Italian; Portuguese; Spanish.

**SECTORS:** Wood and wood products.

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**Type of Query**

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**Form of Reply**

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- **Lists of Transferable Technologies**
- **State of the Art, Publications**
- **Customized Research**
- **Commercial Literature**
- **Bibliographies**
- **Proposal and Estimate for Research, Study**
- **Company Matching**
- **Lists of organizations**

---

**Schedule**

**Detailed Programme**
SENAI-SP SERVIÇO NACIONAL DE APRENDIZAGEM INDUSTRIAL

Contact: Ms. Wanda Lucia Schmidt e Sousa, Librarian

Dep. Regional de São Paulo
Av. Paulista, 750
01310-908 São Paulo, SP
Brazil

Tel: 55-11-253-8022
Tel: 55-11-287-8446
Tel: (011) 33037
E-mail: senaisp@fsps.fadcsp.br

LANGUAGES: English; Portuguese; Spanish.

SECTORS: Chemicals (basic); Chemistry; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Environment; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical); Plastic and plastic products; Process engineering; Textile and textile products; Wood and wood products.

Type of Query

P: Payable Services   F: Free Services

N: Payable or Free Services

<table>
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- Company Matching
- Lists of organizations
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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
Brazil

SENAI/CETIQT

Contact: Mr. Zaida Gueiros Nunes, Chief
Rua Dr. Manoel Cotrim, 195 (C)
Rio de Janeiro, RJ
Brazil

Tel: 55-021-201.7222
Fax: 55-021-241.0495
Tlx: 21-311149

LANGUAGES: English; Portuguese; Spanish.
SECTORS: Textile and textile products.

Type of Query

| Raw Materials | P | P |
| Manufacturing Processes | P | P |
| Machinery | P | P |
| Equipment | P | P |
| Manufactured Products | P | P |
| Technologies | P | P |
| Engineering, Methods & Services | P | P |
| Quality, Standards & Maintenance | P | P |
| Seminars, Training | | |
| Congresses | | |
| Trade Fairs | | |

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UFSM CEMTRP DE TECNOLOGIA

Contact: Mr. Paulo Jorge Sarkis, Director
CIDADE UNIVERSITARIA
Campus, FS. de Camobi - Km. 9
97.119-900 Santa Maria, RS
Brazil

Tel:(5555) 226-2270 or 2243
Telex:(5555) 226-2013
Telex:Br. 552230

Languages: English, French, Portuguese, Spanish.

Sectors: Agricultural machinery; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Machinery and equipment (except electrical); Plastic and plastic products; Process engineering; Software engineering.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials       | F   | N   |
| Exact Material     | N   | N   |
| Manufacturing Processes | N   | N   |
| Machinery          | F   |   |
| Equipment          | F   |   |
| Manufactured Products | F   | N   |
| Technologies       | F   | N   |
| Engineering, Methods & Services | F   | N   |
| Quality, Standards & Maintenance | F   | N   |

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Schedule
Detailed Programme
UNIVERSIDADE ESTADUAL DE PONTA GROSSA

Contact: Ms. Maria Etehioa Madalozzo Ramos, Diretora
Praça Santos Andrade, S/No Cx. Postal 992/3
84010-330 Ponta Grossa, PR Brazil
Tel: 55-422-24.3299 Tlx: 55-422-23.7708
Fax: 55-422-23.7708

LANGUAGES: Portuguese

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Construction products, building materials; Fabricated metal products; Food and Beverages; Iron and steel; Soap, detergents and cosmetics; Wood and wood products.

Type of Query
P: Payable Services  F: Free Services
N: Payable or Free Services

Raw Materials
Manufacturing Processes
Machinery
Equipment
Manufactured Products
Technologies
Engineering, Methods & Services
Quality, Standards & Maintenance

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Page 86 UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
**UNIVERSIDADE FEDERAL DE UBERLÂNDIA**

**Contact:** Mr. Daniel Tostes Oliveira, Vice-Diretor do CETEC
**Address:** Av. Universitária, 155-Bloco A-S/19 38400-Uberlândia, Minas Gerais Brazil
**Tel:** 55-034-236.0721
**Tfns:** 55-034-236.0466
**Txs:** 34-3264 UFF
**E-mail:** diname@brufu.bitnet

**LANGUAGES:** English; French; Portuguese.

**SECTORS:** Agricultural machinery; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Food and Beverages; Process engineering; Pulp, paper and paper products; Software engineering; Wood and wood products.

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**Type of Query**

- **P:** Payable Services
- **F:** Free Services
- **N:** Payable or Free Services

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- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
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- Lists of organizations
- Schedule
- Detailed Programme
**USP UNIVERSIDADE DE SÃO PAULO**

**Contact:** Mr. Eduardo J.S. Barbosa, Dir. Técnico de projetos
**Address:** Travessa J. 374-7o. andar sala 709
**City:** São Paulo, Brazil
**Phone:** (55 11) 2110922
**Fax:** (55 11) 2110922

**Languages:** English, French, Portuguese, Spanish


### Type of Query

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### Form of Reply

- List of Companies or Organizations
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STAS, SOCIÉTÉ DES TECHNOLOGIES DE L’ALUMINIUM STAS LTÉE

Contact: M. Martin Taylor
V.P. Marketing
1846, Outarde
Chicoutimi G7K 1H1
Québec
Canada

Tel: (418) 696-0074
Tlxs: (418) 696-1951

LANGUAGES: English, French.

SECTORS: Engineering; Machinery and equipment (except electrical); Mining and quarrying; Pulp, paper and paper products.

Type of Query

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- List of Companies or Organizations
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BSIS, BOLSA DE SUBCONTRATACIÓN INDUSTRIAL DE SANTIAGO

Contact: Mr. Hector Oyarzun Sandoval, Gerente
Huerfanos 1117-Piso 9, Santiago, Chile
Tel: (562) 81853
Tlw: (562) 6966109
696 2163

LANGUAGES: Spanish.

SECTORS: Agricultural machinery; Electrical products; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Plastic and plastic products; Rubber and rubber products; Textile and textile products; Wood and wood products.

ACTIVITIES: Sub-contracting.

Type of Query

P: Payable Service; F: Free Services
N: Payable or Free Services

| Raw Materials | F |  |  | F |
| Manufacturing Processes | F |  |  | F |
| Machinery | F |  |  | F |
| Equipment | F |  |  | F |
| Manufactured Products | F |  |  | F |
| Technologies | F |  |  | F |
| Engineering, Methods & Services | F |  |  | F |
| Quality, Standards & Maintenance | F |  |  | F |

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Congress
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- Detailed Programme
DTC DONOSO, TAMPIER Y ASOCIADOS

Contact: Sr. Juan Tampier B., Socio Director Ejecutivo

Address: 6 Norte 241, Depto 62-E, Vina del Mar, Chile
Tel:(5632) 975424, Tlfx:(5632) 977513

LANGUAGES: English, Spanish.

SECTORS: Chemicals (basic), Chemistry, Non-metallic mineral products, Pesticides and fertilizers, Petroleum and Petroleum Products, Plastic and plastic products.

Type of Query

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- Schedule
- Detailed Programme
FINANPROJECT, FINANCIAL ANALYSIS & PROJECTS INC.

Contact: Ms. Paola Pizarro Vega, Technical Director
Address: 724 6mo Bliest Gana Street, Vista Hermosa Village, Ovalle City, Chile
Phone: Tel: 622 075
Fax: 624 111

LANGUAGES: Spanish

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

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Seminars, Training | Congresses | Trade Fairs |
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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
# SERCOTEC SERVICIO DE COOPERACIÓN TÉCNICA

**Contact:** Sr. Renigno Attiagada Acuña, Jefe Dpto.  
Huerfanos No. 1117 9o piso  
Santiago  
Chile  
**Tel:** 56 2 6981853  
**Tlls:** 56 2 6967700  
**E-mail:** sercotec@huelen.cl

**LANGUAGES:** Spanish.

**SECTORS:** Chemistry; Electrical products; Environment; Fabricated metal products; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical); Paints and varnishes; Plastic and plastic products; Rubber and rubber products; Textile and textile products; Wood and wood products.

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## Type of Query

| Raw Materials | N |
| Manufacturing Processes | N |
| Machinery | N |
| Equipment | N |
| Manufactured Products | N |
| Technologies | N |
| Engineering, Methods & Services | N |
| Quality, Standards & Maintenance | N |

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- Lists of organizations
- Schedule
- Detailed Programme
HUWEI CONSULTANTS

Contact: Mr. Yongheng Zhong, Managing Director
P.O. Box 71008
Wuhan, Hubei 430071
China

Tel: (027) 7823712/510
(027) 7828720
(027) 7828720

Languages: Chinese; English.

Sectors: Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Electrical products; Electronics and communications; Energy; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Textile and textile products.

Activities: Assistance to small and medium enterprise industry; Consulting; Distribution; Import Export; Information, general; Information, patents; Information, policy; Information, specialized; Marketing; Media contacts; Public relations; Research and development; Standardization; Sub-contracting; Technology transfer; Trade and Commerce; Training institutes.

Type of Query

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Form of Reply

List of Companies or Organizations
Lists of Experts
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Schedule
Detailed Programme
CIDI. CENTRO DE INVESTIGACIONES PARA EL DESARROLLO INTEGRAL

Contact: Mr. Isaac Teachman
Zikisend, Director

Circular 1 No. 70-01
Medellín
Colombia

Tel: 248 68 92
Tfax: 411 23 72
E-mail: cidiupb@sigma.cafit.edu.co.

Languages: English; Spanish.

Sectors: Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Non-ferrous metals; Pesticides and fertilizers; Process engineering; Pulp, paper and paper products; Soap, detergents and cosmetics; Software engineering; Textile and textile products.

Type of Query

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Seminars, Training | F | F
Congress | F | F
Trade Fairs

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COLTABACO COMPAÑIA COLOMBIANA DE TABACO SA

Contact: Sr. Francisco Palacio
Tel. CIDT
A. Aéreo 828
Medellín
Colombia

Tel: 285-48-86
Tlx: 285-70-48
Tlx: 66634

Languages: English, Spanish.

Sectors: Agriculture; Biotechnology and genetic engineering; Pesticides and fertilizers; Pulp, paper and paper products.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

Raw Materials  F  F  N
Manufacturing Processes  F  N
Machinery  N
Equipment  N
Manufactured Products  F  F  F  N
Technologies  F  N
Engineering, Methods & Services  F  F  F  N
Quality, Standards & Maintenance  F  F  N

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Detailed Programme
ICONTEC INSTITUTO COLOMBIANO DE NORMAS TÉCNICAS

Contact: Sr. Fabio Tobon
Londoño, Director Ejecutivo
Carrera 37
No.52-95
Apartado 14237
Bogotá
Colombia

Tel: (57 1) 2217055
(57 1) 2220571
Tefs: (57 1) 2221435
Tix: 42500 icon co

LANGUAGES: Spanish.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment except electrical; Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

Type of Query

P: Payable Services
F: Free Services
N: Payable or Free Services

Raw Materials
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Machinery
Equipment
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Quality, Standards & Maintenance

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**Type of Query**

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- State of the Art, Publications
- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations
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- Detailed Programme

LANGUAGES: Spanish.
**SUPERINTENDENCIA DE INDUSTRIA Y COMERCIO**

**Contact:** Sr. Jose Orlando Montalegre Escobar, Superintente
**Address:** Carrera 13 No. 27-00 Pisos 5 y 10, Santa Fé de Bogotá, D.C. Colombia
**Tel:** 334 20 35, 341 90 35
**Fax:** 281 3950

**LANGUAGES:** Spanish.

**SECTORS:** Agricultural machinery; Biotechnology and genetic engineering; Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Non-metallic mineral products; Petroleum and Petroleum Products; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Software engineering; Textile and textile products; Wood and wood products.

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**Type of Query**

- **P:** Payable Services
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- **N:** Payable or Free Services

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- Lists of organizations
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- Detailed Programme

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
**UNIVERSIDAD PONTIFICIO BOLIVARIANA**

Contact: Sra Elena Agudelo M., Jefe
Centro de Documentación
A.A. 1178
Medellin
Colombia

Tel: 411.0195
Fax: 411.23.72
E-mail: cidiupb@sigma.esafit.edu.co

**LANGUAGES:** Spanish.

**SECTORS:** Chemicals (basic); Energy; Environment; Leather and leather products; Pesticides and fertilizers; Petroleum and Petroleum Products.

### Type of Query

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**CIIN, CENTRO DE INFORMACIÓN INDUSTRIAL**

Contact: Sra Olga Ma. Rodríguez B., Directora

Avenida Central, Calle 1

San José

Costa Rica

**LANGUAGES:**  English: Spanish.

**SECTORS:**  Fabricated metal products; Leather and leather products; Plastic and plastic products; Pulp, paper and paper products; Textile and textile products; Wood and wood products.

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**Type of Query**

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**PULP AND PAPER RESEARCH INSTITUTE CUBA-9**

**Contact:** Post Box 8  
Quivican, Havana  
Cuba

**Tel:** 5-3455  
Tlfx: 331218  
33193

**Languages:** English, French, German, Russian, Spanish.

**Sectors:** Pulp, paper and paper products.

**Activities:** Assistance to small and medium enterprise industry; Consulting; Industrial activity; Research and development; Technology transfer; Training institutes.

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### Type of Query

| Raw Materials | F | F | N | P | N | F | F |
| Manufacturing Processes | F | F | N | P | N | F | F |
| Machinery |  |
| Equipment |  |
| Manufactured Products | F | F | N | P | N | F | F |
| Technologies | F | F | N | P | N | F | F |
| Engineering, Methods & Services | F | F | N | P | N | F | F |
| Quality, Standards & Maintenance | F | F | N | P | N | F | F |

**Seminars, Training**  
**Conferences**  
**Trade Fairs**

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UNIDO-CZECH REPUBLIC JOINT PROGRAMME. NON-METALLIC INDUSTRIES

Contact: Mr. Milan Nobby, Chief Executive
Post Box 211
02-30511 Pilsen
Czech Republic
Tel: 42-19-531513
Tlx: 42-19-532094
Tls: 154485 UNCS

LANGUAGES: Czech; English; German.

SECTORS: Non-metallic mineral products.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Import Export; Information, specialized; Mediation; Research and development; Technology transfer; Trade and Commerce.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials | N | N | N | N | N | N |
| Manufacturing Processes | N | N | N | N | N | N |
| Machinery | N | N | N |
| Equipment | N | N | N |
| Manufactured Products | N | N | N | N | N | N |
| Technologies | N | N | N | N | N | N |
| Engineering, Methods & Services | N | N | N |
| Quality, Standards & Maintenance | N | N | N |

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**CEBCA. COMISIÓN ECUATORIANA DE BIENES DE CAPITAL**

- **Contact:** Ing. Fausto Ayala, Secretario Ejecutivo (E)
- **Address:** Av. 10 de Agosto y Riofrío Edif. Benalcazar Mil, Piso 9 Ecuador
- **Tel:** (005932) 567 666
- **Fax:** (005932) 502 829

**LANGUAGES:** English; Portuguese; Spanish.

**SECTORS:** Agricultural machinery; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Process engineering; Transport equipment.

**ACTIVITIES:** Assistance to small and medium enterprise industry; Consulting; Information, policy; Information, specialized; Research and development; Standardization; Sub-contracting; Technology transfer.

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ADEPTA ASSOCIATION POUR LE DÉVELOPPEMENT DES ÉCHANGES INTERNATIONAUX DE PRODUITS ET TECHNIQUES AGRO-ALIMENTAIRES

Contact: M. Jean-Laurent Cascarano, Secrétaire général

41, rue de Bourgogne
75007 Paris
France

Tel: 33 1 44 18 08 88
Tfax: 33 1 44 18 08 89
Fax: 205 202 F

LANGUAGES: English; French; Spanish.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Engineering; Environment; Food and Beverages; Machinery and equipment (except electrical); Pesticides and fertilizers; Plastic and plastic products; Wood and wood products.

Type of Query

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AFNOR ASSOCIATION FRANÇAISE DE NORMALISATION

Contact: M. Philippe Bianchi, Chef du service conseil et formation

Tour Europe Cedex 7
92800 Paris La Défense
France

Tel: 33 1 42 91 55 55
Tlx: 33 1 42 91 56 56
Tlx: AFNOR 611 974 F

LANGUAGES: English, French, German.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

Type of Query

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**ANIA ASSOCIATION NATIONALE DES INDUSTRIES AGRO-ALIMENTAIRES**

**Contact:** Mme Nicole Becard, Chef du service scientifique et technique, 52, rue du Faubourg Saint-Honoré, 75008 Paris, France

**Languages:** English, French.

**Sectors:** Food and Beverages.

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*UNIDO, VTC, P.O. Box 300, A-1400 Vienna, Austria*
**Type of Query**

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| Manufacturing Processes | P | F |
| Machinery | P | F |
| Equipment | P | F |
| Manufactured Products | P | F |
| Technologies | P | F |
| Engineering, Methods & Services | P | F |
| Quality, Standards & Maintenance | P | F |

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CERIB CENTRE D'ÉTUDES ET DE RECHERCHES DE L'INDUSTRIE DU BÉTON MANUFACTURÉ

Contact: M. Marc Pelé,
Coordination des activités internationales
BP 59
28231 Epernon Cedex
France
Tel: 33 37 83 52 72
Tfax: 33 37 83 67 39

Languages: English, French, Spanish.

Sectors: Construction products, building materials.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

| Raw Materials       | F | F | P | P | N | P |
| Manufacturing Processes | F | F | N | P | P | P |
| Machinery           | F | F | F | P | P | N |
| Equipment           | F | F | F | P | P | N |
| Manufactured Products | F | F | F | P | P | N |
| Technologies        | F | F | F | P | P | N |
| Engineering, Methods & Services | F | F | P | P | P | N |
| Quality, Standards & Maintenance | F | F | P | P | P | N |

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CFCE CENTRE FRANÇAIS DU COMMERCE EXTERIEUR

Contact: Mme Annie Fernandes, Chargée de mission
10, avenue d'Iéna
75783 Paris Cedex 16
France

Tel: 33 1 40 73 30 00
Tél: 33 1 40 73 39 79
Tél.: 33 645412

LANGUAGES: English, French, German, Spanish.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Plants and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

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CIRAD CENTRE DE COOPÉRATION INTERNATIONALE EN RECHERCHE AGRONOMIQUE POUR LE DÉVELOPPEMENT

Contact: M. Alain Guyot  
Délégué à la valorisation  
42, rue Scheffer  
75116 Paris  
France  
Tel: 33 1 53 70 20 00  
Tlx: 33 1 47 04 31 85  
Tlx: CIRAD 648 729 F

LANGUAGES: English, French, Spanish.
SECTORS: Agriculture, Food and Beverages.

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CIRAD FORÊT CENTRE DE COOPÉRATION INTERNATIONALE EN RECHERCHE AGRONOMIQUE POUR LE DÉVELOPPEMENT - DEPT FORESTIER

Contact: M. Bernard Parant, Chef du programme technologie du bois

45 bis, avenue de la Belle-Gabrielle
94736 Nogent-sur-Marne Cedex
France

Tel: 33 1 43 94 43 23
Tf:33 1 43 94 43 27
Tx:CETEFO 264 653

LANGUAGES: English, French.

SECTORS: Energy; Machinery and equipment (except electrical); Wood and wood products.

Type of Query

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**CIRADCA CIRAD-CA**

**Contact:** M. Jacques Deuse, Chef du laboratoire de phytopharmacie  
**Address:** BP 5035, 34032 Montpellier Cedex 1, France  
**Phone:** Tel: 33 67 61 59 34, Telefax: 33 67 41 17 83  
**Languages:** English; French  
**Sectors:** Pesticides and fertilizers

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**Form of Reply**

- List of Companies or Organizations
- Lists of Experts
- Lists of Transferable Technologies
- State of the Art, Publications
- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations
- Schedule
- Detailed Programme
CIRADCP INSTITUT DE RECHERCHE SUR LE CAOUTCHOUC

Contact: M. Hugues de Livonniere, Coordinateur
         Activités techn.
         Programme Hévéa

*: 12, Square Pétrarque
  75116 Paris
  France

Tel: 33 1 53 70 20 00
Tlf: 33 1 45 53 68 11
Tlf: 645 491

LANGUAGES: English; French.
SECTORS: Rubber and rubber products.

Type of Query

P: Payable Services    F: Free Services
N: Payable or Free Services

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Seminars, Training
Congresses
Trade Fairs

Form of Reply

List of Companies or Organizations
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Schedule
Detailed Programme
CNC CONSEIL NATIONAL DU CUIR

Contact: M. Philippe Gilbert
Responsable du service statistique
109, rue du Faubourg-Saint-Honoré
75008 Paris
France
Tel: 33 1 43 59 05 69
Tlx: 33 1 43 59 30 02

LANGUAGES: English; French.

SECTORS: Leather and leather products.

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COPACEL CONFÉDÉRATION FRANÇAISE DE L'INDUSTRIE DES PAPIERS, CARTONS ET CELLULOSES

Contact: M. Michel Massus, Responsable des études économiques

Address: 154, boulevard Haussmann 75008 Paris France

Phone: 33 1 45 62 87 07
Fax: 33 1 45 62 82 47

LANGUAGES: English, French

SECTORS: Wood and wood products

Type of Query

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Form of Reply

List of Companies or Organizations
Lists of Experts
Lists of Transferable Technologies
State of the Art, Publications
Customized Research
Commercial Literature
Bibliographies
Proposal and Estimate for Research, Study
Company Matching
Lists of Organizations
Schedule
Detailed Programme
**CTC CENTRE TECHNIQUE CUIR CHAUSSURE MAROQUINERIE**

- **Contact:** M. Michel Aloy, Responsable ingénierie, production cuir
- **Parc scientifique Tony Garnier**
- **4, rue Herman-Frenkel**
- **69367 Lyon Cedex 07**
- **France**

**LANGUAGES:** English; French; Spanish.

**SECTORS:** Leather and leather products.

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### Type of Query

- **P:** Payable Services
- **F:** Free Services
- **N:** Payable or Free Services

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### Form of Reply

- **Seminars, Training**
- **Congress**
- **Trade Fairs**

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**List of Companies or Organizations**
- Lists of Experts
- Lists of Transferable Technologies
- State of the Art, Publications
- Customized Research
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- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations

**Schedule**
- Detailed Programme
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**Form of Reply**

- Lists of Companies or Organizations
- Lists of Experts
- Lists of Transferable Technologies
- State of the Art, Publications
- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research / Study
- Company Matching
- Lists of Organizations
- Schedule
- Detailed Programme

**Languages:** English; French; German; Italian; Spanish.

**Sectors:** Pulp, paper and paper products.
**CTIB CENTRE TECHNIQUE DES TUILES ET BRIQUES**

**Contact:** Mr. Thierry Fontaine
**Directeur technique**
17, rue Letellier
75015 Paris
France

**Tel:** +33 1 46 32 09 10
**Tlf:** +33 1 46 32 81 51

**Languages:** French

**Sectors:** Construction products, building materials; Energy: Environment.

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**Type of Query**

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- Proposal and Estimate for Research, Study
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**UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria**

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FFM FÉDÉRATION DES CHAMBRES SYNDICALES DES MINÉRAIS ET DES MÉTAUX NON FERREUX

Contact: M. Gérard Jourdan, Délégé général
30, avenue de Messine 75008 Paris France
Tel: 33 1 45 63 02 66
Tt: 33 1 45 63 61 54

LANGUAGES: French.

SECTORS: Mining and quarrying; Non-ferrous metals.

Type of Query

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FIEE FÉDÉRATION DES INDUSTRIES ÉLECTRIQUES ET ÉLECTRONIQUES

Contact: M. Gabriel Coron.  :  17, rue Hamelin 75783 Paris Cedex 16 France
Tel: 33 1 45 05 70 30
Tlx: 33 1 45 53 03 93
Tf: 611 045

Languages: English; French; Spanish.

Sectors: Computer technologies and engineering; Electrical products; Electronics and communications.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials       | F | F | F | F |
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| Manufactured Products | F | F | F | F | F | F | F | F | F |
| Technologies       | F | F | F | F | F | F | F | F | F |
| Engineering, Methods & Services | F | F | F | F |
| Quality, Standards & Maintenance | F | F | F | F | F | F | F | F | F |

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Detailed Programme
**FILB FÉDÉRATION DE L'INDUSTRIE LOURDE DU BOIS**

Contact: M. René de Laionchamps, Ingénieur technico-commercial

> 30, avenue Marieau

75008 Paris

France

Tel: 33 1 47 20 17 32

Tlf: 33 1 47 20 76 31

**LANGUAGES:** English, French.

**SECTORS:** Wood and wood products.

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FNADE FÉDÉRATION NATIONALE DES ACTIVITÉS DU DÉCHET ET DE L'ENVIRONNEMENT

Contact: M. Michel Mery, Secrétaire général

110, avenue de la République
75011 Paris
France

Tel: 33 1 48 05 96 69
Tlf: 33 1 48 05 98 09

LANGUAGES: English; French; Spanish.

SECTORS: Engineering; Environment.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

Raw Materials
Manufacturing Processes  F
Machinery  F
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Quality, Standards & Maintenance  F

Form of Reply

List of Companies or Organizations
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Company Matching
Lists of Organizations
Schedule
Detailed Programme

UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
GRET GROUPE DE RECHERCHES ET D'ÉCHANGES TECHNOLOGIQUES

Contact: M. Jean Luc Gonneau, Directeur

213 Rue La Fayette
Paris
France

Tel: 40 05 61 61
Tlx: 40 05 61 10

LANGUAGES: English; French; Portuguese; Spanish.

SECTORS: Agricultural machinery; Agriculture; Construction products, building materials; Energy; Environment; Food and Beverages; Leather and leather products; Soap, detergents and cosmetics; Textile and tile products; Wood and wood products.

Type of Query

P: Payable Services       F: Free Services
N: Payable or Free Services

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Commercial Literature
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Company Matching
Lists of Organizations
Schedule
Detailed Programme
Hydroplan Association Professionnelle de L'Hydraulique Agricole, Urbaine, Industrielle, de L'Hydroelectricité et du Thermalisme

Contact: M. Eric Serre, Directeur
2, rue Henry-Barbusse 13241 Marseille Cedex 01 France
Tel: 33 91 90 17 76
Fax: 33 91 56 27 82
Tlx: 441 247 COMERIM

Languages: English; French; German; Spanish.

Sectors: Environment.

Type of Query

<table>
<thead>
<tr>
<th>Raw Materials</th>
<th>Manufacturing Processes</th>
<th>Machinery</th>
<th>Equipment</th>
<th>Manufactured Products</th>
<th>Technologies</th>
<th>Engineering, Methods &amp; Services</th>
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- List of Companies or Organizations
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- Lists of Transferable Technologies
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France

IEP INSTITUT FRANÇAIS DU PÉTROLE

Contact:  Mme Anne Girard, Directeur-Expert
Direction de la Documentation, 1 et 4, avenue du Bois-Préau
92506 Rueil Malmaison
France

Tel: 33 1 47 49 02 14
Tlx: 33 1 47 49 04 11
Tlx: 293 050 F

LANGUAGES:  English; French; Spanish.

SECTORS:  Chemicals (basic); Petroleum and Petroleum Products; Plastic and plastic products.

Type of Query

| Raw Materials          | F | F | F | N | N |
| Manufacturing Processes| F | F | F | N | N |
| Machinery              | F | F | F | N | N |
| Equipment              | F | F | F | N | N |
| Manufactured Products  | F | F | F | N | N |
| Technologies           | F | F | F | N | N |
| Engineering, Methods & Services | F | F | F | N | N |
| Quality, Standards & Maintenance | F | N |

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OTUA OFFICE TECHNIQUE POUR L'UTILISATION DE L'ACIER

Contact: Mme Christine Bammert
4, Place de la Pyramide
Cedex 33
92070 Paris La Défense
France

Tel: 33 1 41 25 58 00
Fax: 33 1 41 25 55 70

LANGUAGES: English; French; Spanish.

SECTORS: Iron and steel.

Type of Query

| Raw Materials | F | N |
| Manufacturing Processes | F | P | P | N |
| Machinery | F | P | P | N |
| Equipment | F | P | P | N |
| Manufactured Products | F | P | P | N |
| Technologies | F | P | P | N |
| Engineering, Methods & Services | F | P | P | N |
| Quality, Standards & Maintenance | N |

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
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France

SFC SOCIÉTÉ FRANÇAISE DE CÉRAMIQUE

Contact: M. Alain Le
Sech, Directeur général
23, rue de Cronstadt
75015 Paris
France

Tel: 33 1 40 43 21 00
Fax: 33 1 45 31 58 04
Fax: 206 958

LANGUAGES: English; French; German; Italian; Spanish.

SECTORS: Construction products, building materials.

Type of Query

| Raw Materials       | F | P | F | P | F | P | F | P | F | P | F | P | F | P | F | P | F | P | F |
| Manufacturing Processes | F | P | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F | P |
| Machinery           | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F |
| Equipment           | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F |
| Manufactured Products | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F |
| Technologies        | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F |
| Engineering, Methods & Services | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F |
| Quality, Standards & Maintenance | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F | P | F | F |

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SNCP SYNDICAT NATIONAL DU CAOUTCHOUC ET DES PLASTIQUES

Contact: M. Gérard Bresson, Délégué général
60, rue Auber
94408 Vitry-sur-Seine
France
Tel: 33 1 49 60 57 57
Tlx: 33 1 45 21 03 50
Tlx: 265 560 F

Languages: English, French.

Sectors: Environment, Plastic and plastic products, Rubber and rubber products.

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**Type of Query**

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| Seminars, Training |   |   |   |   |   | F | F | F |
| Congresses |   |   |   |   |   | F |   |   |
| Trade Fairs |   |   |   |   |   | F |   |   |

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SNIE SYNDICAT NATIONAL DE L'INDUSTRIE DES ENGRAIS

Contact: Mme Catherine Boulanger, Chargée de la réglementation industrielle et de la sécurité

"Le Diamant" Cedex 99
92909 Paris La Défense Cedex 70
France

Tel: 33 1 46 53 10 30
Fax: 33 1 46 53 10 35
Fax: 611 942 AMONIAC

Languages: English, French

Sectors: Pesticides and fertilizers

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

- Raw Materials
- Manufacturing Processes
- Machinery
- Equipment
- Manufactured Products
- Technologies
- Engineering, Methods & Services
- Quality, Standards & Maintenance

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SNIP SYNDICAT NATIONAL DE L'INDUSTRIE PHARMACEUTIQUE

Contact: Mme Gilberte Szwareberg, Directeur des échanges internationaux

*: 88, rue de la faisanderie

75782 Paris Cedex 16

France

Tel:33 1 45 03 88 70

Tlxs:33 1 45 03 34 25

Tlxs:64.24.49 snip f

LANGUAGES: English: French.

SECTORS: Pharmaceuticals.

Type of Query

P: Payable Services   F: Free Services

N: Payable or Free Services

Raw Materials  F  F  F  .  .  .  F
Manufacturing Processes  F  F  F  .  .  .  .  .
Machinery  .  .  .  .  .  .  .  .  .  .  .
Equipment  .  .  .  .  .  .  .  .  .  .  .
Manufactured Products  F  F  .  .  .  .  .  .  .  .
Technologies  F  F  .  .  .  .  .  .  .  .
Engineering, Methods & Services  .  .  .  .  .  .  .  .  .
Quality, Standards & Maintenance  .  .  .  .  .  .  .  .  .

Seminars, Training  .  .  .  .  .  F  F  F
Congresses  .  .  .  .  .  .  .  .  F  F
Trade Fairs  .  .  .  .  .  .  .  .  .  .  .  .  .  .  .  F  F  F

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
**SYGMA SYNDICAT GÉNÉRAL DES CONSTRUCTEURS DE TRACTEURS ET MACHINES AGRICOLES**

**Contact:** M. Jean-Marc de Montis, Secrétaire général adjoint  
19, rue Jacques-Bingen  
75017 Paris  
France  
Tel: 33 1 47 66 02 20  
Fax: 33 1 40 54 95 60  
Fax: SGCTMA 640 362 F

**Languages:** English, French, German.  
**Sectors:** Agricultural machinery.

### Type of Query

<table>
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- Schedule  
- Detailed Programme
**SYNTÉC-INGÉNIEURIE**

*Contact:* Mme Monique Moreau, Délégué communication et international  
*Maison de l'ingénierie*  
3, rue Léon-Bonnat  
75016 Paris  
France  

**Tel:** 33 1 45 24 43 53  
**Tfax:** 33 1 45 24 23 54

**LANGUAGES:** English, French.  
**SECTORS:** Engineering.

---

**Type of Query**

- *P:* Payable Services  
- *F:* Free Services  
- *N:* Payable or Free Services

**Raw Materials**

**Manufacturing Processes**

**Machinery**

**Equipment**

**Manufactured Products**

**Technologies**

**Engineering, Methods & Services**

**Quality, Standards & Maintenance**

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- *Lists of organizations*

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**Schedule**

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France

UIPP UNION DES INDUSTRIES DE LA PROTECTION DES PLANTES

Contact: M. Jean-Louis Hunault, Responsable du service juridique
2, rue Desfert-Rochereau
92100 Boulogne-Billancourt, France
Tel: 33 1 46 05 50 52
Fax: 33 1 48 25 16 88

Languages: English; French.

Sectors: Pesticides and fertilizers.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

Raw Materials  F  F
Manufacturing Processes  F  F
Machinery
Equipment
Manufactured Products  F  F
Technologies
Engineering, Methods & Services
Quality, Standards & Maintenance  F  F

Form of Reply

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Proposal and Estimate for Research, Study
Company Matching
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Schedule
Detailed Programme
# UIT UNION DES INDUSTRIES TEXTILES

**Contact:** Mme Françoise Depin, Chargée d'études  
92110 Clichy, France  
Tel: 33 1 47 56 31 00  
Fax: 33 1 47 30 25 28  
Tlx: 615 280 F

**Languages:** English, French.

**Sectors:** Textile and textile products.

## Type of Query

- **P:** Payable Services  
- **F:** Free Services  
- **N:** Payable or Free Services

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## Form of Reply

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TECHINFORMI, GEORGIAN RESEARCH INSTITUTE FOR SCIENTIFIC AND TECHNICAL INFORMATION

Contact: Dr. Teimuraz Chubinishvili, Deputy Director

Address: 47, Kostava Str.

Tbilisi 380079

Georgia

Tel: (8832) 98 76 21
Tfx: (8832) 98 76 18
Tlx: 212245 fond se

E-mail: tech@iberiapac.ge

LANGUAGES: English; Russian.

SECTORS: Agricultural machinery; Agriculture; Electronics and communications; Food and Beverages; Machinery and equipment (except electrical); Textile and textile products.

ACTIVITIES: Assistance to small and medium enterprise industry; Information, general; Information, patents; Information, policy; Information, specialized; Marketing; Mediation; Quality certification; Research and development; Standardization; Technology transfer.

Type of Query

P: Payable Services   F: Free Services

N: Payable or Free Services

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BDI. FEDERATION OF GERMAN INDUSTRIES

Contact: Ms. Marie-Luise Eul, Service for Industrial Sales Information
P.O. Box 510 549
D-10941 Cologne
Germany

Tel: (0221) 370 800
Fax: (0221) 370 8730

LANGUAGES: English; German.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials | F |
| Manufacturing Processes | F |
| Machinery | F |
| Equipment | F |
| Manufactured Products | F |
| Technologies | |
| Engineering, Methods & Services | |
| Quality, Standards & Maintenance | |

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Germany

DIN DEUTSCHES INSTITUT FÜR NORMUNG E.V.

Contact: Mrs. Bärbel Zimmermann, Burggrafenstrasse 6 10787 Berlin Germany

Tel:030/2601-2605-2560
TfN:030/2628 12531
E-mail:wiesner@ditr.dia.de

LANGUAGES: Dutch; English; French; German.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

ACTIVITIES: Assistance to small and medium enterprise industry; Information, specialized; Quality certification; Standardization.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

Raw Materials
Manufacturing Processes
Machinery
Equipment
Manufactured Products
Technologies
Engineering, Methods & Services
Quality, Standards & Maintenance
N  P  N  P  P

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FORCHUNGSVERBUND SONNENENERGIE, C/O DLR

Contact: Dr. Hansmartin P. Hertlein, Post Box 906058 D-51140-Cologne 90 Germany
Phone: (49 2203) 9-3625 Fax: (49 2203) 968-4740

Languages: English, German

Sectors: Energy, Engineering, Environment

Activities: Assistance to small and medium enterprise industry; Consulting, Information, specialized; Research and development; Technology transfer.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

Raw Materials
Manufacturing Processes
Machinery
Equipment
Manufactured Products
Technologies
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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
BHEL BHARAT HEAVY ELECTRICALS LTD.

Contact: Mr. P.V. Bhat, PMS, Q & SA
Hyderabad-500 593
India

Tel: 279329
Fax: 263320

LANGUAGES: English.

SECTORS: Electrical products; Electronics and communications; Energy; Engineering.

Type of Query

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Form of Reply

- List of Companies or Organizations
- Lists of Experts
- Lists of Transferable Technologies
- State of the Art, Publications
- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations
- Schedule
- Detailed Programme

Page 140
UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
BIOCHEMICAL ENGINEERING RESEARCH CENTRE, INDIAN INSTITUTE OF TECHNOLOGY

Contact: Mr. Subhash Chand
Professor & Head
Delhi
Hauz Khas
New Delhi-110016
India

Tel: (011)654110
Tlfx: (011)6868521
Tnx: 31-73087 IITD IN

LANGUAGES: English.

Type of Query

P: Payable Services
F: Free Services
N: Payable or Free Services

- Raw Materials
- Manufacturing Processes
- Machinery
- Equipment
- Manufactured Products
- Technologies
- Engineering, Methods & Services
- Quality, Standards & Maintenance
- Seminars, Training
- Congresses
- Trade Fairs

Form of Reply

List of Companies or Organizations
- Lists of Experts
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- State of the Art, Publications
- Customized Research
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- Proposal and Estimate for Research, Study
- Company Matching
- Lists of Organizations

Schedule
Detailed Programme
**CENTRAL INSTITUTE FOR RESEARCH ON COTTON TECHNOLOGY (INDIAN COUNCIL OF AGRICULTURAL RESEARCH)**

**Contact:** Dr. N.B. Patil  
**Position:** Director  
**Address:** Adenwala Road  
Matajia  
Bombay-400 019  
India  
**Telephone:** 4127273  
**Fax:** 4127275  
**Th:** 011-71594 CTRL IN

**Languages:** English, Hindi.  
**Sectors:** Pulp, paper and paper products, Textile and textile products.

### Type of Query

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**Form of Reply**

- List of Companies or Organizations
- Lists of Experts
- Lists of Transferable Technologies
- State of the Art Publications
- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research Study
- Company Matching
- Lists of Organizations
- Schedule
- Detailed Programme
LANGUAGES:  English.

SECTORS:  Electronics and communications; Engineering; Machinery and equipment (except electrical).

### Type of Query

| Raw Materials: Payable Services | Manufacturing Processes: Payable Services |
| Machinery: Payable Services | Equipment: Payable Services |
| Manufactured Products: Payable Services | Technologies: Payable Services |
| Engineering, Methods & Services: Payable Services | Quality, Standards & Maintenance: Payable Services |

### Form of Reply

- List of Companies or Organizations
- Lists of Experts
- Lists of Transferable Technologies
- State of the Art, Publications
- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations
- Schedule
- Detailed Programme
India

CONFEDERATION OF INDIAN INDUSTRY, CII

Contact: Mr. Rajat Nandi, Senior Director
23.26, Institutional Area Lodi Road
New Delhi 110 003
India

Tel: 31-11-4629994
TM: 31-11-4633168
4626149
Tl: 031-66655

LANGUAGES: English.

SECTORS: Agricultural machinery; Chemicals (basic); Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Paints and varnishes; Pharmaceuticals; Transport equipment.

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Form of Reply

List of Companies or Organizations
Lists of Experts
Lists of Transferable Technologies
State of the Art, Publications
Customized Research
Commercial Literature
Bibliographies
Proposal and Estimate for Research, Study
Company Matching
Lists of organizations
Schedule
Detailed Programme
ENTREPRENEURSHIP DEVELOPMENT INSTITUTE OF INDIA

Contact: Mr. J.B. Patel, Chief Faculty
P.O. Chandkheda Ahmedabad 382 424
Gujarat India

Tel: 0272-811331
Tlf: 91-272-815367
Tlf: 121-6224 ext 111

Languages: English.

Sectors: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

Type of Query

| Raw Materials     | P P P P P P P P P |
| Manufacturing Processes | P P P P P P P P P |
| Machinery         | P P P P P P P P P |
| Equipment         | P P P P P P P P P |
| Manufactured Products | P P P P P P P P P |
| Technologies      | P P P P P P P P P |
| Engineering, Methods & Services | P P P P P P P P P |
| Quality, Standards & Maintenance | P P P P P P P P P |

Seminars, Training
Congress
Trade Fairs

Form of Reply

- List of Companies or Organizations
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- State of the Art, Publications
- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of Organizations
- Schedule
- Detailed Programme
LANGUAGES: English, French.

SECTORS: Agricultural machinery; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials       | N | N | N       | P       |
| Manufacturing Processes | N | N | N       | P       |
| Machinery           | N | N | N       | P       |
| Equipment           | N | N | N       | P       |
| Manufactured Products | N | N | N       | P       |
| Technologies        | N | N | N       | P       |
| Engineering, Methods & Services |       |       |       |
| Quality, Standards & Maintenance |       |       |       |

Form of Reply

List of Companies or Organizations
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Customized Research
Commercial Literature
Bibliographies
Proposal and Estimate for Research, Study
Company Matching
Lists of organizations
Schedule
Detailed Programme
## INDIA LEAD ZINC INFORMATION CENTRE

**Contact:** Mr. V.K. Sudhakaran, Executive Secretary

**Address:**
Jawahar Bhawan
39, Tughlaqabad Institutional Area
M.B. Road
Near Batra Hospital
New Delhi 110 062
India

**Languages:** English.

**Sectors:** Non-ferrous metals.

### Type of Query

- **P:** Payable Services
- **F:** Free Services
- **N:** Payable or Free Services

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**UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria**
Page 147
**ISED, INSTITUTE OF SMALL ENTERPRISES AND DEVELOPMENT**

**Contact:** Dr. P.M. Mathew, Director

**Address:**
- ISED House
- Vennala P.O.
- Cochin 682 028
- India

**Tel:** +347 884 335 171

**TIF:** +345 163

**Languages:** English

**Sectors:**
- Agricultural machinery
- Agriculture
- Biotechnology and genetic engineering
- Chemicals (basic)
- Chemistry
- Computer technologies and engineering
- Construction of vehicles
- Construction products, building materials
- Electrical products
- Electronics and communications
- Energy
- Engineering
- Environment
- Fabricated metal products
- Food and Beverages
- Iron and steel
- Leather and leather products
- Machinery and equipment (except electrical)
- Mining and quarrying
- Non-ferrous metals
- Non-metallic mineral products
- Paints and varnishes
- Pesticides and fertilizers
- Petroleum and Petroleum Products
- Pharmaceuticals
- Plastic and plastic products
- Process engineering
- Pulp, paper and paper products
- Rubber and rubber products
- Soap, detergents and cosmetics
- Software engineering
- Textile and textile products
- Transport equipment
- Wood and wood products

**Type of Query**

| Raw Materials   | N P P P F |
| Manufacturing Processes | F P F P P F |
| Machinery      | F F P P P F |
| Equipment      | F F P P P F |
| Manufactured Products | F F P P P F |
| Technologies   | F F P P P F |
| Engineering, Methods & Services | F P P P F |
| Quality, Standards & Maintenance | F P P P F |

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- Bibliographies
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- Company Matching
- Lists of Organizations
- Schedule
- Detailed Programme
INDIA

JAYADEVA VERMA & ASSOCIATES

Contact: Dr. J.D. Verma, BH-31, Sukhya
Indore 452 001 (M.P.)
Tel:(0731)-550914
Tds:(0731)553445

LANGUAGES: English; French.

SECTORS: Agricultural machinery; Agriculture; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Engineering; Environment; Fabricated metal products; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Paints and varnishes; Pesticides and fertilizers; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Wood and wood products.

ACTIVITIES: Assistance to small and medium enterprise industry; Banking Financing; Consulting; Distribution; Import Export; Information, general; Information, patents; Information, policy; Information, specialized; Media contacts Public relations; Mediation; Research and development; Sub-contracting; Technology transfer; Trade and Commerce; Training institutes.

Type of Query

P: Payable Services   F: Free Services
N: Payable or Free Services

| Raw Materials | P | P | P | P | P | P | P | P |   |
| Manufacturing Processes | P | P | P | P | P | P | P | P |   |
| Machinery | P | P | P | P | P | P | P | P |   |
| Equipment | P | P | P | P | P | P | P | P |   |
| Manufactured Products | P | P | P | P | P | P | P | P |   |
| Technologies | P | P | P | P | P | P | P | P |   |
| Engineering, Methods & Services | P | P | P | P | P | P | P | P |   |
| Quality, Standards & Maintenance | P | P | P | P | P | P | P | P |   |

Seminars, Training N N N
Congresses N N N
Trade Fairs N N N

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Commercial Literature
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Proposal and Estimate for Research, Study
Company Matching
Lists of organizations
Schedule
Detailed Programme
India

NATIONAL COUNCIL FOR CEMENT AND BUILDING MATERIALS

Contact: Dr. A.K. Mullick, Director General

M-10 South Extension II, Ring Road
New Delhi-110 049, India

Tel: 6440133
Tlx: 91116468868

LANGUAGES: English.

SECTORS: Construction products, building materials; Energy, Environment.

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Type of Query

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Seminars, Training
Congresses
Trade Fairs

Form of Reply

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Page 150
**NATIONAL LEATHER DEVELOPMENT PROGRAMME**

**Contact:** Mr. A. Sahasranaman, National Programme Manager

**Museum Building**
C.I.D.I. Complex
Adyar
Madras 600 020
India

**Tel:** 044-4911152
**Fax:** 044-4913892

**Languages:** English.

**Sectors:** Leather and leather products.

**Activities:** Industrial activity; Marketing; Research and development; Sub-contracting; Technology transfer; Training institutes.

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**Type of Query**

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**Raw Materials**

**Manufacturing Processes**

**Machinery**

**Equipment**

**Manufactured Products**

**Technologies**

**Engineering, Methods & Services**

**Quality, Standards & Maintenance**

**Seminars, Training**

**Congresses**

**Trade Fairs**

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**Form of Reply**

List of Companies or Organizations

List of Experts

Lists of Transferable Technologies

State of the Art, Publications

Customized Research

Commercial Literature

Bibliographies

Proposal and Estimate for Research, Study

Company Matching

List of organizations

Schedule

Detailed Programme
**NATIONAL SUGAR INSTITUTE**

- **Contact:** Mr. Ram Kumar, Director
  
- **Address:** Kanpur-208017, India
  
- **Phone:** 250541, 250542, 250543
  
- **Fax:** 325328 NSIK IN

**LANGUAGES:** English

**SECTORS:** Agriculture; Food and Beverages; Pulp, paper and paper products.

---

### Type of Query

| Raw Materials | P |
| Manufacturing Processes | F P P N P P |
| Machinery | P |
| Equipment | P |
| Manufactured Products | P P N |
| Technologies | F P P N P |
| Engineering, Methods & Services | F P P N P |
| Quality, Standards & Maintenance | P N P |
| Seminars, Training | P P P |
| Congresses | |
| Trade Fairs | |

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### Form of Reply

- **List of Companies or Organizations**
- **Lists of Experts**
- **Lists of Transferable Technologies**
- **State of the Art, Publications**
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- **Bibliographies**
- **Proposal and Estimate for Research, Study**
- **Company Matching**
- **Lists of organizations**

---

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
**NITME, NATIONAL INSTITUTE OF TECHNICAL AND MANAGEMENT EDUCATION**

Contact: Mr. B.K. Darshan, Managing Director  
G-96, Kalkaji  
New Delhi 110 019  
India

Contact: Ms. R.K. Dhawan  
E-9, Kalkaji  
New Delhi 110 019  
India

**Languages:**  
English

**Sectors:**  
Electronics and communications; Leather and leather products; Wood and wood products

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**Type of Query**

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**Form of Reply**

- List of Companies or Organizations
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- State of the Art, Publications
- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of Organizations
- Schedule
- Detailed Programme
NSIC, THE NATIONAL SMALL INDUSTRIES CORPORATION LTD.

Contact: Mr. S.R. Rajagodalan, General Manager
Okhla Industrial Estate Phase III
New Delhi 110 020 India
Tel: 91-11-684 9129
91-11-6831288
Tlx: 91-11-6848218

Languages: English.

Sectors: Agricultural machinery; Agriculture; Construction products, building materials; Electrical products; Electronics and communications; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical); Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Textile and textile products.

Activities: Assistance to small and medium enterprise industry; Import Export; Technology transfer; Training institutes.

Type of Query

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N: Payable or Free Services

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- List of Companies or Organizations
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- State of the Art, Publications
- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations
- Schedule
- Detailed Programme
PROTECH, PROTECH SYSTEMS PRIVATE LIMITED

Contact: Mr. Atul Bal, Director  
13/18, D.D.A. Business Centre  
Naagal Raya  
New Delhi 110 046  
India  
Tel: 91-11-5533807  
91-11-5506349  
Tlf: 91-11-5506349  
E-mail: atul.protech@access.net.in

LANGUAGES:  English; French; German; Hindi.

SECTORS:  Chemicals (basic); Chemistry; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical); Pesticides and fertilizers; Pharmaceuticals; Process engineering; Soap, detergents and cosmetics; Software engineering; Textile and textile products.

ACTIVITIES:  Assistance to small and medium enterprise/industry; Consulting; Distribution; Import Export; Marketing; Sub-contracting; Technology transfer; Trade and Commerce.

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Form of Reply

- List of Companies or Organizations
- Lists of Experts
- Lists of Transferable Technologies
- State of the Art, Publications
- Customized Research
- Commercial Literature
- Bibliographies
- Proposal and Estimate for Research, Study
- Company Matching
- Lists of organizations
- Schedule
- Detailed Programme
MINERAL TECHNOLOGY RESEARCH AND DEVELOPMENT CENTRE

Contact: Dr. Ir. Ukar W. Soelistijo, Jalan Jenderal Sudirman No.623 Bandung 40211 Indonesia
Tel: (022) 630483
Tlxs: 02216168

LANGUAGES: English, Indonesian.
SECTORS: Mining and quarrying.

Type of Query

| Raw Materials | N | N | N | N |
| Manufacturing Processes | N | N |
| Machinery | |
| Equipment | |
| Manufactured Products | |
| Technologies | N |
| Engineering, Methods & Services | |
| Quality, Standards & Maintenance | |
| Seminars, Training | |
| Congresses | |
| Trade Fairs | |

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- Detailed Programme
SECTORS: Engineering; Food and beverages; Leather and leather products; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Wood and wood products.

Type of Query

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ISRAEL EXPORT INSTITUTE

Contact: Mr. Itzhak Rosen
P.O. Box 50084
Tel Aviv 68125
Israel

Tel: (972) 514 2857
TWX: (972) 514 2881
Tlx: 35613 memex ii

LANGUAGES: English.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemistry; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Machinery and equipment (except electrical); Pesticides and fertilizers; Pharmaceuticals; Plastic and plastic products; Process engineering; Soap, detergents and cosmetics; Software engineering; Textile and textile products.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting. Information, general Marketing; Media contacts Public relations; Technology transfer.

Type of Query

P: Payable Services   F: Free Services
N: Payable or Free Services

| Raw Materials  | F | F |
| Manufacturing Processes | F | |
| Machinery      | F | |
| Equipment      | F | |
| Manufactured Products | F | |
| Technologies   | F | |
| Engineering, Methods & Services | F | |
| Quality, Standards & Maintenance | F | |

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Lists of organizations

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MANUFACTURERS' ASSOCIATION OF ISRAEL

Contact: Mr. Moshe Nahum
Industry House
29 Hamered Street
P.O. Box 50022
Tel Aviv 68125
Israel

Tel:(9723) 519 8814/5
Tlf:(9723) 519 8770

SECTORS:
Agricultural machinery: Agriculture, Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; PAirs and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

ACTIVITIES:
Assistance to small and medium enterprise industry; Information, general; Information, policy; Information, specialized; Marketing; Media contacts Public relations; Trade and Commerce; Training institutes.

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ALBERTO BERTUZZI S.P.A.

Contact: Mr. Roberto Benvenuti, Commercial Manager

Viale Europa 11 I-20047 Brugherio (MI) Italy

Tel:0039-33-28921 Tfax:0039-39-883205 Tx:311342 bert I

LANGUAGES: English.

SECTORS: Food and Beverages; Machinery and equipment (except electrical).

ACTIVITIES: Industrial activity.

Type of Query

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KRI. KANSAI RESEARCH INSTITUTE

Contact: Mr. Keiki Fujita, Sumitomo Shiba-Daimon Bldg. No.2
1-12-16 Shiba Daimon, Minato-Ku, Tokyo 105, Japan

Tel: +81 3 5378 8661
Fax: +81 3 3459 6370

LANGUAGES: English: Japanese.

SECTORS: Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Energy; Environment; Food and Beverages; Iron and steel; Petroleum and Petroleum Products.

ACTIVITIES: Consulting; Marketing; Research and development.

Type of Query

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N: Payable or Free Services

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SOCIETY FOR RESEARCH AND INFORMATION ON TROPICAL ZONES

Contact: Dr. Akio Mita, Executive Vice-President
37-5 Mukogaoka 2-chome
Bunkyo-ku
113 Tokyo
Japan

Tel: 3821-1623
TWX: 3828-8924

Languages: English.

Sectors: Environment; Pulp, paper and paper products.

Activities: Assistance to small and medium enterprise industry, Consulting, Research and development, Technology transfer.

Type of Query

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Company Matching
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MALAWI INDUSTRIAL RESEARCH AND TECHNOLOGY DEVELOPMENT CENTRE

Contact: Mr. Christopher W.  
P.O. Box 357  
Blantyre  
Malawi

Tel: 265 623 805  
Tlx: 265 623 831

LANGUAGES: English.

SECTORS: Agricultural machinery; Agriculture; Chemicals (basic); Construction products, building materials; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical); Paints and varnishes; Pesticides and fertilizers; Pulp, paper and paper products; Soap, detergents and cosmetics; Textile and textile products; Transport equipment; Wood and wood products.

Type of Query

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Seminars, Training  
Conferences  
Trade Fairs

Form of Reply

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Lists of organizations  
Schedule  
Detailed Programme
Malaysia

FRIM, FOREST RESEARCH INSTITUTE MALAYSIA

Contact: Ms. Kong How Kooi
Kepong
52109 Kuala Lumpur
Malaysia

Tel: 6342633
Tlf: 6036367753
Th: 27007 FRIM MA

SECTORS: Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Construction products, building materials; Energy; Engineering; Environment; Paints and varnishes; Pesticides and fertilizers; Pharmaceuticals; Pulp, paper and paper products; Wood and wood products.

Type of Query

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- Proposal and estimate for research / study
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Detailed Programme
**INFOFISH**

**Contact:** Mr Henri de Saram, Director  
**Address:** 1st Floor Wisma PKNS, P.O.Box 10899, 50728 Kuala Lumpur, Malaysia  
**Phone:** (603)2914466, **Fax:** (603)2916804  
**Address:** Tel: (31560 infish ma)

**LANGUAGES:** English.  
**SECTORS:** Food and Beverages.

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**UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria**

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**PAPME. PROJET D'APPUI AUX PETITES ET MICROENTREPRISES**

- **Contact:** M. Amadou, Responsable à l'appui technologique
  - BP 198 Bamako, Mali
  - Tel: 22 31 95
  - Tlx: 22 30 40

**LANGUAGES:** English; French; German.

**SECTORS:** Chemistry; Construction products, building materials; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Plastic and plastic products; Pulp, paper and paper products; Soap, detergents and cosmetics; Textile and textile products; Wood and wood products.

**Type of Query**

| Raw Materials | P | F | P | N |
| Manufacturing Processes | P | F | P | F | N |
| Machinery | P | F | P | N |
| Equipment | F | P | F | N |

**Form of Reply**

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### AMECOBRE ASOCIACIÓN MEXICANA DEL COBRE, A.C.

**Contact:** Ing. Eugenio Osorio, Gerente Gnl.
**Address:** Sonora NO. 166, 1er. piso, Col. Hipodromo 06100 México, D.F.
**Telephone:** 533-44-41
**Fax:** 207-22-54 286-77-23

**LANGUAGES:** English; Spanish.

**SECTORS:** Construction products, building materials; Electrical products; Non-ferrous metals.

### Type of Query

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**BERN INSTITUTO MEXICANO DE RECURSOS NATURALES RENOVABLES A.C.**

**Contact:** Sr. Alejandro Hernandez Velazquez, Bibliotecario  
**Address:** Dr. Vertiz No. 724 Col. Narvarte  
**City:** 03020 Mexico, D.F.  
**Country:** Mexico  
**Phone:**  Tel:5194505  
**Fax:**  Tlx:5384520

**Languages:** English; French; Portuguese; Spanish.

**Sectors:** Agriculture; Environment; Leather and leather products; Pesticides and fertilizers; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Wood and wood products.

## Type of Query

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<th>P: Payable Services</th>
<th>F: Free Services</th>
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- Schedule
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BOLSA DE ENLACE EN PROCESOS INDUSTRIALES DE QUERÉTARO A.C.

Contact:  Sra Miriam Gutiérrez  
            Villalobos, Asistente  

           Calzada del Retablo # 150  
           Col FOVISSTE C.P.  
           76150 Querétaro  
           Mexico

Tel: 163808  
163809  
164161  
169963

LANGUAGES:  English; Spanish.

SECTORS:  Agricultural machinery; Fabricated metal products; Machinery and equipment (except electrical); Plastic and plastic products; Textile and textile products.

ACTIVITIES:  Assistance to small and medium enterprise industry; Information, general; Sub-contracting.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials | N |   |   | F |   |   |
| Manufacturing Processes | N |   |   | F |   |   |
| Machinery | N |   |   | F |   |   |
| Equipment | N |   |   | F |   |   |
| Manufactured Products | N |   |   | F |   |   |
| Technologies | N |   |   | F |   |   |
| Engineering, Methods & Services | N |   |   | F |   |   |
| Quality, Standards & Maintenance | N |   |   | F |   |   |
| Seminars, Training | N |   |   | F |   |   |
| Congresses |   |   |   | F | F |   |
| Trade Fairs |   |   |   | F | F |   |

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CAMARA DE LA INDUSTRIA METALICA DE GUADALAJARA

Contact: Ing. Alejandro Brambila Paez, Gerente
Técnico y Gerente Subcontratación
Sta. Rosa de Lima 4262 Camino Real
45040 Mexico, Jalisco Mexico
Tel: (513) 122 8783
122 8730
122 8677
TWs: (513) 122 4850
647 7171

LANGUAGES: Spanish.

SECTORS: Agricultural machinery; Construction products, building materials; Electrical products; Environment; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Transport equipment.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Distribution; Import Export; Information, general; Information, specialized; Media contacts Public relations; Sub-contracting; Technology transfer.

Type of Query

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CAMIMEX CAMARA MINERA DE MEXICO

Contact: Sra. Rosa Maria Garcia Lopez, Secretaria
Sierra Vertientes No. 369
Lomas de Chapultepec
11000 Mexico, D.F.
Mexico
Tel: 540-67-88/89
Tfns: 540-60-61

Languages: English; French; Spanish.

Sectors: Environment; Iron and steel; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals.

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| Seminars, Training |   |
| Congresses         |   |
| Trade Fairs        |   |

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**CENDAT CENTRO DE DESARROLLO Y APLICACIONES TECNOLOGICAS, SSA**

**Contact:**  
Dr. Hector Brust  
Carmoza,  
7a Cda. de Fray Pedro de Gante 50  
Col. Sec. XVI  
Tlalpan 14080  
Mexico, D.F., Mexico

**Tel:** 6550645  
**Fax:** 5731900

**LANGUAGES:**  
English; French; German; Spanish.

**SECTORS:**  
Electrical products; Environment.

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- Detailed Programme
Contact: Ing. Apolinario Francisco Cruz Lazaro, Director

Address: Av. IPN, Esq. Wilfrido Massieu, S/N, Oficinas Generales 1er Piso, C.P. 07738
Mexico, D.F.

Language: English, Spanish.

Sectors: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

Raw Materials
Manufacturing Processes
Machinery
Equipment
Manufactured Products
Technologies
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Quality, Standards & Maintenance
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- Detailed Programme
CIDN INSTITUTO NACIONAL DE INVESTIGACIONES NUCLEARES

Contact: Prof. Pedro Zamora R., Gerencia del C.I.D.N.
Centro de Informacion y Documentacion Nuclear
Apo Postal 18-1027
Mexico 18, D.F.
Mexico

Tel: (5)518.46.04
(5)521.94.03
(5)518.30.30
E-mail: zamora@Redvax1.dqsc.sca.unam.mx

LANGUAGES: English; Spanish.
SECTORS: Energy.

Type of Query

P: Payable Services
F: Free Services
N: Payable or Free Services

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CIMMYT CENTRO INTERNACIONAL DE MEJORAMIENTO DE MAIZ Y TRIGO

Contact: Dra. Edith Hesse, Jefe
Lisboa 27
Lisboa No. 27, Col. Juárez
Apdo. Postal 6-641
Mexico, D.F.
Mexico

Tel: (5) 7269091
Tel.: (595) 41969
E-mail: cimmyt@cgmnet.com

LANGUAGES: English, Spanish
SECTORS: Agriculture

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**CIT-UNAM CENTRO PARA LA INNOVACIÓN TECNOLÓGICA**

- **Contact:** Ing. Rosario Castañon Ibarra, Jefe de Departamento
- **Address:** Apartado Postal 20-103, 01000 Mexico, D.F.
- **Tel:** (525) 622-5200 al 03
- **Fax:** (525) 622-5207

**Languages:** English; Spanish.

**Sectors:** Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemistry; Environment; Food and Beverages; Machinery and equipment (except electrical); Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering.

### Type of Query

- **P:** Payable Services
- **F:** Free Services
- **N:** Payable or Free Services

| Raw Materials | N | N | N | N | N | N |
| Manufacturing Processes | N | N | N | N | N | N |
| Machinery | N | N | N | N | N | N |
| Equipment | N | N | N | N | N | N |
| Manufactured Products | N | N | N | N | N | N |
| Technologies | N | N | N | N | N | N |
| Engineering, Methods & Services | N | N | N | N | N | N |
| Quality, Standards & Maintenance | N | N | N | N | N | N |

| Seminars, Training | N | N | N |
| Congresses | N | N | N |
| Trade Fairs | N | N | N |

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- **Detailed Programme**
IMCYP-KAG INSTITUTO DE MADERA,CELULOSE Y PAPEL"ING. KARL AUGUSTIN GRELLMANN

Contact: MC Luz Elena Arce Apdo. Postal 4-120 Tel:(3)6137661
Castillo, Jefe 44400 Guadalajara, Jalisco Tlfx:(3)6137661
Jalisco MexícO Tlx:0681744

LANGUAGES: English, Spanish.

SECTORS: Pulp, paper and paper products; Wood and wood products.

Type of Query

P: Payable Services  F: Free Services

N: Payable or Free Services

Raw Materials  N  P  P  P  P  P  N  N
Manufacturing Processes  N  P  P  P  P  P  N  N
Machinery  N  P  P  P  P  P  N  N
Equipment  N  P  P  P  P  P  N  N
Manufactured Products  N  P  P  P  P  P  N  N
Technologies  N  P  P  P  P  P  N  N
Engineering, Methods & Services  N  P  P  P  P  N  N
Quality, Standards & Maintenance  N  P  P  P  P  N  N

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Congresses N  N
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IMPI INSTITUTO MEXICANO DEL PLÁSTICO INDUSTRIAL S.C.

Contact: Ing. Monica Conue Ortiz, Director de Operaciones

Address: Gral. Juan Cano No. 25, Sn. Miguel Chapultepec, 11850 Mexico, D.F., Mexico

Languages: English; German; Spanish

Sectors: Engineering; Environment; Plastic and plastic products.

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IMT INSTITUTO MEXICANO DEL TRANSPORTE

Contact: Sra. M.C. Blanca Ordóñez Camacho, Jefa

Centro de Información y Doc. (CID)
San Fandilaqro
Apdo. Postal 1098
Queretaro, Qro.
Mexico

Tel: (42) 16-97-77
Tfax: (42) 16-96-71

Languages: English, Spanish.

Sectors: Transport equipment.

Type of Query

P: Payable Services  F: Free Services

N: Payable or Free Services

Raw Materials
Manufacturing Processes
Machinery  N
Equipment  N
Manufactured Products
Technologies
Engineering, Methods & Services  N  N
Quality, Standards & Maintenance

Seminars, Training
Congressess  N  F  F
Trade Fairs  F

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Contact:  Sra. Guadalupe Carrión Rodríguez  
Av. San Fernando 37  
Col. Toritllo Guerra  
14050 Mexico, D.F.  
Tel: 52 5 606 0011  
Tłx: 52 5 606 0386

Languages:  English, French, Spanish.

SECTORS:  Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

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Detailed Programme
Contact: Lic. Rogelio Molotla Avila, Jefe del centro de documentacion
Insurgentes Sur No. 1846
Col. Florida
01030 Mexico, D.F.
Mexico

Tel: 5341505
Tlf.: 5342118

LANGUAGES: English; Spanish.

SECTORS: Construction products, building materials; Engineering; Environment; Machinery and equipment (except electrical); Mining and quarrying; Software engineering.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

Raw Materials
Manufacturing Processes
Machinery
Equipment
Manufactured Products
Technologies
Engineering, Methods & Services
Quality, Standards & Maintenance

Form of Reply

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Lists of Organizations
Schedule
Detailed Programme
UNIDAD DE TRANSFERENCIA DE TECNOLOGIA

Contact:  Mr. Javier Lagunes Toledo, Av. San Antonio 256 Col. Amp. Napoles Mexico, D.F. 03849 Mexico

Tel: (525) 563 3400/388-395
Tlfx: (525) 611 2151

LANGUAGES:  English; Spanish

SECTORS:  Agriculture; Biotechnology and genetic engineering; Chemistry; Construction products, building materials; Electronics and communications; Environment; Food and Beverages; Leather and leather products; Plastic and plastic products; Pulp, paper and paper products; Software engineering; Textile and textile products; Wood and wood products.

ACTIVITIES:  Assistance to small and medium enterprise industry; Consulting; Import Export; Industrial activity; Information, general; Information, patent; Information, specialized; Marketing; Sub-contracting; Technology transfer; Trade and Commerce; Training institutes.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

Raw Materials  P  P  P  N  P  P  N  P
Manufacturing Processes  F  P  P  P  N  P  P  P
Machinery  P  P  P  P  N  P  P  N
Equipment  P  P  P  N  P  P  N  P
Manufactured Products  P  P  P  N  P  P  N  P
Technologies  P  P  P  P  N  P  P  N
Engineering, Methods & Services  P  P  P  N  P  P  N  P
Quality, Standards & Maintenance  P  P  P  P  N  P  P  N

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BNSTP, BOURSE NATIONALE DE SOUS-TRAITEMENT ET DE PARTENARIAT

Contact: Mr. A. Benmoussa, Directeur
26, rue d'Avesnes, 20300 Casablanca, Morocco
Tel: 212-2-402841/42/43
Tlx: 212-2-40 47 85
Dir: 27958M

LANGUAGES: English; French; Spanish.

SECTORS: Agricultural machinery; Computer technologies and engineering; Construction of vehicles; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Non-metallic mineral products; Plastic and plastic products; Process engineering; Rubber and rubber products; Software engineering; Transport equipment.

ACTIVITIES: Assistance to small and medium enterprise industry; Information, specialized; Sub-contracting; Technology transfer.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials                  | F | F | F |  | F |
| Manufacturing Processes        | F | F | F |  | F |
| Machinery                      | F | F | F |  | F |
| Equipment                      | F | F | F |  | F |
| Manufactured Products          | F | F | F |  | F |
| Technologies                   | F | F | F |  | F |
| Engineering, Methods & Services| F |  |   |  |  |
| Quality, Standards & Maintenance| F |  |   |  |  |

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- Lists of organizations

Schedule
Detailed Programme
PRINT WARE DEVELOPMENT

Contact: Mr. Ron Augustin, Consultant
Address: P.O. Box 9080 1906 AB Amsterdam Netherlands
Tel: 615 25-67
Fax: 627 74 89

LANGUAGES: English, French, German.

SECTORS: Electronics and communications; Pulp, paper and paper products.

ACTIVITIES: Information, specialized.

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<th>F: Free Services</th>
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Lists of Organizations
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Detailed Programme

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SMALL SCALE DAIRY TECHNOLOGY GROUP

Contact: Mr. B. Dingemans, 
Wildforster 37
6713 KA Ede
Netherlands

Tel: 31.8380.24235
Fax: 31.8380.24235
E-mail: geo2@sdg

LANGUAGES: Dutch; English; French; German.

SECTORS: Agriculture; Food and Beverages.

Type of Query

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- Schedule
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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
Paraguay

BOLSAs DE SUBCONTRATACIÓN DEL PARAGUAY

Contact: Ing. Nancy Cardozo
Calle Cervantes Esq. Victor Hugo
Tel: (595) (21) 292043
Asunción, Paraguay
Tél: (595) (21) 292043

LANGUAGES: English; Portuguese; Spanish.

SECTORS: Agricultural machinery; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Non-ferrous metals; Paints and varnishes; Pesticides and fertilizers; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Textile and textile products; Wood and wood products.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Information, general; Marketing; Sub-contracting; Trade and Commerce.

Type of Query
P: Payable Services
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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
ALIDE

Contact: Sr. Rommel Acevedo  
F. de P., Jefe  
P.O. Box 3988  
Lima 100  
Peru  

Tel:(0051-14) 422 400  
Tfax:(0051-14) 428 105  
E-mail: alide@ax.apc.org.en  
INTERNET

LenguageS:  English; Spanish.

SECTORS:  Agriculture; Environment; Software engineering.

ACTIVITIES:  Assistance to small and medium enterprise industry; Banking Financing; Consulting; Research and development; Trade and Commerce; Training institutes.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

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Form of Reply

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Customized Research  
Commercial Literature  
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Proposal and Estimate for Research, Study  
Company Matching  
Lists of organizations  
Schedule  
Detailed Programme
**APCO, ASIA PACIFIC QUALITY CONTROL ORGANIZATION**

**Contact:** Dr. Milora M. Gat-balian, Secretary General

**Address:**
- U.P. Campus Diliman
- P.O.Box 116 Quezon City
- D-1101 Diliman Philippines

**Languages:** English

**Sectors:**
- Agricultural machinery
- Agriculture
- Biotechnology and genetic engineering
- Chemicals (basic)
- Chemistry
- Computer technologies and engineering
- Construction of vehicles
- Construction products, building materials
- Electrical products
- Electronics and communications
- Energy
- Engineering
- Environment
- Fabricated metal products
- Food and Beverages
- Iron and steel
- Leather and leather products
- Machinery and equipment (except electrical)
- Mining and quarrying
- Non-ferrous metals
- Non-metallic mineral products
- Paints and varnishes
- Pesticides and fertilizers
- Petroleum and Petroleum Products
- Pharmaceuticals
- Plastic and plastic products
- Process engineering
- Pulp, paper and paper products
- Rubber and rubber products
- Soap, detergents and cosmetics
- Software engineering
- Textile and textile products
- Transport equipment
- Wood and wood products

**Type of Query**

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Philippines

BUREAU OF SMALL AND MEDIUM BUSINESS DEVELOPMENT

Contact: Mr. Zolla
Pedro-Eleado, Director
3rd Floor
Oppen Building
349 Sen. Gil J. Puyat Avenue
Makati
Metro Manila
Philippines

LANGUAGES: English.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

Type of Query

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria

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CENTRE FOR INTERNATIONAL TRADE EXPOSITIONS AND MISSIONS

Contact: Mr. Romluh Jalil P. Ocampo.
International Trade Center
Complex Cor.
Roxas Blvd. and Sen Gil Puyat Ave.
1300 Pasay City
Philippines

Tel: 8333 1277
Tel: 833 1284
Tel: 832 3965

LANGUAGES: English.

SECTORS: Agriculture; Construction products, building materials; Electrical products; Electronics and communications; Fabricated metal products; Food and Beverages; Leather and leather products; Pulp, paper and paper products; Textile and textile products; Wood and wood products.

Type of Query

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Seminars, Training

Conferences

Trade Fairs

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FPRDI, FOREST PRODUCTS RESEARCH AND DEVELOPMENT INSTITUTE

Contact: Mr. Emmanuel D. Bello, Director
College of Agriculture, Laguna 4031, Philippines
Tel: 2377 2586 2360
Fax: 63943630

LANGUAGES: English.

SECTORS: Agricultural machinery; Chemistry; Construction products; building materials; Energy; Engineering; Environment; Paints and varnishes; Pesticides and fertilizers; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Wood and wood products.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

| Raw Materials | F |   |   |
| Manufacturing Processes | F |   |   |
| Machinery | F |   |   |
| Equipment | F |   |   |
| Manufactured Products | F | N |   |
| Technologies | F | F | N |
| Engineering, Methods & Services | F |   |   |
| Quality, Standards & Maintenance | F |   |   |

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**INSTITUTE FOR SMALL-SCALE INDUSTRIES, UNIVERSITY OF THE PHILIPPINES**

- **Contact:** Mr. Fortunato T. de la Pena, Director
- **Virata Hall**
- **University of the Philippines**
- **Campus**
- **1101 Diliman**
- **Quezon City, Philippines**

| LANGUAGES: | English |
| SECTORS: | Engineering: Food and Beverages: Leather and leather products: Textile and textile products: Wood and wood products |

### Type of Query

| Raw Materials | N |
| Manufacturing Processes | N |
| Machinery | N |
| Equipment | N |
| Manufactured Products | N |
| Technologies | N |
| Engineering, Methods & Services | N |
| Quality, Standards & Maintenance | N |

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- Detailed Programme
LANGUAGES:  English.

SECTORS:  Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Environment.

Type of Query

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PHILIPPINE CHAMBER OF COMMERCE AND INDUSTRY

Contact: Mr. Ma,
Esperanza T. Dizon, Asst.
Secretary General

Ground Floor
East Wing
PICC Secretariat Bldg.
CCP Complex
Roxas Blvd.
Pasay City
Philippines

Tel: 8338591-92
Fax: 8338895

LANGUAGES: English.

SECTORS: Agriculture; Chemistry; Construction products, building materials; Electrical products; Electronics and communication; Energy; Engineering; Environment; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical); Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Textile and textile products; Wood and wood products.

Type of Query

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PHILIPPINE TEXTILE RESEARCH INSTITUTE

Contact: Dr. Eduardo P. Villanueva, Director IV
General Santos Avenue
Bicutan
Taguig
Metro Manila 1604
Philippines
Tel: 8221325
Fax: 8221325
8221349
Tlx: 45366 mtrade pm

LANGUAGES: English.
SECTORS: Textile and textile products.

Type of Query

<table>
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**Philippines**

**UNITED COCONUT ASSOCIATION OF THE PHILIPPINES**

- **Contact:** Ms. Yvonne T.V. Agustin, Executive Secretary
- **Address:** 2nd Floor, PCRDF Building, Pearl Drive cor. Lourdes St, Ortigas Center, Pasig, Metro Manila, Philippines
- **Tel:** 633-8029
- **Fax:** (632) 633-8030

**LANGUAGES:** English

**SECTORS:** Agriculture; Chemicals (basic); Soap, detergents and cosmetics

**ACTIVITIES:** Assistance to small and medium enterprise industry; Banking Financing; Consulting; Import Export; Information, general; Marketing; Media contacts Public relations; Research and development; Standardization; Technology transfer.

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**Type of Query**

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**Form of Reply**

- List of Companies or Organizations
- Lists of Experts
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*Page 196*
**SBS. SUBCONTRACTING EXCHANGE OF SLOVAKIA**

**Contact:** Mr. Dusan Plichta, Manager

**LANGUAGES:** English.

**SECTORS:** Construction of vehicles; Electrical products; Electronics and communications; Engineering; Fabricated metal products; Leather and leather products; Machinery and equipment (except electrical); Plastic and plastic products; Rubber and rubber products; Textile and textile products; Wood and wood products.

**ACTIVITIES:** Assistance to small and medium enterprise industry; Sub-contracting.

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- Proposal and Estimate for Research, Study
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- Lists of Organizations
- Schedule
- Detailed Programme
AIN. ASOCIACIÓN DE LA INDUSTRIA NAVARRA

Contact: Sr. Juan Ramón de la Torre, Jefe
San Cosme y San Damian s/n 31191 Cordova-Pamplona (Navarra) Spain
Tel: 34/48-101.101
Fax: 34/48-101.100
E-mail: ain.service@com.es

LANGUAGES: English, French, Spanish.

SECTORS: Energy, Engineering, Software engineering.

ACTIVITIES: Assistance to small and medium enterprise industry, Consulting, Research and development.

Type of Query

P: Payable Services       F: Free Services
N: Payable or Free Services

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Congress: F
Trade Fairs: F

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List of Companies or Organizations
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Proposal and Estimate for Research, Study
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Detailed Programme
CICYT-OTT. COMISION INTERMINISTERIAL CIENCIA Y TECNOLOGÍA

Contact: Sr. Julian Salas, Asesor
Rosario Pino 146
28020 Madrid
Spain
Tel: (91) 336 0462
Tfax: (91) 336 0435
E-mail: ott@cicyt.es

Languages: English, French, Spanish.

Sectors:
- Agricultural machinery
- Agriculture
- Biotechnology and genetic engineering
- Chemicals (basic)
- Chemistry
- Computer technologies and engineering
- Construction of vehicles
- Construction products, building materials
- Electrical products
- Electronics and communications
- Energy
- Engineering
- Environment
- Fabricated metal products
- Food and Beverages
- Iron and steel
- Leather and leather products
- Machinery and equipment (except electrical)
- Mining and quarrying
- Non-ferrous metals
- Non-metallic mineral products
- Paints and varnishes
- Pesticides and fertilizers
- Petroleum and Petroleum Products
- Pharmaceuticals
- Plastic and plastic products
- Process engineering
- Pulp, paper and paper products
- Rubber and rubber products
- Soap, detergents and cosmetics
- Software engineering
- Textile and textile products
- Transport equipment
- Wood and wood products

Activities:
- Information, patents
- Information, policy
- Technology transfer

Type of Query

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Sri Lanka

THE CEYLON CHAMBER OF COMMERCE

Contact: Ms. L.P. Domingopillai,
Department: Documentation
Officer/Asst. Secretary

Tel: 421745-47
F: (94)449352
Tel: 21494 GLOBAL CE

LANGUAGES: English

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

Type of Query

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Raw Materials
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Machinery
Equipment
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Technologies
Engineering, Methods & Services
Quality, Standards & Maintenance

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Schedule
Detailed Programme
CISIR, CEYLON INSTITUTE OF SCIENTIFIC AND INDUSTRIAL RESEARCH

Contact: Mr. D.S.T. Warnamuniya, Manager
363, Baudhaloka Mawatha
Colombo 7
Sri Lanka

Tel: 698624
E-mail: dilamani@cisir.ac.lk

LANGUAGES: English.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Food and Beverages; Machinery and equipment (except electrical); Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Wood and wood products.

ACTIVITIES: Assistance to small and medium enterprise industry; Information, general; Research and development; Technology transfer.

Type of Query

P: Payable Services  F: Free Services
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| Raw Materials                  | Manufacturing Processes | N  | N  |
| Machinery                      | Equipment               |    |    |
| Manufactured Products          | Technologies            | F  | N  | N  |
| Engineering, Methods & Services| Quality, Standards & Maintenance |   |    |

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ISO, INTERNATIONAL ORGANIZATION FOR STANDARDIZATION

Contact: 
Case Postale 56
1, rue de Varembe
CH-1211 Geneva 20
Switzerland

Tel: 41 22 749 01 11
Fax: 41 22 733 34 30
E-mail: internet: mbinfo@isocs.iso.ch

LANGUAGES: English; French.

ACTIVITIES: Standardization.

Type of Query

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SKAT, SWISS CENTER FOR DEVELOPMENT COOPERATION IN TECHNOLOGY AND MANAGEMENT

Contact: Ms. Silvia Ndiaye, Documentalist
Vadianstr. 42
CH-9001 St. Gallen
Switzerland
Tel: 4171 237475
Fax: 4171 237545
E-mail: 100270.2647@computer.org

LANGUAGES: English.

SECTORS: Construction products, building materials; Energy.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Information, general; Information, specialized.

Type of Query

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Seminars, Training
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TISTR. THAILAND INSTITUTE OF SCIENTIFIC AND TECHNOLOGICAL RESEARCH

Contact: Ms. Nongphanga X Chitrakorn, Director
196 Phahonyothin Road
Chatuchak
Bangkok 10900
Thailand
Tel: 66 2 5791121-30
Fax: 66 2 561 4771

LANGUAGES: English.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

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Seminars, Training
Congress
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Bibliographies
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Lists of organizations
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CARIRI CARIBBEAN INDUSTRIAL RESEARCH INSTITUTE

Contact: Ms. Barbara Gumbs, Head
P.O. Box 100, A-1400 Vienna, Austria
Tel: (809) 662-7171
Fax: (809) 662-7177

Languages: English

Sectors: Food and Beverages; Petroleum and Petroleum Products.

Type of Query

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AKDENIZ ÜNİVERSİTESİ ZİROÔT FAKÜLTESİ GİDO BİLİMI VE TEKNOLOJİSİ BELÜMİ

**Contact:** Dr. Feramuz Özdemir, Gıda Bilimi ve Teknolojisi Bölümü, 7070 Antalya, Turkey

**Tel:** 227 4560, **Fax:** 227 4564

**Languages:** English.

**Sectors:** Food and Beverages.

**Activities:** Information, specialized.

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**Seminars, Training**

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**Type of Query**

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</table>
AUTOMOTIVE MANUFACTURERS ASSOCIATION

Contact: Prof. Dr. Erkan Tezer, General Secretary
Atilla Sok. No. 8
81190 Altunizade
Istanbul
Turkey

Tel: (090216) 318 2994 (6 lines)
Fax: (090216) 321 9497

Languages: English, Turkish

Sectors: Construction of vehicles

Activities: Information, general; Marketing; Media contacts; Public relations

Type of Query

P: Payable Services
F: Free Services
N: Payable or Free Services

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<th>Raw Materials</th>
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Form of Reply

List of Companies or Organizations
Lists of Experts
Lists of Transferable Technologies
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Customized Research
Commercial Literature
Bibliographies
Proposal and Estimate for Research, Study
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Schedule
Detailed Programme
ICOC-ISTANBUL SUBCONTRACTING EXCHANGE

Contact: Mr. Ahmet Senkal
Director

Tel: (90212) 511 4150
Tfax: (90212) 513 8219
Ttls: 30425

LANGUAGES: English.

SECTORS: Agricultural machinery; Construction products, building materials; Electrical products; Electronics and communications; Engineering; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Plastic and plastic products; Rubber and rubber products; Transport equipment.

ACTIVITIES: Assistance to small and medium enterprise industry: Sub-contracting.

Type of Query

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- Lists of Experts
- Lists of Transferable Technologies
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- Schedule
- Detailed Programme
**PETKIM, PETROCHEMICAL HOLDING CO.**

**Contact:** Mr. R. Ozcan  
Besergil, Assistant  
Managing Director

**Address:** P.K. 12  
Aliaga/Izmir  
Turkey

**Tel:** 232-6163623  
**Fax:** 232-6163680

**Languages:** English

**Sectors:** Petroleum and Petroleum Products; Plastic and plastic products; Rubber and rubber products.

**Activities:** Industrial activity.

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### Type of Query

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UKUROVA AGRICULTURAL RESEARCH INSTITUTE

Contact: Mr. Bayram Bolat, Director

P.O. Box 300
Adana
Turkey

Tel: (0322) 334 0055
Fax: 334 0357

LANGUAGES: English.

SECTORS: Agriculture.

ACTIVITIES: Research and development; Technology transfer; Training institutes.

Type of Query

P: Payable Services  F: Free Services
N: Payable or Free Services

| Raw Materials  | F |  |  |  |  |
| Manufacturing Processes | F |  |  |  |  |
| Machinery       | F | F |  |  |  |
| Equipment       | F | F |  |  |  |
| Manufactured Products | F | F |  |  |  |
| Technologies    |  |  |  |  |  |
| Engineering, Methods & Services |  |  |  |  |  |
| Quality, Standards & Maintenance |  |  |  |  |  |

| Seminars, Training |  |  |  |  |  | F |
| Congresses         |  |  |  |  |  | F |
| Trade Fairs        |  |  |  |  |  | F |

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Company Matching
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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
TURKISH IRON AND STEEL PRODUCERS ASSOCIATION

Contact: Mr. Fahrettin Kunak, General Secretary
Bestekar Sok. 44-5, 06680 Kavaklidere
Ankara, Turkey
Tel: (0312) 417 1647
Tfn: (0312) 417 5544

Languages: English
Sectors: Iron and steel

Activities: Assistance to small and medium enterprise industry.

Type of Query

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**TURKISH STANDARDS INSTITUTE**

**Contact:** Mr. Rasim Yilmaz, Head

**Address:** Necatibey Cad 112 Bakaniiklar 06100 Ankara Turkey

**Tel:** (90312) 417 8330
**Fax:** (90312) 425 4399

**Languages:** English, Turkish

**Activities:** Quality certification, Standardization

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- Bibliographies
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- Schedule
- Detailed Programme
**Türkçe Kimya Sanayicileri Derneği**

**Contact:** Mr. Mustafa Bagao, Secretary General  
Yıldız Posta Cad.  
Ayyıldız Sites E5 D55  
80280 Esenetepe/Istanbul  
Turkey  
Tel:(90)212.2660830  
Fax:(90)212.2730898

**Languages:** English.

**Sectors:** Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Environment; Paints and varnishes; Process engineering; Soap, detergents and cosmetics.

**Activities:** Trade and Commerce.

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**Type of Query**

- **P:** Payable Services
- **F:** Free Services
- **N:** Payable or Free Services

**Raw Materials**

**Manufacturing Processes**

**Machinery**

**Equipment**

**Manufactured Products**

**Technologies**

**Engineering, Methods & Services**

**Quality, Standards & Maintenance**

**Seminars, Training**

**Conferences**

**Trade Fairs**

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- Detailed Programme
ENGINEERING AND TECHNOLOGICAL INSTITUTE "BIOTECHNIQUE" OF THE UKRAINE ACADEMY OF AGRICULTURAL SCIENCES

Contact: Mr. Starchevsky Igor Petrovych, Director
B. Arnaudskaya Str.19
Odessa 270012
Ukraine

Tel:(0482) 251 211
Tlx:(044) 250 389

LANGUAGES: English; German; Russian; Ukrainian.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Energy; Engineering; Environment; Food and Beverages; Machinery and equipment (except electrical); Pesticides and fertilizers; Process engineering; Transport equipment.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Distribution; Import Export; Industrial activity; Information, general; Information, patents; Information, specialized; Marketing; Media contacts Public relations; Mediation; Quality certification; Research and development; Standardization; Sub-contracting; Technology transfer; Trade and Commerce; Training institutes.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

Raw Materials
Manufacturing Processes
Machinery
Equipment
Manufactured Products
Technologies
Engineering, Methods & Services
Quality, Standards & Maintenance

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Congress
Trade Fairs

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INSTITUTE OF AGRICULTURE OF THE UKRAINIAN ACADEMY OF AGRICULTURAL SCIENCES

Contact: Mr. Saiko Victor Fedorovych, Director
Vil. Chabany, Kiev-Svyatoshyk Dist.
Kiev Region 255205
Ukraine

Tel:(044) 266 2020
Tfz:(044) 266 2025

LANGUAGES: English; German; Russian; Ukrainian.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Energy; Environment; Food and Beverages; Machinery and equipment (except electrical); Pesticides and fertilizers; Process engineering.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Distribution; Industrial activity; Information, general; Information, specialized; Media contacts Public relations; Mediation; Research and development; Sub-contracting; Technology transfer; Training institutes.

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- Schedule
- Detailed Programme
INSTITUTE OF ANIMAL FARMING MECHANIZATION OF THE UKRAINE
ACADEMY OF AGRICULTURAL SCIENCES

Contact: Mr. Kushnaryov
Arthur Sergiyovych, Director
Khortitsya Ist.
Zaporizhzhya 330017
Ukraine

LANGUAGES: English; German; Russian; Ukrainian.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Engineering; Environment; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical).

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Distribution; Import Export; Industrial activity; Information, general; Information, patents; Information, specialized; Marketing; Media contacts; Public relations; Marketing; Quality certification; Research and development; Standardization; Sub-contracting; Technology transfer; Trade and Commerce; Training institutes.

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Lists of Experts
Lists of Transferable Technologies
State of the Art, Publications
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Commercial Literature
Bibliographies
Proposal and Estimate for Research, Study
Company Matching
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Schedule
Detailed Programme
INSTITUTE OF GRAPE VINE GROWING AND WINE MAKING OF THE
UKRAINIAN ACADEMY OF AGRICULTURAL SOCIETY

Contact: Mr. Gukbak Anatoly Borysovych, Director
40 Richchya Peremogy Str. 27 Settl. Tairova
Odessa 270103 Ukraine
Tel: (0482) 662 767 (0482) 662 267

Languages: English; German; Russian; Ukrainian.

Sectors: Agricultural machinery; Agriculture; Environment; Food and Beverages; Process engineering.

Activities: Assistance to small and medium enterprise industry; Consulting; Distribution; Import Export; Industrial activity; Information, general; Information, patents; Information, specialized; Marketing; Media contacts Public relations; Mediation; Quality certification; Research and development; Standardization; Sub-contracting; Technology transfer; Trade and Commerce; Training institutes.

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| Equipment | P | P | N | N |
| Manufactured Products | P | P | N | N |
| Technologies | P | P | N | N |
| Engineering, Methods & Services | P | P | N | N |
| Quality, Standards & Maintenance | P | P | N | N |

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- Company Matching
- Lists of organizations
- Schedule
- Detailed Programme
### Institute of Mechanization and Electrification of Agriculture

**Contact:** Mr. Maslo Ivan Pavlovych, Director  
**Address:** Glevaha 1  
Vasilievsky Dist.  
Kiev Region 255133  
Ukraine  
**Tel:** (271) 489 5200

**Languages:** English; German; Russian; Ukrainian.

**Sectors:** Agricultural machinery; Agriculture; Computer technologies and engineering; Construction of vehicles; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Paints and varnishes; Petroleum and Petroleum Products; Plastic and plastic products; Process engineering; Rubber and rubber products; Software engineering; Transport equipment.

**Activities:** Assistance to small and medium enterprise/industry; Consulting; Distribution; Industrial activity; Information, general; Information, specialized; Marketing; Media contacts/Public relations; Mediation; Quality certification; Research and development; Standardization; Sub-contracting; Technology transfer; Training institutes.

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- Company Matching
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- Schedule
- Detailed Programme

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Ukraine

SCIENTIFIC AND INDUSTRIAL JOINT-STOCK COMPANY

Contact: Mr. Lobas 40 Richchya Zbrodnya Avenue 101 Kiev 252127 Tel: (044) 261 7319 101 Kiev 252127
Mykola Grygorovych, Director-General
Ukraine

LANGUAGES: English; Hungarian; Russian; Ukrainian.

SECTORS: Agricultural machinery; Agriculture; Chemicals (basic); Environment; Food and Beverages; Pesticides and fertilizers.

ACTIVITIES: Assistance to small and medium enterprise industry; Banking Financing; Consulting; Distribution; Import Export; Industrial activity; Information, specialized; Marketing; Media contacts Public relations; Mediation; Quality certification; Research and development; Standardization; Sub-contracting; Technology transfer; Trade and Commerce; Training institutes.

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| Raw Materials | N | N | N | N | N | N | N | N |
| Manufacturing Processes | N | N | N | N | N | N | N | N |
| Machinery | N | N | N | N | N | N | N | N |
| Equipment | N | N | N | N | N | N | N | N |
| Manufactured Products | N | N | N | N | N | N | N | N |
| Technologies | N | N | N | N | N | N | N | N |
| Engineering, Methods & Services | N | N | N | N | N | N | N | N |
| Quality, Standards & Maintenance | N | N | N | N | N | N | N | N |

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Trade Fairs

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STATE PEDIGREE POULTRY-BREEDING FARM "POLESSKIY"

Contact: Mr. Boroday Vitaly Petrovych, Director

Gavriloivka Vysagorod
Kiev Region 255208
Ukraine

Tel: (044) 431 4326
(044) 431 4064
Tl: (044) 430 0492

LANGUAGES: English; Russian; Ukrainian.

SECTORS: Agriculture.

ACTIVITIES: Assistance to small and medium enterprise industry; Distribution; Research and development; Technology transfer; Trade and Commerce.

<table>
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Detailed Programme
United Kingdom of Great Britain and Northern Ireland

BRITISH TEXTILE TECHNOLOGY GROUP

Contact: Mr. Barrie Starbuck, Head

Wira House
West Park Ring Rd
Leeds LS16 6QL
United Kingdom

Tel: 0113 2591 999
T/F: 0113 2780 306

LANGUAGES: English.

SECTORS: Biotechnology and genetic engineering; Chemistry; Environment; Textile and textile products.

ACTIVITIES: Research and development; Technology transfer.

<table>
<thead>
<tr>
<th>Type of Query</th>
<th>P: Payable Services</th>
<th>F: Free Services</th>
<th>N: Payable or Free Services</th>
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<td>Raw Materials</td>
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THE INSTITUTE OF MATERIALS

Contact: Ms. Melanie Nowocin, Assistant Manager
1 Carlton House Terrace
London SW1Y 5DB
United Kingdom
Tel: 071839 4071
Tlx: 071839 2284
E-mail: MATINFO@DGID
EMON.CO.UK

LANGUAGES: English.

SECTORS: Engineering; Plastic and plastic products; Rubber and rubber products.

ACTIVITIES: Information, general; Information, specialized.

Type of Query

P: Payable Services     F: Free Services
N: Payable or Free Services

| Raw Materials            | P | P |
| Manufacturing Processes  |   | P |
| Machinery                |   | P |
| Equipment                |   | P |
| Manufactured Products    |   | P |
| Technologies             |   | P |
| Engineering, Methods & Services | P | P | P | P |
| Quality, Standards & Maintenance |   | P |

Seminars, Training     N N N
Congresses              N N N
Trade Fairs             N N N

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UNITED KINGDOM OF GREAT BRITAIN AND NORTHERN IRELAND

INTERNATIONAL BEE RESEARCH ASSOCIATION

Contact: Mr. Salma Zabanchr, Librarian
Address: 18 North Road
Cardiff CF1 3DY
United Kingdom

Tel: 44 (1222) 372 409
Fax: 44 (1222) 665 522
E-mail: libra@cardiff.ac.uk

LANGUAGES: English.

SECTORS: Agriculture; Food and Beverages.

ACTIVITIES: Consulting; Information, specialized.

Type of Query

P: Payable Services    F: Free Services
N: Payable or Free Services

<table>
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<th>Raw Materials</th>
<th>Manufacturing Processes</th>
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INTERNATIONAL INNOVATION SERVICES

Contact: Mr. Steve Dore
60 Shirland Lane
Sheffield S935P
United Kingdom

Tel: (0114) 2560220
Telex: (0114) 2618555

LANGUAGES: English


ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Marketing; Technology transfer; Training institutes.

Type of Query

P: Payable Services
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N: Payable or Free Services

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LEATHERHEAD FOOD RESEARCH ASSOCIATION

Contact: Mr. Richard Swift, Membership Manager
Address: Leatherhead Road, Surrey KT22 7RY, United Kingdom
Phone: 01372 376761
Fax: 01372 386228

LANGUAGES: English

SECTORS: Agriculture; Biotechnology and genetic engineering; Engineering; Food and Beverages; Process engineering.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Information; patents; Information; specialized; Quality certification; Research and development; Technology transfer; Training institutes.

Type of Query

| Raw Materials                | P | P | P | P | F | F |
| Manufacturing Processes     | P | P | P | P | F | F |
| Machinery                   | P | P | P | P | F | F |
| Equipment                   | P | P | P | P | F | F |
| Manufactured Products       | P | P | P | P | F | F |
| Technologies                | P | P | P | P | F | F |
| Engineering, Methods & Services | P | P | P | P | F | F |
| Quality, Standards & Maintenance | P | P | P | P | F | F |

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**THE TEXTILE INSTITUTE**

**Contact:** Mr. P. Daniels, International

**Headquarters:**
10 Blackfriars Street
Manchester M3 5DR
United Kingdom

**Languages:** English.

**Sectors:** Textile and textile products.

### Type of Query

- **P:** Payable Services
- **F:** Free Services
- **N:** Payable or Free Services

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African Technology Forum

Contact: Mr. Mawuli Tse
Editor-in-Chief
P.O. Box 39717
Cambridge, MA 02139
United States

Tel: (617) 225 0339
Fax: (617) 252 3330
E-mail: atf-editor@mit.edu

Languages: English.

Sectors: Agricultural machinery; Agriculture; Computer technologies and engineering; Construction products; building materials; Engineering; Environment; Machinery and equipment (except electrical); Textile and textile products; Transport equipment.

Activities: Assistance to small and medium enterprise industry; Consulting; Information, specialized; Research and development; Technology transfer.

Type of Query

<table>
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<th>Raw Materials</th>
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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
RPBS. RESEARCH PERIODICALS & BOOK SERVICES

Contact: Mr. Fernando de la Oliva, Export Manager
P.O. Box 720728
Houston, TX 77272
United States
Tel: (713) 779-2999
Tflx: (713) 779-2992
Tlx: 510-600-0921

LANGUAGES: English, Spanish

ACTIVITIES: Information, general; Media contacts; Public relations

Type of Query

P: Payable Services  F: Free Services
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Raw Materials
Manufacturing Processes
Machinery
Equipment
Manufactured Products
Technologies
Engineering, Methods & Services
Quality, Standards & Maintenance

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**United States of America**

**USDA FOREST SERVICE**

- **Contact:** Mr. L. Laufenberg, Program Manager
- **Forest Products Lab.**
  - 1 Gifford Pinchot Drive
  - Madison, WI 53705
  - United States
- **Tel:** 608 231 9200
- **Fax:** 608 231 9592
- **Tlx:** 7400032
- **E-mail:** fswa/s-laufenberg@ou=sn2a

**LANGUAGES:** English.

**SECTORS:** Construction products, building materials; Engineering; Pulp, paper and paper products; Wood and wood products.

**ACTIVITIES:** Assistance to small and medium enterprise industry; Consulting; Import Export; Information, patents; Information, policy; Information, specialized; Research and development; Technology transfer; Trade and Commerce.

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**Type of Query**

- **P:** Payable Services
- **F:** Free Services
- **N:** Payable or Free Services

| Raw Materials | F | F | P | N | N |
| Manufacturing Processes | F | F | P | N | N |
| Machinery | | | | | |
| Equipment | | | | | |
| Manufactured Products | F | F | P | N | N |
| Technologies | F | F | P | N | N |
| Engineering, Methods & Services | | | | | |
| Quality, Standards & Maintenance | | | | | |

| Seminars, Training | | | | |
| Congresses | | | |
| Trade Fairs | | | |

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**FEPALE. FEDERACIÓN PANAMERICANA DE LA LECHERIA**

Contact: Sr. Jose Pedro Urribarri, Jefe

Ituzaingo 1324
Of. 503
11000-Montevideo
Uruguay

Tel: 96 53 56
Tfx: 95 76 70

**LANGUAGES:** Portuguese, Spanish.

**SECTORS:** Food and Beverages.

**ACTIVITIES:** Information, specialized.

---

### Type of Query

| Raw Materials | N | N | N | N | N | N |
| Manufacturing Processes | N | N | N | N | N | N |
| Machinery | N | N | N | N | N |
| Equipment | N | N | N | N |
| Manufactured Products | N | N | N | N | N |
| Technologies | N | N | N | N |
| Engineering, Methods & Services | N | N | N | N |
| Quality, Standards & Maintenance | N | N | N | N |

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UNIDO, VIC, P.O. Box 300, A-1400 Vienna, Austria
Uruguay

OFICINA DE GESTIÓN TECNOLÓGICA

Contact: Ing. Quim. Mario Rabinovich, Director
Avda. Gral Flores 2124 C.P. 11800, C.C. 1157
Montevideo
Uruguay

LANGUAGES: English; French; Spanish.

SECTORS: Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Environment; Food and Beverages; Paints and varnishes; Pesticides and fertilizers; Pharmaceuticals; Soap, detergents and cosmetics.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Information, general; Quality certification; Research and development; Technology transfer.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

| Raw Materials       | F | F | P | N | F |
| Manufacturing Processes | F | F | P | N | F |
| Machinery           |   |   |   |   |   |
| Equipment           |   |   |   |   |   |
| Manufactured Products |   |   |   |   |   |
| Technologies        | F | F | F | P | N | F |
| Engineering, Methods & Services | F | F | P |   |   |
| Quality, Standards & Maintenance | F | F | F |   | N | F |

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**SIIT SERVICIO DE INFORMACIÓN INDUSTRIAL Y TECNOLÓGICA**

Contact: Ing. Heber A. Freiria
Director Técnico
Sarandi 690 D 2º
Entepiso
11000-Montevideo
Uruguay

Tel.: (5982) 961 786
Tf.: (5982) 963 676
E-mail: urupac@ctpi.gov.uy

LANGUAGES: English, Spanish.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Construction products; building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Textile and textile products; Wood and wood products.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Information, general; Information, patents; Information, policy; Information, specialized; Marketing; Research and development; Standardization; Technology transfer; Training institutes.

**Type of Query**

| Raw Materials | P | P | P | P | P | P | P |
| Manufacturing Processes | P | P | P | P | P | P | P |
| Machinery | P | P | P | P | P | P | P |
| Equipment | P | P | P | P | P | P | P |
| Manufactured Products | P | P | P | P | P | P | P |
| Technologies | P | P | P | P | P | P | P |
| Engineering, Methods & Services | P | P | P | P | P | P | P |
| Quality, Standards & Maintenance | P | P | P | P | P | P | P |

| Seminars, Training | N | N | N |
| Congresses | N | N | N |
| Trade Fairs | N | N | N |

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TIPS, DEYNET, PNUD COMIS, EUROPEA-AL-INVEST

Contact: Sr. Esteban Valenti, Director
Regional America Latina
Montevideo
Uruguay

Tel: 96 24 98
Fax: 96 24 95
E-mail: tips@chasque.apc.org

LANGUAGES: English, Spanish.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

ACTIVITIES: Assistance to small and medium enterprise industry; Consulting; Information, general; Information, specialized; Media contacts Public relations; Research and development; Training institutes.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

| Raw Materials | P | P | N | P |
| Manufacturing Processes | P | P | N | P |
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| Equipment | P | P | N | P |
| Manufactured Products | P | P | N | P |
| Technologies | P | P | N | P |
| Engineering, Methods & Services | P | P | N | P |
| Quality, Standards & Maintenance | P | P | N | P |
| Seminars, Training | | P | P | P |
| Congresses | | P | P | P |
| Trade Fairs | | P | P | P |

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UNIT. INSTITUTO URUGUAYO DE NORMAS TECNICAS

Contact: Sr. Pablo J. Benia, Director
San Jose 1031, Piso 7º
Montevideo
Uruguay

Tel: 912 048
Tfn: 921 681

LANGUAGES: Spanish.

SECTORS: Agricultural machinery; Agriculture; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Food and Beverages; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and Petroleum Products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Transport equipment; Wood and wood products.

ACTIVITIES: Information, specialized; Quality certification; Standardization; Training institutes.

Type of Query

P: Payable Services  F: Free Services  N: Payable or Free Services

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Congresses
Trade Fairs

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Yugoslavia

BOROVAC C.E.

Contact: Mr. Milojub Grbovic, Director

Bulećka 28a
11040 Belgrade
Yugoslavia

Tel: 381 11 503 175
Fax: 381 11 463 494

LANGUAGES: English, Serbo-Croatian.

SECTORS: Energy; Engineering; Environment; Iron and steel; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products.

Type of Query

<table>
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Schedule

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Under each sector, the countries in which the organizations are located are listed alphabetically. The organizations within these countries are also listed alphabetically. To find the profile of an organization, see Chapter "Profile of Information Sources" on Page 11.
### SECTORS

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<td>Construction products, building materials</td>
<td>246</td>
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<tr>
<td>Electrical products</td>
<td>248</td>
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<td>Electronics and communications</td>
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<td>Energy</td>
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<td>Engineering</td>
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<td>Environment</td>
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<td>Fabricated metal products</td>
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<td>Food and beverages</td>
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<td>Iron and steel</td>
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<td>Leather and leather products</td>
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<tr>
<td>Machinery and equip. (except electrical)</td>
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<td>Mining and quarrying</td>
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<td>Non-ferrous metals</td>
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<td>Non-metallic mineral products</td>
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<td>Paints and varnishes</td>
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<td>Pesticides and fertilizers</td>
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<td>Petroleum and petroleum products</td>
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<td>Pharmaceuticals</td>
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<td>Plastic and plastic products</td>
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<td>Process engineering</td>
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<td>Pulp, paper and paper products</td>
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<td>Rubber and rubber products</td>
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<tr>
<td>Soap, detergents and cosmetics</td>
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<td>Software engineering</td>
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<tr>
<td>Textile and textile products</td>
<td>276</td>
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<tr>
<td>Transport equipment</td>
<td>277</td>
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<tr>
<td>Wood and wood products</td>
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</tbody>
</table>
AGRICULTURAL MACHINERY

Algeria
> BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
> BSTPE, Bourse de Sous-traitance et de Partenariat de l’Est

Argentina
> UNRC-FI Facultad de Ingeniería

Austria
> BIT Buero fuer Internationale Forschungs- & Technologiekoooperationen
> BTZ Burgenländisches Technologiezentrum
> GTZ Gruender- & Technologiezentrum St. Poelten
> TECHNIFORM, WKOEI-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
> TIZ Technologie transfer- und Innovationszentrum
> WKO-EIBITV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologievermittlung
> WKOE, Wirtschaftskammer Oberösterreich-WIFI Technology Transfer
> WKST, Wirtschaftskammer Steiermark-WIFI, Referat f. Tourismus, Technologie und Umwelt

Barbados
> Carib Agro-Industries Ltd.

Belgium
> AWEX, Agence Wallonie à l’exportation

Bolivia
> Bolsa de Subcontratación Industrial de Santa Cruz
> Camara de Comercio de Cochabamba

Brazil
> CETEMP Centro Tecnológico de Mecânica de Precisão
> FIEP Federação das Indústrias do Estado do Paraná
> FIESP Federation and Center of Sao Paulo State Industries
> IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
> UFSC Centro de Tecnologia
> Universidade Estadual de Ponta Grossa
> Universidade Federal de Uberlândia
> USP Universidade de Sao Paulo

Chile
> BSIS, Bolsa de Subcontratación Industrial de Santiago
> FINANPROJECT, Financial Analysis & Projects Inc

Colombia
> ICONTEC Instituto Colombiano de Normas Técnicas
> Superintendencia de Industria y Comercio

Ecuador
> CEBCA, Comision Ecuatoriana de Bienes de Capital

France
> ADEPTA Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
> AFNOR Association française de normalisation
> CFCE Centre français du commerce extérieur
> GRET Groupe de Recherches et d’Échanges Technologiques
> SYGMA Syndicat général des constructeurs de tracteurs et machines agricoles

Georgia
> TECHNIFORM, Georgian Research Institute for Scientific and Technical Information

Germany
> DIN Deutsches Institut fr Normung e V

India
> Confederation of Indian Industry, CII
> Entrepreneurship Development Institute of India
> GTS Consultants (P) Ltd
> ISED, Institute of Small Enterprises and Development
> Jayadeva Verma & Associates
> NSIC, The National Small Industries Corporation Ltd

Israel
> Israel Export Institute
> Manufacturers’ Association of Israel

Malawi
> Malawi Industrial Research and Technology Development Centre

Mexico
> Bolsa de Enlace en Procesos Industriales de Querétaro A C
> Camara de la Industria Metalica de Guadalajara
> CENIDIT Centro Nacional de Inf y Doc Tecnológica IPN
> CIT-UNAM Centro para la Innovación Tecnológica
> INFOTEC

Morocco
> BNSTP Bourse Nationale de Sous-traitance et de Partenariat

Paraguay
> Bolsa de Subcontratación del Paraguay

Philippines
> APOCO, Asia Pacific Quality Control Organization
> Bureau of Small and Medium Business Development
> FPRDI, Forest Products Research and Development Institute
> International Rice Research Institute
Sectoral Reference List

Spain
> CICYT-OTT, Comision Interministerial de Ciencia y Tecnologia

Sri Lanka
> The Ceylon Chamber of Commerce
> CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
> TISTR, Thailand Institute of Scientific and Technological Research

Turkey
> Akdeniz University/Faculty of Agriculture
> ICOC-Istanbul Subcontracting Exchange

Ukraine
> Engineering and Technological Institute "Biotechnique" of the Ukraine Academy of Agricultural Sciences
> Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
> Institute of Animal Farming Mechanization of the Ukraine Academy of Agricultural Sciences
> Institute of Grape Vine Growing and Wine Making of the Ukrainian Academy of Agricultural Society
> Institute of Mechanization and Electrification of Agriculture
> Scientific and Industrial Joint-Stock Company

United Kingdom of Great Britain and Northern Ireland
> International Innovation Services

United States of America
> African Technology Forum

Uruguay
> SIIT Servicio de Informacion Industrial y Tecnologica
> TIPS, DEVNET, PNUD Comis. Europea-ai-Invest
> UNIT, Instituto Uruguayo de Normas Tecnicas

AGRICULTURE

Argentina
> UNRC-FI Facultad de Ingeniera

Austria
> BIT Buero fuer Internationale Forschungs- & Technologiekooperationen
> BTZ Burgenlandisches Technologietransferzentrum
> GEOSPA, GEOSPACE Beckel-Satellitenbild-daten GesmbH&Co
> GTZ Gruender- & Technologiezentrum St Poelten
> Institute for Applied Botany and Food Science
> LVA Lebensmittelversuchsanstalt
> TECHINFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
> TiZ, Technologietransfer- und Innovationszentrum

Barbados
> Canb Agro-Industries Ltd

Belgium
> AWEX, Agence Wallonne à l’exportation

Bolivia
> Bolsa de Subcontratación Industrial de Santa Cruz
> Camara de Comercio de Cochabamba
> Camara de Exportadores de La Paz
> CNCDT, Centro Nacional de Documentación Cientifica y Tecnológica

Brazil
> ABBIEF Associação Brasileira do Ind. de Embalagens Plást. Flexíveis
> FCAT Fundação Carlos Alberto Vanzolini
> IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
> Universidade Estadual de Ponta Grossa
> USP Universidade de Sao Paulo

Chile
> FINANPROJECT, Financial Analysis & Projects Inc

China
> HUIWEI Consultants

Colombia
> COLTABACO Compania Colombiana de Tabaco SA
> ICONTEC Instituto Colombiano de Normas Tecnicas

France
> ADEPTA Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
> AFNOR Association francaise de normalisation
> CFCE Centre français du commerce extérieur
> CIRAD Centre de coopération internationale en recherche agronomique pour le développement
> GRET Groupe de Recherches et d’Echanges Technologiques

Georgia
> TECHINFORM, Georgian Research Institute for Scientific and Technical Information

Germany
> DIN Deutsches Institut fr Normung e V

India
> Entrepreneurship Development Institute of India
> ISED, Institute of Small Enterprises and Development
> Jayadeva Verma & Associates
> National Sugar Institute
> NSIC, The National Small Industries Corporation Ltd.

**Israil**

> Israel Export Institute
> Manufacturers' Association of Israel

**Malawi**

> Malawi Industrial Research and Technology Development Centre

**Malaysia**

> FRIM, Forest Research Institute Malaysia

**Mexico**

> BERN Instituto Mexicano de Recursos Naturales Renovables A.C.
> CENIDIT Centro Nacional de Inf. y Doc Tecnológica IPN
> CIMMYT Centro Internacional de Mejoramiento de Maiz y Trigo
> CIT-UNAM Centro para la Innovación Tecnológica
> INFOTEC
> Unidad de Transferencia de Tecnologia

**Netherlands**

> Small Scale Dairy Technology Group

**Peru**

> ALIDE

**Philippines**

> APQCO, Asia Pacific Quality Control Organization
> Bureau of Small and Medium Business Development
> Centre for International Trade Expositions and Missions
> International Rice Research Institute
> Philippine Chamber of Commerce and Industry
> United Coconut Association of the Philippines

**Spain**

> CICYT-OTT, Comision Interministerial de Ciencia y Tecnologia

**Sri Lanka**

> The Ceylon Chamber of Commerce
> CISIR, Ceylon Institute of Scientific and Industrial Research

**Thailand**

> TISTR, Thailand Institute of Scientific and Technological Research

**Turkey**

> Akdeniz University Faculty of Agriculture
> Quikurova Agricultural Research Institute

**Ukraine**

> Engineering and Technological Institute “Biotechnike” of the Ukraine Academy of Agricultural Sciences
> Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences

> Institute of Animal Farming Mechanization of the Ukraine Academy of Agricultural Sciences
> Institute of Grape Vine Growing and Wine Making of the Ukrainian Academy of Agricultural Society
> Institute of Mechanization and Electrification of Agriculture
> Scientific and Industrial Joint-Stock Company
> State Pedigree Poultry-Breeding Farm “Polissky”

**United Kingdom of Great Britain and Northern Ireland**

> International Bee Research Association
> International Innovation Services
> Leatherhead Food Research Association

**United States of America**

> African Technology Forum

**Uruguay**

> Oficina de Gestion Tecnologica
> SIT Servicio de Información Industrial y Tecnológica
> TIPS, DEVNET, PNUD Comis. Europea-al-Invest.
> UNIT, Instituto Uruguayo de Normas Tecnicas

**BIOTECHNOLOGY AND GENETIC ENGINEERING**

**Argentina**

> UNRC-FI Facultad de Ingenieria

**Austria**

> BIT Buero fuer Internationale Forschungs- & Technologiekooperationen
> BTZ Burgenlandisches Technologiezentrum
> GTZ Gruender- & Technologiezentrum St Poelten
> IA Innovationsagentur GmbH
> ICD Austria GmbH Industrieansiedlung & Industrielle Kooperation
> INNOFINANZ-Steirische Wirtschaftsfoerderung GmbH
> KIZ Kaerntner Innovationszentrum-WIFI der Wirtschaftskammer Kaernten
> OEfi Oesterreichisches Forschungsinstitut fuer Chemie und Technik
> OEFZS Oesterreichisches Forschungszentrum-Seibersdorf GmbH
> SIG Simmeringer Innovations- & Technologiegremiumzentrum
> TECHNIFORM, WKO-E-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
> TECHNO-Z, Salzburger Technologiezentrum GmbH
> TIZ, Technologie transfer- und Innovationszentrum
> TIZL, Technologie Zentrum Linz
> WKOE-i&ITV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung Referat fuer Internationalisierung & Internationale Technologievermittlung
> WKOE-TuB, Wirtschaftskammer Oesterreich-WIFI, Gruppe Technik und Betriebswirtschaft
> WKOOE, Wirtschaftskammer Oberoesterreich-WIFI Technology Transfer
Sectoral Reference List

Belgium
- WKST, Wirtschaftskammer Steiermark-WIFI, Referat f. Tourismus, Technologie und Umwelt
- AWEX, Agence Wallonne à l'exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz

Brazil
- FIEPE Federação das Indústrias do Estado de Pernambuco
- IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- Universidade Estadual de Ponta Grossa
- Universidade Federal de Uberlândia
- USP Universidade de São Paulo

Chile
- FINANPROJECT, Financial Analysis & Projects Inc.

China
- HUWEI Consultants

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- COLTABAOC Compañía Colombiana de Tabaco SA
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

France
- ADEPT Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur

Germany
- DiIN Deutsches Institut für Normung e V

India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development

Israel
- Israel Export Institute
- Manufacturers' Association of Israel

Japan
- KRI, Kansai Research Institute

Malaysia
- FRIM, Forest Research Institute Malaysia

Mexico
- CENIDIT Centro Nacional de Inf. y Doc. Tecnológica IPN
- CIT-UNAM Centro para la Innovación Tecnológica

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- International Rice Research Institute

Spain
- CICYT-OTT, Comisión Interministerial Ciencia y Tecnología

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- Trkiye Kimya Sanayicileri Derneği

Ukraine
- Engineering and Technological Institute "Biotechnique" of the Ukraine Academy of Agricultural Sciences
- Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
- Institute of Animal Farming Mechanization of the Ukraine Academy of Agricultural Sciences

United Kingdom of Great Britain and Northern Ireland
- British Textile Technology Group
- Leatherhead Food Research Association

Uruguay
- Oficina de Gestión Tecnológica
- SIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis. Europea-al-Invest
- UNIT, Instituto Uruguayo de Normas Técnicas

CHEMICALS (BASIC)

Austria
- BIT Buero fuer Internationale Forschungs- & Technologiekopoperationen
- BTZ Burgenländisches Technologie-Transferzentrum
- GTZ Gründer- & Technologiezentrum St Poelten
- IA Innovationsagentur GmbH
- INNOFINANZ-Steirische Wirtschaftsfoerderung GmbH
- LVA Lebensmittelversuchsanstalt
- TECHNOFORM, WKO-IT, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Salzburger Technologiezentrum GmbH
- TIZ, Technologie-Transfer- und Innovationszentrum
<table>
<thead>
<tr>
<th>Sectoral Reference List</th>
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<tbody>
<tr>
<td><strong>Malaysia</strong></td>
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<td><strong>Spain</strong></td>
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<tr>
<td>✓ TIPS, DEVNET, PNUD Comis. Europa-al-Invest</td>
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<td><strong>CHEMISTRY (GENERAL)</strong></td>
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<td><strong>Austria</strong></td>
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<td>✓ BTZ Burgenländisches Technologietransferzentrum</td>
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<td>✓ GTZ Gruender- &amp; Technologiezentrum St Poelten</td>
</tr>
<tr>
<td>✓ KIZ Kaerntner Innovationszentrum-WIFI der Wirtschaftskammer Kärnten</td>
</tr>
<tr>
<td>✓ LVA Lebensmittelversuchsanstalt</td>
</tr>
<tr>
<td>✓ OEFI Oesterreichisches Forschungsinstitut fuer Chemie und Technik</td>
</tr>
<tr>
<td>✓ OFZS Oesterreichisches Forschungszentrum-Seibersdorf GmbH</td>
</tr>
<tr>
<td>✓ SIG Simmeringer Innovations- &amp; Technologiegruendungszentrum</td>
</tr>
<tr>
<td>✓ TECHNIFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung</td>
</tr>
<tr>
<td>✓ TECHNO-Z, Salzburger Technologiezentrum GmbH</td>
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</tbody>
</table>

**Belgium**
- ✓ AWEX, Agence Wallonne à l’exportation

**Bolivia**
- ✓ Bolsa de Subcontratación Industrial de Santa Cruz

**Brazil**
- ✓ FIEPE Federação das Indústrias do Estado de Pernambuco
- ✓ FIESP Federation and Center of Sao Paulo State Industries
- ✓ IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- ✓ SENAI-SP Serviço Nacional de Aprendizagem Industrial
- ✓ UFSM Centro de Tecnologia
- ✓ Universidade Federal de Uberlândia
- ✓ USP Universidade de Sao Paulo

**China**
- ✓ HUWEI Consultants

**Colombia**
- ✓ CIDI, Centro de Investigaciones para el Desarrollo Integral
- ✓ ICONTEC Instituto Colombiano de Normas Técnicas
- ✓ Universidad Pontificia Bolivariana

**France**
- ✓ AFNOR Association française de normalisation
- ✓ CFCE Centre français du commerce extérieur
- ✓ IEP Institut français du pétrole

**Germany**
- ✓ DIN Deutsches Institut fr Normung e V

**India**
- ✓ Confederation of Indian Industry, CII
- ✓ Entrepreneurship Development Institute of India
- ✓ GTS Consultants (P) Ltd.
- ✓ ISED, Institute of Small Enterprises and Development
- ✓ PROTECH, PROTECH Systems Private Limited

**Israel**
- ✓ Manufacturers Association of Israel

**Japan**
- ✓ KRI, Kansai Research Institute

**Malawi**
- ✓ Malawi Industrial Research and Technology Development Centre
Sectoral Reference List

- TIZ, Technologietransfer- und Innovationszentrum
- TZL, Technologie Zentrum Linz
- WKOE-ITIV, Wirtschaftskammer Oesterreich, Wirtschaftsabteilung, Referat fur Internationalisierung & Internationale Technologievermittlung
- WKOE, Wirtschaftskammer Oberoesterreich-WIFI Technology Transfer

Belgium
- AWEX, Agence Wallonne à l'exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Comercio de Cochabamba
- CNCDT, Centro Nacional de Documentación Científica y Tecnológica

Brazil
- ABIEF Associação Brasileira da Ind. de Embalagens Plást. Flexíveis
- FIEPE Federação das Indústrias do Estado de Pernambuco
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- SENAI-SP Serviço Nacional de Aprendizagem Industrial
- UFSCM Centrp de Tecnologia
- Universidade Federal de Uberlândia
- USP Universidade de Sao Paulo

Chile
- DTC Donoso, Tampier y Asociados
- SERCOTEC Servicio de Cooperación Técnica

China
- HUAWEI Consultants

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONTEC Instituto Colombiano de Normas Técnicas
- Subsecretaría de Industria y Comercio

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur

Germany
- DIN Deutsches Institut für Normung e.V.

India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- PROTECH, PROTECH Systems Private Limited

Israel
- Israel Export Institute
- Manufacturers' Association of Israel

Japan
- KRI, kansai Research Institute

Mali
- PAPME, Projet d'appui aux Petites et Microentreprises

Mexico
- CENIDIT Centro Nacional de Inf & Doc Tecnológica IPN
- CIT-UNAM Centro para la Innovación Tecnológica
- INFOTEC
- Unidad de Transferencia de Tecnologia

Philippines
- APQCO, Asia Pacific Quality Control Organisation
- Bureau of Small and Medium Business Development
- FPRDI, Forest Products Research and Development Institute
- Philippine Chamber of Commerce and Industry

Spain
- CICYT-OTT, Comisión Interministerial Ciencia y Tecnología

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- Tükday Kimya Sanayicilien Derneği

United Kingdom of Great Britain and Northern Ireland
- British Textile Technology Group
- International Innovation Services

Uruguay
- Oficina de Gestion Tecnológica
- SIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis. Europea al-Invest
- UNIT, Instituto Uruguayo de Normas Técnicas

**COMPUTER TECHNOLOGIES AND ENGINEERING**

Austria
- BIT Buero für Internationale Forschungs- & Technologiekoooperationen
- BTZ Burgenländisches Technologiezentrum
- EMCO-IC EMCO Innovations Center GmbH & Co KG
- FAZAT Forschungs- und Ausbildungszentrum fuer-Arbeit und Technik Steyr
Sectoral Reference List

Germany
- CFCE Centre français du commerce extérieur
- FFE Fédération des industries électriques et électroniques

India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- PROTECH, PROTECH Systems Private Limited

Israel
- Israel Export Institute
- Manufacturers' Association of Israel

Mexico
- CENIDT Centro Nacional de Inf y Doc Tecnologica IPN
- INFOTEC

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnología

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Ukraine
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

United States of America
- African Technology Forum

Uruguay
- UNIT, Instituto Uruguayo de Normas Técnicas
Sectoral Reference List

CONSTRUCTION OF VEHICLES

Algeria
- BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
- BSTPE, Bourse de Sous-traitance et de Partenariat de l'Est

Austria
- BIT Buero fuer Internationale Forschungs- & Technologiekooperationen
- BTZ Burgenländisches Technologietransferzentrum
- FAZT Forschungs- und Ausbildungszentrum fuer-Arbeit und Technik Steyr
- GTZ Gruender- & Technologiezentrum St. Poelten
- ICD Austria GmbH Industrieansiedlung & Industrielle Kooperation
- INNOFINANZ-Steirische Wirtschaftsfoerderung GmbH
- TECHNINFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Salzburger Technologiezentrum GmbH
- TIZ, Technologietransfer- und Innovationszentrum
- WKOE-III&TV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- WKST, Wirtschaftskammer Steiermark-WIFI, Referat fuer Tourismus, Technologie und Umwelt

Belgium
- AWEX, Agence Wallonne à l'exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz

Brazil
- CETEMP Centro Tecnológico de Mecánica de Precisão
- FCAV Fundação Carlos Alberto Vanzolini
- FIEP Federação das Indústrias do Estado do Paraná
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- USP Universidade de Sao Paulo

Chile
- FINANPROJECT, Financial Analysis & Projects Inc.
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

Colombia
- ANOR Association française de normalisation
- CFCE Centre français du commerce extérieur

Germany
- DIN Deutsches Institut für Normung e.V.
- Entrepreneurs Development Institute of India
- GTS Consultants (P) Ltd.
- ISED, Institute of Small Enterprises and Development

India
- Manufacturers' Association of India

Mexico
- CENIDIT Centro Nacional de Inf. y Doc Tecnológica IPN
- INFOTECC

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnología

Sri Lanka
- The Ceylon Chamber of Commerce

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- Automotive Manufacturers Association

Ukraine
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

Uruguay
- UNIT, Instituto Uruguayo de Normas Tecnicas

CONSTRUCTION PRODUCTS, BUILDING MATERIALS

Austria
- Antoine Bassili
- BTZ Burgenländisches Technologietransferzentrum
Belgium
- AWEX, Agence Wallonne à l’exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Comercio de Cochabamba
- Camara de Exportadores de La Paz

Brazil
- ABRACO Associação Brasileira de Corrosão
- Associação Brasileira dos Produtores de Cal
- CEFET-PR Centro Federal de Educação Tecnológica do Paraná
- CETEMP Centro Tecnológico de Mecânica de Precisão
- FCAV Fundação Carlos Alberto Vanzolini
- FIEPE Federação das Indústrias do Estado de Pernambuco
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- SENAI-SP Serviço Nacional de Aprendizagem Industrial
- UFSM Centro de Tecnologia
- Universidade Estadual de Ponta Grossa
- Universidade Federal de Uberlândia
- USP Universidade de Sao Paulo

Chile
- FINANPROJECT, Financial Analysis & Projects Inc

Colombia
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

France
- AFNOR Association française de normalisation
- CERIB Centre d'études et de recherches de l'industrie du béton manufacturé
- CFCE Centre français du commerce extérieur
- CTTB Centre technique des tuiles et briques
- GRET Groupe de Recherches et d'Echanges Technologiques
- SFC Société française de céramique

Germany
- DIN Deutsches Institut für Normung e.V

India
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd.
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- National Council for Cement and Building Materials
- NSIC, The National Small Industries Corporation Ltd
- PROTECH, PROTECH Systems Private Limited

Israel
- Israel Export Institute
- Manufacturers' Association of Israel

Malawi
- Malawi Industrial Research and Technology Development Centre

Malaysia
- FRIM, Forest Research Institute Malaysia

Mali
- PAPME, Projet d'appui aux Petites et Microentreprises

Mexico
- AMECOBRE Asociación Mexicana del Cobre, A.C
- Camara de la Industria Metalica de Guadalajara
- CENIDT Centro Nacional de Inf. y Doc Tecnológica IPN
- INFOTEC
- Instituto Mexicano del Cemento y del Concreto
- Unidad de Transferencia de Tecnología

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Centre for International Trade Expositions and Missions
- FPRDI, Forest Products Research and Development Institute
- Philippine Chamber of Commerce and Industry

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnología

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Switzerland
- SKAT, Swiss Center for Development Cooperation in Technology and Management
Sectoral Reference List

Thailand
- TISTR. Thailand Institute of Scientific and Technological Research

Turkey
- ICOC-Istanbul Subcontracting Exchange

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

United States of America
- African Technology Forum
- USDA Forest Service

Uruguay
- SIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis. Europea al-Int.
- UNIT, Instituto Uruguayo de Normas Tecnicas

ELECTRICAL PRODUCTS

Algeria
- BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
- BSTPE, Bourse de Sous-traitance et de Partenariat de l’Est

Argentina
- UNRC-FI Facultad de Ingenieria

Austria
- AIZ Unternehmerzentrum der A i Z. Architektenbetriebung GmbH
- BTZ Burgenlandisches Technologie-Transferzentrum
- GTZ Gruender- & Technologiezentrum St. Poelten
- IA Innovationsagentur GmbH
- ICD Austria GmbH-Industrieansiedlung & Industrielle Kooperation
- INNOFINANZ-Steirische Wirtschaftsfoerderung GmbH
- KIZ Kaernten Innovationszentrum-WiFi der Wirtschaftskammer Kärnten
- SIG Simmeringer Innovations- & Technologiegruendungszentrum
- TECH-TIROL Technologiezentrum GmbH & Co Innsbruck KG
- TECHNIKUM Technikum Vorarlberg
- TECHNIFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Salzburger Technologiezentrum GmbH
- TIZ, Technologie-Transfer- und Innovationszentrum
- TLK TechnologieLand Kärnten GmbH
- TDL Technologie Julian Linz
- VTTZ, Vorarlberger Technologie Transfer Zentrum-WiFi Vorarlberg
- VWP, Vorarlberger Wirtschaftspark Management GmbH
- WKNOE-UTI, Wirtschaftskammer Niederösterreich-Abteilung Umwelt, Technik und Innovation
- WKOE-I&TV, Wirtschaftskammer Oesterreich- Aussenwirtschaftsabteilung Referat fuer Internationale Technologievermischung & Internationale Technologiegruendungszentrum

Belgium
- AWEX, Agence Wallonne à l’exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Comercio de Cochabamba
- Camara de Exportadores de La Paz
- CNCDT, Centro Nacional de Documentación Cientifica y Tecnológica

Brazil
- ABINEE Associação Brasileira da Indústria Eletronecônica
- CETEMP Centro Tecnológico de Mecânica de Precisão
- FCAV Fundação Carlos Alberto Varzolini
- FIEP Federação das Indústrias do Estado do Paraná
- FIEPE Federação das Indústrias do Estado de Pernambuco
- FIESP Federation and Center of Sao Paulo State Industries
- IFT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- SENAI-SP Serviço Nacional de Aprendizagem Industrial
- UFSM Centro de Tecnologia
- Universidade Federal de Uberlândia
- USP Universidade de Sao Paulo

Chile
- BSIS, Bolsa de Subcontratación Industrial de Santiago
- FINANPROJECT, Financial Analysis & Projects Inc
- SERCOTEC Servicio de Cooperación Técnica

China
- HUWEI Consultants

Colombia
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

Ecuador
- CECBA, Comision Ecuatoriana de Bienes de Capital

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur
- FIEE Fédération des industries électriques et électroniques

Germany
- DIN Deutsches Institut für Normung e V
India
- BHEL, Bharat Heavy Electricals Ltd.
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- NSIC, The National Small Industries Corporation Ltd
- PROTECH, PROTECH Systems Private Limited

Israel
- Israel Export Institute
- Manufacturers’ Association of Israel

Mexico
- AMECOBRE, Asociación Mexicana del Cobre, A.C.
- Camara de la Industria Metalica de Guadalajara
- CENDAT Centro de Desarrollo y Aplicaciones Tecnologicas, SSA
- CENIDT Centro Nacional de Int. y Doc Tecnologica IPN
- INFOTEC

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APOCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Centre for International Trade Expositions and Missions
- Philippine Chamber of Commerce and Industry

Slovakia
- SBS, Subcontracting Exchange of Slovakia

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- ICOC-Istanbul Subcontracting Exchange

Ukraine
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

Uruguay
- SIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis. Europa-al-Invest
- UNIT, Instituto Uruguayo de Normas Técnicas

Electronics and Communications

Algeria
- BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
- BSTPE, Bourse de Sous-traitance et de Partenariat de l’Est

Argentina
- UNRC-FI Facultad de Ingeniería

Austria
- BIT Buero fuer Internationale Forschungs-& Technologiekooperationen
- BTZ Burgenländisches Technologietransferzentrum
- EMCO-IC EMCO Innovations Center GmbH & Co KG
- GTZ Gruender- & Technologiezentrum St. Poelten
- IA Innovationsagentur GmbH
- ICD Austria GmbH Industrieanliegung & Industrielle Kooperation
- INNOFINANZ-Steirische Wirtschaftsförderung GmbH
- KIZ Kaerntner Innovationszentrum-WIFI der Wirtschaftskammer Kärnten
- OEFZS Oesterreichisches Forschungszentrum-Seibersdorf GmbH
- RIZ Regionalinnovations-Zentrum-Informationstransfer-& Beratungsgesellschaft
- SIG Simmeringer Innovations- & Technologiegründungszentrum
- TECH-TIROL Technologiezentrum GmbH & Co Innsbruck KG
- TECHNIKUM, Technikum Vorarlberg
- TECHNIFORM, WKO-IT, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Salzburger Technologiezentrum GmbH
- TIZ, Technologie- und Innovationszentrum
- TLK, Technologieiend Kärnten GmbH
- TZL, Technologie Zentrum Linz
- VTTZ, Vorarlberger Technologie Transfer Zentrum-WIFI Vorarlberg
- VWP, Vorarlberger Wirtschaftspark Management GmbH
- WKOET-TIV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- WKOET-TIV, Wirtschaftskammer Oesterreich-WIFI Technology Transfer
- WKST, Wirtschaftskammer Steiermark-WIFI, Referat Tourismus, Technologie und Umwelt
Sectoral Reference List

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Comercio de Cochabamba
- CNCDT, Centro Nacional de Documentación Científica y Tecnológica

Brazil
- ABINEE Associação Brasileira da Indústria Eletrônica
- CEFET-PR Centro Federal de Educação Tecnológica do Paraná
- CETEMP Centro Tecnológico de Mecânica de Precisão
- FCAV Fundação Carlos Alberto Vanzolini
- FIEP Federação das indústrias do Estado do Paraná
- FIEPE Federação das Indústrias do Estado de Pernambuco
- FIESP Federação and Cente of São Paulo State
- FUCAPI Fundação Centro de Análise e Inovação Tecnológica
- IPT, Instituto de Pesquisas Tecnológicas do Estado do São Paulo
- SENAI-SP Serviço Nacional de Aprendizagem Industrial
- USP Universidade de São Paulo

Chile
- FINANPROJECT, Financial Analysis & Projects Inc.

China
- HUWEI Consultants

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

Ecuador
- CEBCA, Comisión Ecuatoriana de Bienes de Capital

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur
- FIEE Fédération des industries électriques et électroniques

Georgia
- TECHINFORM, Georgian Research Institute for Scientific and Technical Information

Germany
- DIN Deutsches Institut für Normung e.V

India
- BHEL, Bharat Heavy Electricals Ltd
- Central Machine Tool Institute
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadev Verma & Associates
- NITME, National Institute of Technical and Management Education
- NSIC, The National Small Industries Corporation Ltd
- PROTECH, PROTECH Systems Private Limited

Israel
- Israel Export Institute
- Manufacturers' Association of Israel

Malawi
- Malawi Industrial Research and Technology Development Centre

Mexico
- CENIDT Centro Nacional de Inf y Doc Tecnológica IPN
- INFOTEC
- Unidad de Transferencia de Tecnología

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Netherlands
- Print Ware Development

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APOCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Centre for International Trade Expositions and Missions
- Philippine Chamber of Commerce and Industry

Slovakia
- SBS, Subcontracting Exchange of Slovakia

Spain
- CICYT-OTT, Comisión Interministerial Ciencia y Tecnología

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- ICOC-Istanbul Subcontracting Exchange

Ukraine
- Institute of Mechanization and Electrification of Agriculture
<table>
<thead>
<tr>
<th>Country</th>
<th>Organizations</th>
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<tr>
<td>United Kingdom of Great Britain and Northern Ireland</td>
<td>International Innovation Services</td>
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<td>Uruguay</td>
<td>SIIT Servicio de Información Industrial y Tecnológica, TIPS, DEVNET, PNUD Comis. Europea-al-Invest, UNIT, Instituto Uruguayo de Normas Tecnicas</td>
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<tr>
<td>Argentina</td>
<td>UNRC-FI Facultad de Ingenieria</td>
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<tr>
<td>Barbados</td>
<td>Canib Agro-Industries Ltd</td>
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<tr>
<td>Belgium</td>
<td>AWEX, Agence Wallonne à l’exportation</td>
</tr>
<tr>
<td>Bolivia</td>
<td>Bolsa de Subcontratación Industrial de Santa Cruz, Camara de Comercio de Cochabamba, CNCDT, Centro Nacional de Documentacion Cientifica y Tecnologica</td>
</tr>
<tr>
<td>Brazil</td>
<td>IPT, Instituto de Pesquisas Tecnologicas do Estado de Sao Paulo, UFSCM Centrp de Tecnologia, Universidade Federal de Uberlandia, USP Universidade de Sao Paulo</td>
</tr>
<tr>
<td>Chile</td>
<td>FINANPROJECT, Financial Analysis &amp; Projects Inc.</td>
</tr>
<tr>
<td>China</td>
<td>HUWEI Consultants</td>
</tr>
<tr>
<td>Colombia</td>
<td>CIDI, Centro de Investigaciones para el Desarrollo Integral, ICONTEC Instituto Colombiano de Normas Tecnicas, Universidad Pontificia Bolivariana</td>
</tr>
<tr>
<td>Ecuador</td>
<td>CEBCA, Comision Ecuatoriana de Bienes de Capital</td>
</tr>
<tr>
<td>France</td>
<td>AFNOR Association francaise de normalisation, CFCE Centre francais du commerce exterieur, CIRAD Forét Centre de cooperation internationale en recherche agronomique pour le developpement - Dept forestier, CTB Centre technique des tuiles et briques, GRET Groupe de Recherches et d’Echanges Technologiques</td>
</tr>
<tr>
<td>Germany</td>
<td>DIN Deutsches Institut fr Normung e V, Forschungsverbund Sonnenenergie, C/o DLR</td>
</tr>
<tr>
<td>India</td>
<td>BHEL, Bharat Heavy Electricals Ltd, Confederation of Indian Industry, CII, Entrepreneurship Development Institute of India, GTS Consultants (P) Ltd, ISED, Institute of Small Enterprises and Development, National Council for Cement and Building Materials, PROTECH, PROTECH Systems Private Limited</td>
</tr>
<tr>
<td>Israel</td>
<td>Israel Export Institute, Manufacturers’ Association of Israel</td>
</tr>
<tr>
<td>Japan</td>
<td>KRI, Kansai Research Institute</td>
</tr>
<tr>
<td>Malawi</td>
<td>Malawi Industrial Research and Technology Development Centre</td>
</tr>
<tr>
<td>Malaysia</td>
<td>FRIM, Forest Research Institute Malaysia</td>
</tr>
</tbody>
</table>
Sectoral Reference List

**Mali**
- PAPME, Projet d'appui aux Petites et Micro-entreprises

**Mexico**
- CENIDIT Centro Nacional de Inf y Doc Tecnologica IPN
- CIDN Instituto Nacional de Investigaciones Nucleares
- INFOTEC

**Morocco**
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

**Paraguay**
- Bolsa de Subcontratación del Paraguay

**Philippines**
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- FPRDI, Forest Products Research and Development Institute
- Philippine Chamber of Commerce and Industry

**Spain**
- AIN, Fomento de la Industria Navarra
- CICT, Comision Interministerial Ciencia y Tecnologia

**Sri Lanka**
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

**Switzerland**
- SKAT, Swiss Center for Development Cooperation in Technology and Management

**Thailand**
- TISTR, Thailand Institute of Scientific and Technological Research

**Turkey**
- Akdeniz University Faculty of Agriculture

**Ukraine**
- Engineering and Technological Institute "Biotechnique" of the Ukraine Academy of Agricultural Sciences
- Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
- Institute of Mechanization and Electrification of Agriculture

**United Kingdom of Great Britain and Northern Ireland**
- International Innovation Services

**Uruguay**
- SIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis. Europea-al-Invest

**Yugoslavia**
- Borovac C.E.

**ENGINEERING**

**Algeria**
- BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
- BSTPE, Bourse de Sous-traitance et de Partenariat de l’Est

**Argentina**
- UNRC-FI Facultad de Ingeniería

**Austria**
- AIZ Unternehmerzentrum der A i Z Achfeldzentrum-BetriebsberatungsgmbH
- BTZ Burgerländisches Technologietransferzentrum
- BVFS Bautechnische Versuchs- & Forschungsanstalt (Staatlich Authorisiert)
- EMCO-IC EMCO Innovations Center GmbH & Co KG
- FAZAT Forschungs- und Ausbildungszentrum fuer-Arbeit und Technik Steyr
- GEOSPA, GEOSPAT Becket-Satellitenbild- daten GesmbH&Co
- GTZ Gründer- & Technologiezentrum St. Poellen
- IA Innovationsagentur GmbH
- ICD Austria GmbH Industrainsiedlung & Industrielle Kooperation
- IFG Institut fuer Gewerbe-und Handwerksforschung
- INNOFINANZ-Styrische Wirtschaftsfoerderung GmbH
- OEFZS Oesterreichisches Forschungszentrum-Seibersdorf GmbH
- RIZ Regional-Innovations-Zentrum-Informationstransfer & BeratungsgmbH
- SIG Simmeringer Innovations- & Technologie-gruendungszentrum
- TECHNIKUM, Technikum Vorarlberg
- TECHNIFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Salzburger Technologiezentrum GmbH
- TIZ, Technologietransfer- und Innovationszentrum
- TLK, Technologie land Kaemten GmbH
- TZE, Technologie Zentrum Linz
- VVP, Vorarlberger Wirtschaftspark Management GmbH
- WBA WELS, Wirtschaftsberatungs- & An- siedlungsgesellschaft-Wels GmbH
- WKOE-18ITV, Wirtschaftskammer Oberösterreich Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologievermittlung
- WKOOE, Wirtschaftskammer Oberösterreich-WIFI Technology Transfer
- WKST, Wirtschaftskammer Steiermark-WIFI, Referat fuer Tourismus, Technologie und Umwelt

**Belgium**
- AWEX, Agence Wallonne à l’exportation
Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- CENCDT, Centro Nacional de Documentación Científica y Tecnológica

Brazil
- ABRACO, Associação Brasileira de Corrosão
- CEFET-PR, Centro Federal de Educação Tecnológica do Paraná
- CETEMP, Centro Tecnológico de Mecânica de Precisão
- FCAV, Fundação Carlos Alberto Vanzolini
- FUCAP, Fundação Centro de Análise e Inovação Tecnológica
- IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- UFSM, Centro de Tecnologia
- Universidade Federal de Uberlândia
- USP, Universidade de São Paulo

Canada
- STAS, Société des Technologies de l’Aluminium STAS Ltdé

Chile
- FINANPROJECT, Financial Analysis & Projects Inc

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONTEC, Instituto Colombiano de Normas Técnicas

Ecuador
- CEBCA, Comisión Ecuatoriana de Bienes de Capital

France
- ADEPTA, Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- AFNOR, Association française de normalisation
- CFCE, Centre français du commerce extérieur
- FNADe, Fédération nationale des activités du déchet et de l’environnement
- SYNTEC-Ingénierie

Germany
- DIN, Deutsches Institut für Normung e V
- Forschungsverbund Sonnenenergie, C/o DLR

India
- BHEL, Bharat Heavy Electricals Ltd
- Central Machine Tool Institute
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GT, Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva, Verma & Associates
- PROTECH, PROTECH Systems Private Limited

Israel
- Dr. Jehuda Orshan
- Israel Export Institute
- Manufacturers’ Association of Israel

Malawi
- Malawi Industrial Research and Technology Development Centre

Malaysia
- FRIM, Forest Research Institute Malaysia

Mali
- PAPME, Projet d’appui aux Petites et Microentreprises

Mexico
- CENIDT, Centro Nacional de Inf. y Doc. Tecnológica IPN
- IMP, Instituto Mexicano del Plástico Industrial S.C
- INFOTEC, Instituto Mexicano del Cemento y del Concreto

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APOCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- FPRDI, Forest Products Research and Development Institute
- Institute for Small-scale Industries, University of the Philippines
- Philippine Chamber of Commerce and Industry

Slovakia
- SBS, Subcontracting Exchange of Slovakia

Spain
- AIN, Asociación de la Industria Navarra
- CICYT-OTT, Comisión Interministerial Ciencia y Tecnología

Sri Lanka
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- CISIR, Ceylon Institute of Scientific and Industrial Research

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- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
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Ukraine
- Engineering and Technological Institute “Biotechnique” of the Ukraine Academy of Agricultural Sciences
- Institute of Animal Farming Mechanization of the Ukraine Academy of Agricultural Sciences
- Institute of Mechanization and Electrification of Agriculture
Sectoral Reference List

**United Kingdom of Great Britain and Northern Ireland**
- The Institute of Materials
- International Innovation Services
- Leatherhead Food Research Association

**United States of America**
- African Technology Forum
- USDA Forest Service

**Uruguay**
- SIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis. Europa-at-Invest
- UNIT, Instituto Uruguayo de Normas Tecnicas

**Yugoslavia**
- Borovac C.E.

**ENVIRONMENT**

**Argentina**
- UNRC-FI Facultad de Ingeniería

**Austria**
- AIZ Unternehmerzentrum der A.I.Z. Archivfeldzentrum-BetriebsberatungsgmbH
- BIT Buero fuer Internationale Forschungs- & Technologiekoperationen
- BITZ Burgenlandisches Technologiezentrum
- BVFS Bautechnische Versuchs- & Forschungsanstalt (Staatlich Authorisiert)
- FAZAT Forschungs- und Ausbildungszentrum fuer Arbeit und Technik Steyr
- GEOSPA, GEOSPACE Beckel-Satellitenbäder-GmbH&Co
- GTZ Gruender- & Technologiezentrum St. Poelten
- IA Innovationsagentur GmbH
- ICD Austria GmbH Industriezusiedlung & Industrielle Kooperation
- INNOFINANZ-Steirische Wirtschaftsfoerderung GmbH
- KIZ Kärntner Innovationszentrum-WIFI der Wirtschaftskammer Kärnten
- OEII Oesterreichisches Forschungsinstitut fuer Chemie und Technik
- OEFZS Oesterreichisches Forschungszentrum-Senssorf GmbH
- RIZ Regional-Innovations-Zentrum-Informationstransfer & BeratungsgmbH
- SIG Simmeringer Innovations- & Technologiegruendungszentrum
- TECH-TIROL Technologiezentrum GmbH & Co Innsbruck KG
- TECHNIFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Salzburger Technologiezentrum GmbH
- TIZ, Technologietransfer- & Innovationszentrum
- TIK Technologiezentrum Kärnten GmbH
- TMS, Oberösterreichische Technologie- & Marketing GmbH
- UMWELT-TZ, Umwelt-Techno-Z Bischofshofen
- VTTZ, Vorarlberger Technologie Transfer Zentrum-WIFI Vorarlberg
- VWP, Vorarlberger Wirtschaftspark Management GmbH
- WBA WELS, Wirtschaftsratungs- & Anordnungsgesellschaft-Wels GmbH
- WKNOE-UTI, Wirtschaftskammer Niederösterreich-Abteilung Umwelt, Technik und Innovation
- WKOE-I&ITV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung Referat fuer Internationalisierung & Internationale Technologie- und Umweltvermittlung
- WKOE-TuB, Wirtschaftskammer Oesterreich-WIFI, Gruppe Technik und Betriebswirtschaft
- WKOE-E, Wirtschaftskammer Oberösterreich-WIFI Technology Transfer
- WKST, Wirtschaftskammer Steiermark-WIFI, Referat fuer Tourismus, Technologie und Umwelt

**Barbados**
- Canib Agro-Industries Ltd

**Belgium**
- AWEX, Agence Wallonie à l'exportation

**Bolivia**
- Bolsa de Subcontratación-Industrial de Santa Cruz
- CUSCUT, Centro Nacional de Documentación Científica y Tecnológica

**Brazil**
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- SENAI-SP Serviço Nacional de Aprendizagem Industrial
- UFSM Centre de Technologia
- Universidade Federal de Uberlandia
- USP Universidade de Sao Paulo

**Chile**
- FINANPROJECT, Financial Analysis & Projects Inc
- SERCOTEC Servicio de Cooperación Técnica

**China**
- HUWEI Consultants

**Colombia**
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONFEC Instituto Colombiano de Normas Técnicas
- Universidad Pontificia Bolivariana

**Ecuador**
- CEBCA, Comision Ecuatoriana de Bienes de Capital

**France**
- ADEPTA Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur
- CTCT Centre technique des tuiles et briques
- FNADFE Fédération nationale des activités du déchet et de l'environnement
Germany
- GRET Groupe de Recherches et d’Echanges Technologiques
- HYDROPLAN Association professionnelle de l'hydraulique agricole, urbaine, industrielle, de l’hydroelectricité et du thermalisme
- SNCP Syndicat national du caoutchouc et des plastiques

India
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- National Council for Cement and Building Materials
- PROTECH, PROTECH Systems Private Limited
- ISNCL Syndicat national du caoutchouc et des plastiques

Israel
- Israel Export Institute
- Manufacturers’ Association of Israel
- BASTP, Bourse Nationale de Sous-traitance et de Partenariat
- ALIDE

Japan
- KRI, Kansai Research Institute
- Society for Research and Information on Tropical Crops

Malawi
- Malawi Industrial Research and Technology Development Centre

Philippines
- APOCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- FPRDI, Forest Products Research and Development Institute
- International Rice Research Institute
- Philippine Chamber of Commerce and Industry

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- Trkiye Kimya Sanayicilen Demegi

Ukraine
- Engineering and Technological Institute “Biotechnique” of the Ukraine Academy of Agricultural Sciences
- Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
- Institute of Animal Farming Mechanization of the Ukraine Academy of Agricultural Sciences
- Institute of Grape Vine Growing and Wine Making of the Ukrainian Academy of Agricultural Society
- Institute of Mechanization and Electrification of Agriculture
- Scientific and Industrial Joint-Stock Company

United Kingdom of Great Britain and Northern Ireland
- British Textile Technology Group
- International Innovation Services

United States of America
- African Technology Forum

Uruguay
- Oficina de Gestion Tecnologica
- SIIT Servicio de Información Industrial y Tecnolórica
- TIPS, DEVNET, PNUD Comis. Europea-al-Inves
- UNIT, Instituto Uruguayo de Normas Tecnicas

Yugoslavia
- Borovac C E

FABRICATED METAL PRODUCTS

Algeria
- BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
Sectoral Reference List

Austria
- BSTPE, Bourse de Sous-traitance et de Partenariat de l'Est
- BIT Buero fuer Internationale Forschungs- & Technologiekoperationen
- BTZ Burgenlandisches Technologietransferzentrum
- GTZ Gruender- & Technologiezentrum St. Poelten
- INNOFINANZ-Steinsche Wirtschaftsfoerderung GmbH
- KIZ Kaehtner Innovationszentrum-WIFI der Wirtschaftskammer Koennten
- OEGI Ostr. Giesserei-Institut des Vereins fuer Prakt. Giessereiforschung
- TECHNIFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Salzburger Technologiezentrum GmbH
- TIZ, Technologietransfer- und Innovationszentrum
- WWP, Vorarlberger Wirtschaftspark Management GmbH
- WKOE-I&ITV, Wirtschaftskammer Oesterreich Aussenwirtschaftsabteilung Referat fuer Internationalisierung & Internationale Technologievermittlung
- WKOE-TuB, Wirtschaftskammer Oesterreich-WIFI, Gruppe Technik und Betriebswirtschaft
- WKOE, Wirtschaftskammer Oberoesterreich-WIFI Technology Transfer
- WKMST, Wirtschaftskammer Steiermark-WIFI, Referat f. Tourismus, Technologie und Umwelt

Bolivia
- Bolsa de SubcontratacionIndustrial de Santa Cruz

Brazil
- CETEMP Centro Tecnologico de Mecanica de Precisao
- IPT, Instituto de Pesquisas Tecnol6gicas do Estado de Sao Paulo
- Universidade Estadual de Ponta Grossa

Chile
- BSIS, Bolsa de Subcontratacion Industrial de Santiago
- FINANPROJECT, Financial Analysis & Projects Inc.

China
- HUWEI Consultants

Costa Rica
- CIIIN, Centro de Informacion Industrial

Ecuador
- CEBCA, Comision Ecuatoriana de Bienes de Capital

France
- AFNOR Association francaise de normalisation
- CFCE Centre francais du commerce exterieur

Germany
- DIN Deutsches Institut fr Normung e V

India
- Confederation of Indian Industry, CII
- GTS Consultants (P) Ltd.
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates

Israel
- Israel Export Institute
- Manufacturers' Association of Israel

Malawi
- Malawi Industrial Association for Development Centre

Mexico
- Bolsa de Enlace en Procesos Industriales de Queretaro A.C
- Camara de la Industria Metalica de Guadalajara
- CENIDT Centro Nacional de Inf. y Doc Tecnologica IPN
- INFOTEC

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Paraguay
- Bolsa de Subcontratacion del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Centre for International Trade Expositions and Missions

Slovakia
- SBS, Subcontracting Exchange of Slovakia

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- ICOC-Istanbul Subcontracting Exchange

Ukraine
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services
### Food and Beverages

#### Argentina
- UNRC-FI Facultad de Ingeniería

#### Austria
- BTZ Burgenländisches Technologie-Transferzentrum
- GTZ Gründer- & Technologiezentrum St. Poelten
- LVA Lebensmittelversuchsanstalt
- TECHNINFORM, WKOETI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TIZ, Technologie-Transfer- und Innovationszentrum
- VTTZ, Vorarlberger Technologie Transfer Zentrum-WIFI Vorarlberg
- WKOETI-ISITV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologievermittlung
- WKOOE, Wirtschaftskammer Oberosterreich-WIFI Technology Transfer

#### Belgium
- AVEX, Agence Wallonne à l’exportation

#### Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Comercio de Cochabamba
- Camara de Exportadores de La Paz
- CYNCT, Centro Nacional de Documentación Científica y Tecnológica

#### Brazil
- ABIEF Associação Brasileira da Ind. de Embalagens Plást Fl exíveis
- CEFET-PR Centro Federal de Educação Tecnológica do Paraná
- Depto de Tecnologia e Ciência dos Alimentos
- Fac de Eng de Alimentos-Univ. Est. de Campinas
- FIEP Federação dos Índustrias do Estado do Paraná
- FIEPE Federação das Indústrias do Estado do Pernambuco
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- SENAI-SP Serviço Nacional de Aprendizagem Industrial
- Universidade Estadual de Ponta Grossa
- Universidade Federal de Uberlândia
- USP Universidade de Sao Paulo

#### Chile
- FINANPROJECT, Financial Analysis & Projects Inc
- SERCOTEC Servicio de Cooperación Tecnica

#### China
- HUMEI Consultants

#### Colombia
- ICONTEC Instituto Colombiano de Normas Técnicas

#### France
- ADEPT Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- AFNOR Association française de normalisation
- ANIA Association nationale des industries agro-alimentaires
- CFCE Centre français du commerce extérieur
- CIRAD Centre de coopération internationale en recherche agronomique pour le développement
- GRETE Groupe de Recherches et d’Echanges Technologiques

#### Georgia
- TECHINFORM, Georgian Research Institute for Scientific and Technical Information

#### Germany
- DIN Deutsches Institut für Normung e.V.

#### India
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- National Sugar Institute
- NSIC, The National Small Industries Corporation Ltd
- PROTECH, PROTECH Systems Private Limited

#### Israel
- Dr. Jehuda Orshan
- Israel Export Institute
- Manufacturers’ Association of Israel

#### Italy
- Alberto Bertuzzi S.p.A

#### Japan
- KRI, Kansai Research Institute

#### Malawi
- Malawi Industrial Research and Technology Development Centre

#### Malaysia
- INFOFISH

#### Mali
- PAPME, Projet d’appui aux Petites et Microentreprises

#### Mexico
- CENIDT Centro Nacional de Inf y Doc Tecnológica IPN
- CIT-UNAM Centro para la Innovación Tecnológica
Sectoral Reference List

Netherlands
- Small Scale Dairy Technology Group

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Centre for International Trade Expositions and Missions
- Institute for Small-scale Industries, University of the Philippines
- Philippine Chamber of Commerce and Industry

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Trinidad and Tobago
- CARIRI Caribbean Industrial Research Institute

Turkey
- Akdeniz UniversitesiZiroot Fakultesi Gido Bilimi ve Teknolojisi Belum

Ukraine
- Engineering and Technological Institute “Biotechnique” of the Ukraine Academy of Agricultural Sciences
- Institute of Agiculture of the Ukrainian Academy of Agricultural Sciences
- Institute of Animal Farming Mechanization of the Ukraine Academy of Agricultural Sciences
- Institute of Grape Vine Growing and Wine Making of the Ukrainian Academy of Agricultural Society
- Scientific and Industrial Joint-Stock Company

United Kingdom of Great Britain and Northern Ireland
- International Bee Research Association
- International Innovation Services
- Leatherhead Food Research Association

Uruguay
- FEPALE, Federación Panamericana de la Lechería
- Oficina de Gestión Tecnológica
- SIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVENET, PNUD Comis. Europea-al-Invest
- UNIT, Instituto Uruguayo de Normas Tecnica

IRON AND STEEL

Algeria
- BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
- BSTPE, Bourse de Sous-traitance et de Partenariat de l'Est

Austria
- BIT Buero fuer Internationale Forschungs- & Technologiekooperationen
- BTZ Burgenlaendisches Technologietransferzentrum
- BVS Bautechnische Versuchs- & Forschungsanstalt (Staatlich Autorisiert)
- GTZ Gruender- & Technologiezentrum St. Poelten
- INNOFINANZ-Steirische Wirtschaftsforderung GmbH
- KIZ Kaernten Innovationszentrum-WIFI der Wirtschaftskammer Kärnten
- OEGI Oesterr. Giesserei-Institut des Verein fuer Prakt. Giessereiforschung
- TECHNINFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Sabburger Technologiezentrum GmbH
- TIZ, Technologietransfer- und Innovationszentrum
- VTTZ, Vorarlberger Technologie Transfer Zentrum-WIFI Vorarlberg
- WKOE-ITV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologievermittlung
- WKOE-TuB, Wirtschaftskammer Oesterreich-WIFI Gruppe Technik und Betriebswirtschaft
- WKOEEN, Wirtschaftskammer Oberoesterreich-WIFI Technology Transfer

Belgium
- AWEX, Agence Wallonne à l'exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- CNCDT, Centro Nacional de Documentación Cientifica y Tecnológica

Brazil
- ABCEM, Associação Brasileira da Construção Metálica
- ABACO Associação Brasileira de Corrosão
- Associação Brasileira dos Produtores de Cal
- CETEMP Centro Tecnológico de Mécanica de Precisão
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- Universidade Estadual de Ponta Grossa
- USP Universidade de Sao Paulo

Chile
- BSIS, Bolsa de Subcontratación Industrial de Santiago
Sectoral Reference List

China
- HUWEI Consultants

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

Ecuador
- CEBCA, Comision Ecuatoriana de Bienes de Capital

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur
- OTUA Office technique pour l'utilisation de l'acier

Germany
- DIN Deutsches Institut für Normung e.V.

India
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd.
- ISED, Institute of Small Enterprises and Development

Israel
- Manufacturers' Association of Israel

Japan
- KRI, Kansai Research Institute

Malaysia
- PAPME, Projet d'appui aux Petites et Microentreprises

Mexico
- CAMIMEX Camara Minera de Mexico
- CENIDT Centro Nacional de Inf. y Doc Tecnologica IPN
- INFOTEC

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnología

Sri Lanka
- The Ceylon Chamber of Commerce

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- IOOC-Istanbul Subcontracting Exchange
- Turkish Iron and Steel Producers Association

Ukraine
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

Uruguay
- TIPS, DEVNET, PNlJD Comis. Europea-al-Invest
- UNIT, Instituto Uruguayo de Normas Tecnicas

Yugoslavia
- Borovac C.E.

LEATHER AND LEATHER PRODUCTS

Argentina
- UNRC-FI Facultad de Ingeniería

Austria
- BTZ Burgenlandisches Technologie-Transferzentrum
- GTZ Gründer- & Technologiezentrum St Poelten
- K17 Kaerntner Innovationszentrum-WIFI der Wirtschaftskammer Kärnten
- TECHNIFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TIZ, Technologie-Transfer- und Innovationszentrum
- WKOE-I&ITV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologievermittlung
- WKOE, Wirtschaftskammer Oesterreich-WIFI Technology Transfer

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Cámara de Comercio de Cochabamba
- Cámara de Exportadores de La Paz

Brazil
- Associação Brasileira dos Produtores de Cal
- FIEP Federação das Indústrias do Estado do Paraná
- FIEPE Federação das Indústrias do Estado de Pernambuco
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
Sectoral Reference List

Chile
- SENAI-SP Serviço Nacional de Aprendizagem Industrial
- FINANPROJECT, Financial Analysis & Projects Inc
- SERCOTEC Servicio de Cooperación Técnica

China
- Huawei Consultants

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio
- Universidad Pontificia Bolivariana

Costa Rica
- CIIN, Centro de Información Industrial

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur
- CNC Conseil national du cuir
- CTC Centre technique cuir chaussure maroquinier
- GRE.F Groupe de Recherches et d'Echanges Technologiques

Germany
- DIN Deutsches Institut für Normung e V

India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- National Leather Development Programme
- NITME, National Institute of Technical and Management Education
- NSIC, The National Small Industries Corporation Ltd
- PROTECH, PROTECH Systems Private Limited

Israel
- Dr Jehuda Orshan
- Manufacturers' Association of Israel

Malawi
- Malawi Industrial Research and Technology Development Centre

Mali
- PAPME, Projet d'appui aux Petites et Microentreprises

Mexico
- BERN Instituto Mexicano de Recursos Naturales Renovables A C
- CENIDT Centro Nacional de Inf y Doc Tecnológica IPN
- INFOTECl
- Unidad de Transferencia de Tecnologia

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Centre for International Trade Expositions and Missions
- Institute for Small-scale Industries, University of the Philippines
- Philippine Chamber of Commerce and Industry

Slovakia
- SBS, Subcontracting Exchange of Slovakia

Spain
- CICYT-OTT, Comision Interministerial CIencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Ukraine
- Institute of Animal Farming Mechanization of the Ukraine Academy of Agricultural Sciences

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

Uruguay
- SIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis Europea-al-Invest
- UNIT, Instituto Uruguayo de Normas Técnicas

MACHINERY AND EQUIPMENT (EXCEPT ELECTRICAL)

Algeria
- BASTP, Bourse Algérieenne de Sous-traitance et de Partenariat
- BSTPE, Bourse de Sous-traitance et de Partenariat de l'Est

Austria
- BIT Buero fuer Internationale Forschungs- & Technologiekoperationen
- BTZ Burgenlaendisches Technologietransferzentrum
- EMCG-IC EMCO Innovations Center GmbH & Co KG
- FAZAT Forschungs- und Ausbildungszentrum fuer Arbeit und Technik Steyr
- GTZ Gruender- & Technologiezentrum St Pölten
- IA Innovations, sagentur GmbH
Sectoral Reference List

**Barbados**
- Carb Agro-Industries Ltd

**Belgium**
- AWEX, Agence Wallonne à l’exportation

**Bolivia**
- Bolsa de Subcontratación Industrial de Santa Cruz
- CNCDT, Centro Nacional de Documentación Científica y Tecnológica

**Brazil**
- CETEMP Centro Tecnológico de Mecânica de Precisão
- FCAV Fundação Carlos Alberto Vanzolini
- FIEPE Federação das Indústrias do Estado de Pernambuco
- FIESP Federation and Center of São Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- SENAI-SP Serviço Nacional de Aprendizagem Industrial
- UFSM Centrp de Tecnologia
- USP Universidade de São Paulo

**Canada**
- STAS, Société des Technologies de l’Aluminium STAS Ltd

**Chile**
- BSIS, Bolsa de Subcontratación Industrial de Santiago
- FINANPROJECT, Financial Analysis & Projects Inc
- SERCOTEC Servicio de Cooperación Técnica

**China**
- HUWEI Consultants

**Colombia**
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

**Ecuador**
- CEBCA, Comision Ecuatoriana de Bienes de Capital

**France**
- ADEPTA Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur
- CIRAD Forêt Centre de coopération internationale en recherche agronomique pour le développement - Dept forestier

**Georgia**
- TECHINFORM, Georgian Research Institute for Scientific and Technical Information

**Germany**
- DIN Deutsches Institut für Normung e V

**India**
- Central Machine Tool Institute
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- NSIC, The National Small Industries Corporation Ltd
- PROTECH, PROTECH Systems Private Limited

**Israel**
- Israel Export Institute
- Manufacturers’ Association of Israel

**Italy**
- Alberto Bertuzzi S.p.A.

**Malawi**
- Malawi Industrial Research and Technology Development Centre

**México**
- PAPME, Projet d’appui aux Petites et Microentreprises

**Mexico**
- Bolsa de Enlace en Procesos Industriales de Querétaro A C
- Camara de la Industria Metalica de Guadalajara
- CAMIMEX Camara Minera de Mexico
- CENIDT Centro Nacional de Inf y Doc Tecnológica IPN
- CIT-UNAM Centro para la Innovación Tecnológica
- INFOTEC
- Instituto Mexicano del Cemento y del Concreto
Sectoral Reference List

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Philippine Chamber of Commerce and Industry

Slovakia
- SBS, Subcontracting Exchange of Slovakia

Spain
- CICYT-OTT, Comisión Interministerial de Ciencia y Tecnología

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- ICOC-Istanbul Subcontracting Exchange

Ukraine
- Engineering and Technological Institute "Biotechnique" of the Ukraine Academy of Agricultural Sciences
- Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
- Institute of Animal Farming Mechanization of the Ukraine Academy of Agricultural Sciences
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

United States of America
- African Technology Forum

Uruguay
- SIIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis. Europa-a-l-In-vest
- UNIT, Instituto Uruguayo de Normas Técnicas

Yugoslavia
- Borovac C.E.

MINING AND QUARRYING

Austria
- BTZ Burgenländisches Technologietransferzentrum
- GEOSPA, GEOSPACE Beckel-Satellitenbild-daten GesmbH & Co
- GTZ Gruender- & Technologiezentrum St. Poelen
- INNOFINANZ-Steirische Wirtschaftsförderung GmbH
- TECHNIFORM, WKO-E TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TIZ, Technologietransfer- und Innovationszentrum
- WKO-E ITV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologievermittlung
- WKO OE, Wirtschaftskammer Oberösterreich-Wiener Technology Transfer

Belgium
- AWEX, Agence Wallonne à l'exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz

Brazil
- Associação Brasileira dos Produtores de Cal
- CEFET-PR Centro Federal de Educação Tecnológica do Paraná
- FIEPE Federação das Indústrias do Estado de Pernambuco
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- USP Universidade de Sao Paulo

Canada
- STAS, Société des Technologies de l'Aluminium STAS Ltée

Chile
- FINANPROJECT, Financial Analysis & Projects Inc.

China
- HUWEI Consultants

Colombia
- ICONTEC Instituto Colombiano de Normas Técnicas

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur
- FFM Fédération des chambres syndicales des minerais et des métaux non ferreux

Germany
- DIN Deutsches Institut für Normung e V

India
- Entrepreneurship Development Institute of India
<table>
<thead>
<tr>
<th>Country</th>
<th>Organization</th>
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<tbody>
<tr>
<td>Indonesia</td>
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<td>Entrepreneurship Development Institute of India</td>
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</table>
Sectoral Reference List

> GTS Consultants (P) Ltd
> India Lead Zinc Information Centre
> ISED, Institute of Small Enterprises and Development

Israel
> Manufacturers' Association of Israel

Mali
> PAPME, Projet d'appui aux Petites et Microentreprises

Mexico
> AMECOBRE Asociación Mexicana del Cobre, A.C.
> CAMIMEX Camara Minera de Mexico
> CENIDT Centro Nacional de Inf y Doc Tecnologica IPN
> INFOTEC

Morocco
> BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Paraguay
> Bolsa de Subcontratación del Paraguay

Philippines
> APQCO, Asia Pacific Quality Control Organization
> Bureau of Small and Medium Business Development

Spain
> CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
> The Ceylon Chamber of Commerce
> CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
> TISTR, Thailand Institute of Scientific and Technological Research

Turkey
> ICOC-Istanbul Subcontracting Exchange

Ukraine
> Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
> International Innovation Services

Uruguay
> SIIT Servicio de Información Industrial y Tecnológica
> TIPS, DEVNET, PNUD Coms Europea-al-invest
> UIIT, Instituto Uruguayo de Normas Tecnicas

Yugoslavia
> Borovac C.E.

Non-Metallic Mineral Products

Algeria
> BASTP, Bourse Algénienne de Sous-traitance et de Partenariat

Austria
> BTZ Burgenlaendisches Technologietransferzentrum
> GTZ Gruender- & Technologiezentrum St. Poelten
> INNOFINANZ-Sterische Wirtschaftsfoerderung GmbH
> KIZ Kaerntner Innovationszentrum-WIFI der Wirtschaftskammer Kaernten
> TECHNINFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
> TIZ, Technologietransfer- und Innovationszentrum
> WKOE-ITIV, Wirtschaftskammer Oesterreich-WIFI Technology Transfer

Bolivia
> Bolsa de Subcontratación Industrial de Santa Cruz
> Camara de Comercio de Cochabamba

Brazil
> FIEPE Federação das Industrias do Estado de Pernambuco
> FIESP Federation and Center of Sao Paulo State Industries
> IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
> USP Universidade de Sao Paulo

Chile
> DTC Donoso, Tampier y Asociados

China
> HUWEI Consultants

Colombia
> ICONTEC Instituto Colombiano de Normas Tecnicas
> Superintendencia de Industria y Comercio

Czech Republic
> UNIDO-Czech Republic Joint Programme: Non-Metallic Industries

France
> AFNOR Association francaise de normalisation
> CFCE Centre francais du commerce extérieur

Germany
> DIN Deutsches Institut fr Normung e V
India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development

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- International Innovation Services

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- TIPS, DEVNET, PNUD Comis. Europea-al-Invest
- UNIT, Instituto Uruguayo de Normas Tecnicas

Yugoslavia
- Borovac C E

PAINTS AND VARNISHES

Austria
- BTZ Burgenlandisches Technologietransferzentrum
- GTZ Gruender- & Technologiezentrum St. Poelten
- INNOFINANZ-Steinische Wirtschaftsfoerderung GmbH

Sectoral Reference List
- KIZ Kaerntner Innovationszentrum-WIFI der Wirtschaftskammer Kaernten
- OEFl Oesterreichisches Forschungsinstitut fuer Chemie und Technik
- TECHNINFORM, WKOE-I&TV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TIZ, Technologietransfer- und Innovationszentrum
- TZL, Technologie Zentrum Linz
- WKOE-I&TV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologiermittlung
- WKOE, Wirtschaftskammer Oberoesterreich-WIFI Technology Transfer

Belgium
- AWEX, Agence Wallonne à l'exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Exportadores de La Paz
- CNCDT, Centro Nacional de Documentación Científica y Tecnológica

Brazil
- ABRACO Associação Brasileira de Corrosão
- FIEP Federaçao dos Indústrias do Estado do Paraná
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo

Chile
- FINANPROJECT, Financial Analysis & Projects Inc
- SERCOTEC Servicio de Cooperación Técnica

Colombia
- ICCNTEC Instituto Colombiano de Normas Técnicas

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur

Germany
- DIN Deutsches Institut für Normung e V

India
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd.
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates

Israel
- Manufacturers' Association of Israel

Malawi
- Malawi Industrial Research and Technology Development Centre
Sectoral Reference List

Malaysia
- FRIM, Forest Research Institute Malaysia
- PAPME, Projet d'appui aux Petites et Micro-entreprises

Mexico
- CENIDT Centro Nacional de Inf y Doc Tecnologica IPN
- INFOTEC

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organisation
- Bureau of Small and Medium Business Development
- FPRDI, Forest Products Research and Development Institute

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- Trkiye Kimya Sanayicilen Dernegi

Ukraine
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

Uruguay
- Oficina de Gestion Tecnologica
- SIIT Servicio de Informacion Industrial y Tecnologica
- TIPS, DEVNET, PNUD Comis Europea-al-Invest
- UNIT, instituto Uruguayo de Normas Tecnicas

PESTICIDES AND FERTILIZERS

Austria
- BTZ Burgenlaendisches Technologietransferzentrum
- GTZ Gruender- & Technologiezentrum St Poelten
- LVA Lebensmittelversuchsanstalt
- TECHNINFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung

Belgium
- AWEX, Agence Wallonne à l'exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Exportadores de La Paz
- CNCDT, Centro Nacional de Documentación Cientifica y Tecnológica

Brazil
- FIEP Federacao das Industrias do Estado do Parana
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnologicas do Estado de Sao Paulo
- USP Universidade de Sao Paulo

Chile
- DTC Donoso, Tampier y Asociados
- FINANPROJECT, Financial Analysis & Projects Inc

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- COLTABACO Compania Colombiana de Tabaco SA
- ICONTEC Instituto Colombiano de Normas Tecnicas
- Universidad Pontificia Bolivariana

France
- AUEPTA Association pour le developpement des echanges internationaux de produits et techniques agro-alimentaires
- AFNOR Association francaise de normalisation
- CFCE Centre france du commerce exterieur
- CIRADCA CIRAD-CA
- SNIE Syndical national de l'industrie des engrais
- UIPP Union des industries de la protection des plantes

Germany
- DIN Deutsches Institut fr Normung e V

India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- PROTECH, PROTECH Systems Private Limited

Israel
- Israel Export Institute
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</table>
Sectoral Reference List

India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development

Israel
- Manufacturers' Association of Israel

Japan
- KRI, Kansai Research Institute

Mexico
- CENIDIT Centro Nacional de Inf y Doc Tecnologica IPN
- CIT-UNAM Centro para la Innovación Tecnológica
- INFOTEC

Philippines
- APOCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Philippine Chambers of Commerce and Industry

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce

Thailand
- TISTR, Thai Institute of Scientific and Technological Research

Trinidad and Tobago
- CARIRI Caribbean Industrial Research Institute

Turkey
- PETKIM, Petrochemical Holding Co

Ukraine
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

Uruguay
- SIIT Servicio de Información Industrial y Tecnológica
- UNIT, Instituto Uruguayo de Normas Técnicas

PHARMACEUTICALS

Austria
- BIT Buero fuer Internationale Forschungs- & Technologiekooperationen
- BTZ Burgenlandisches Technologiezentrum

Belgium
- AWEX, Agence Wallonne à l'exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Exportadores de La Paz

Brazil
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- USP Universidade de Sao Paulo

Chile
- FINANPROJECT, Financial Analysis & Projects Inc

China
- HUWEI Consultants

Colombia
- ICONTEC Instituto Colombiano de Normas Técnicas

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur
- SNIP Syndicat national de l'industrie pharmaceutique

Germany
- DIN Deutsches Institut für Normung eV

India
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- PROTECH, PROTECH Systems Private Limited
PLASTIC AND PLASTIC PRODUCTS

Algeria
- BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
- BSTPE, Bourse de Sous-traitance et de Partenariat de l’Est

Austria
- AiZ Unternehmerzentrum der AiZ, Aichfeldzentrum-BetriebsberatungsgmbH
- BIT Buero fuer Internationale Forschungs-& Technologiekoooperationen
- BTZ Burgenlandisches Technologietransferzentrum

Belgium
- CTZ, Creunder- & Technologiezentrum St. Poelten
- INNOSFINANZ-Staatische Wirtschaftsfoerderung GmbH
- OEFI, Oesterreichisches Forschungsinstitut fuer-Chemie und Technik
- TECHNOINFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Salzburger Technologiezentrum GmbH
- TIZ, Technologietransfer- und Innovationszentrum
- TMG, Oberoesterreichische Technologie & Marketing GmbH
- VITZ, Vorarlberger Technologie Transfer Zentrum-WIFI Vorarlberg
- WKOE-ITV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung Referat fuer Internationalisierung & Internationale Technologievermittlung
- WKOE-TuB, Wirtschaftskammer Oesterreich-WIFI, Gruppe Technik und Betriebswirtschaft
- WKOEViE, Wirtschaftskammer Oberoesterreich-WIFI Technology Transfer
- WKST, Wirtschaftskammer Steiermark-WIFI, Referat f. Tourismus, Technologie und Umwelt

Brazil
- ABIEF, Associação Brasileira da Ind. de Embalagens Plást, Flexíveis
- CETEMP, Centro Tecnológico de Mecánica de Precisao
- FIEP, Federação das Indústrias do Estado do Paraná
- FIESP, Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- SENAI-SP, Serviço Nacional de Aprendizagem Industrial
- UFSC, Centro de Tecnologia
- USP, Universidade de Sao Paulo

Chile
- BSIS, Bolsa de Subcontratacion Industrial de Santiago
- DTC, Donoso, Tamper Y Asociados
- FINANPROJECT, Financial Analysis & Projects Inc
- SERCOTEC, Servicio de Cooperación Técnica

China
- HUWEI Consultants

Colombia
- ICONTEC, Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio
Sectoral Reference List

Costa Rica
- CIIN, Centro de Información Industrial

France
- ADEPT Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- AFNOR Association française de normalisation
- IEP Institut français du pétrole
- SNCP Syndicat national du caoutchouc et des plastiques

Germany
- DIN Deutsches Institut für Normung e.V.

India
- Entrepreneurship Development Institute of India
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- NSIC, The National Small Industries Corporation Ltd.

Israel
- Israel Export Institute
- Manufacturers' Association of Israel

Mali
- PAPME, Projet d'appui aux Petites et Microentreprises

Mexico
- BERN Instituto Mexicano de Recursos Naturales Renovables A.C.
- Bolsa de Enlace en Procesos Indraes de Querétaro A C.
- CENIDT Centro Nacional de Inf. y Doc Tecnológica IPN
- CIT-UNAM Centro para la Innovación Tecnológica
- IMPI Instituto Mexicano del Plástico Industrial S.C.
- INFOTEC
- Unidad de Transferencia de Tecnología

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Philippine Chamber of Commerce and Industry

Slovakia
- SBS, Subcontracting Exchange of Slovakia

Spain
- CICYT-OTT, Comisión Interministerial de Ciencia y Tecnología

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- ICÖC-Istanbul Subcontracting Exchange
- PETKIM, Petrochemical Holding Co

Ukraine
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- The Institute of Materials
- International Innovation Services

Uruguay
- SIT Servicio de Información Industrial y Tecnológica
- TIPS, Devnet, PNUD Comis. Europa-al-Inves
- UNIT, Instituto Uruguayo de Normas Técnicas

PROCESS ENGINEERING

Argentina
- UNRC-FI Facultad de Ingeniería

Austria
- AIZ Unternehmerzentrum der A.i.Z. Architektur und Bauwirtschaftszentren des BMBWF
- BIT Buero fuer internationale Forschungs- & Technologiekooperationen
- BTZ Burgenlandisches Technologiezentrum
- FAZAT Forschungs- und Ausbildungszentrum fuer-Arbeit und Technik Steyr
- GTZ Gruender- & Technologiezentrum St. Poelten
- IA Innovationsagentur GmbH
- INNOFINANZ-Stierste Wirtschaftsförderung GmbH
- KIZ Kaemtner Innovationszentrum-WIFI der Wirtschaftskammer Kärnten
- OEFZS Oesterreichisches Forschungszentrum Seibersdorf GmbH
- TECH-TIROL, Technologiezentrum GmbH & Co. Innsbruck KG
- TECHNINFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z, Salzburger Technologiezentrum GmbH
- TIZ, Technologiezentrum- & Innovationszentrum
- TMG, Oberösterreichische Technologie- & Marketing GmbH
- UMWELT-Z, Umwelt-Techno-Z Bischofshofen
Sectoral Reference List

VTTZ, Vorarlberger Technologie Transfer Zentrum-WFI Vorarlberg
VMP, Vorarlberger Wirtschaftspark Management GmbH
WKNOE-UTI, Wirtschaftskammer Niederösterreich-Abteilung Umwelt, Technik und Innovation
WKOE-I&IV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologievermittlung
WKOE-TuBi, Wirtschaftskammer Oesterreich-WIFI, Gruppe: Technik und Betriebswirtschaft
WKOE, Wirtschaftskammer Oberösterreich-WIFI Technology Transfer
WKST, Wirtschaftskammer Steiermark-WIFI, Referat f. Tourismus, Technologie und Umwelt

Belgium
- AWEX, Agence Wallonie à l’exportation

Bolivia
- Bolsa de SubcontratacionIndustrial de Santa Cruz

Brazil
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- SENAI-SP Serviço Nacional de Aprendizagem Industrial
- UFSM Centro de Tecnologia
- Universidade Federal de Uberlândia
- USP Universidade de Sao Paulo

Chile
- FINANPROJECT, Financial Analysis & Projects Inc

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

Ecuador
- CEBCA, Comision Ecuatoriana de Bienes de Capital

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur

Germany
- DIN Deutsches Institut fr Normung e V

India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- PROTECH, PROTECH Systems Private Limited

Israel
- Israel Export Institute
- Manufacturers’ Association of Israel

Mexico
- CENIDT Centro Nacional de Inf y Doc Tecnologica IPN
- CIT-UNAM Centro para la Innovación Tecnológica
- INFOTEC

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- Trikiye Kimya Sanayicileri Demegi

Ukraine
- Engineering and Technological Institute “Biotechnique” of the Ukraine Academy of Agricultural Sciences
- Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
- Institute of Grape Vine Growing and Wine Making of the Ukrainian Academy of Agricultural Society
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services
- Leatherhead Food Research Association

Uruguay
- UNIT, Instituto Uruguayo de Normas Tecnicas

PULP, PAPER AND PAPER PRODUCTS

Austria
- BTZ Burgenländisches Technologie transferzentrum
- GTZ Gründer- & Technologiezentrum St Poelten
- ICD Austria GmbH Industrieansiedlung & Industrielle Kooperation
Sectoral Reference List

- iNNOF INANZ-Steinsche Wirtschaftsförderung GmbH
- KIZ Kaerntner Innovationszentrum-WIFI der Wirtschaftskammer Kaernten
- TECHNINFORM, WKOE-TI. Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNO-Z. Salzburger Technologiezentrum GmbH
- TIZ, Technologie transfer- und Innovationszentrum
- WKOE-ITV. Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TECHNZ. Salzburger Technologiezentrum GmbH

Belgium

- AWEX, Agence Wallonne à l'exportation

Bolivia

- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Comericio de Cochabamba
- Camara de Exportadores de La Paz
- CNCNT, Centro Nacional de Documentación Científica y Tecnológica

Brazil

- ABTCP Associação Brasileira Técnica de Celulose e Papel
- FCAV Fundação Carlos Alberto Vanzolini
- FIEP Federação das Indústrias do Estado do Paraná
- FIEPE Federação das Indústrias do Estado de Pernambuco
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- Universidade Federal de Uberlândia
- USP Universidade de Sao Paulo

Canada

- STAS, Société des Technologies de l'Aluminium STAS Ltée

Chile

- FINANPROJECT, Financial Analysis & Projects Inc

China

- HUWEI Consultants

Colombia

- CIDI. Centro de Investigaciones para el Desarrollo Integral
- COLTABACO Compañía Colombiana de Tabaco SA
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendency of Industry and Comercio

Costa Rica

- CIIN, Centro de Informacion Industrial

Cuba

- Pulp and Paper Research Institute Cuba-9

France

- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur
- CTP Centre Technique du Papier

Germany

- DIN Deutsches Institut für Normung e V

India

- Central Institute for Research on Cotton Technology (Indian Council of Agricultural Research)
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- National Sugar Institute
- NSIC, The National Small Industries Corporation Ltd

Israel

- Dr. Jehuda Orshan
- Manufacturers' Association of Israel

Japan

- Society for Research and Information on Tropical Zones

Malawi

- Malawi Industrial Research and Technology Development Centre

Malaysia

- FRIM, Forest Research Institute Malaysia

Mali

- PAPME, Projet d’appui aux Petites et Microentreprises

Mexico

- BERN Instituto Mexicano de Recursos Naturales Renovables A.C.
- CENIOT Centro Nacional de Inf. y Doc Tecnológica IPN
- IMCYP-KAG instituto de Madera, Celulose y Papel 'Ing. Karl Augustin Grellmann'
- INFOTEC
- Unidad de Transferencia de Tecnologia

Netherlands

- PrintWare Development

Paraguay

- Bolsa de Subcontratación del Paraguay

Philipines

- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Centre for International Trade Expositions and Missions
- FPRDI, Forest Products Research and Development Institute
- Philippine Chamber of Commerce and Industry
Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technology Research

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

United States of America
- USDA Forest Service

Uruguay
- SIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis. Europea-al-Invest
- UNIT, Instituto Uruguayo de Normas Técnicas

RUBBER AND RUBBER PRODUCTS

Algeria
- BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
- BSTPE, Bourse de Sous-traitance et de Partenariat de l'Est

Austria
- BTZ Burgenländisches Technologiezentrum
- GTZ Gruender- & Technologiezentrum St. Poellen
- IA Innovationsagentur GmbH
- ICD Austria GmbH Industrieansiedlung & Industrielle Kooperation
- INNOCFINANZ-Steirische Wirtschaftsförderung GmbH
- KIZ Kaemnter Innovationszentrum-WiFi der Wirtschaftskammer Karnten
- OEFI Oesterreichisches Forschungsinstitut fuer-Chemie und Technik
- TECHNIFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TIZ, Technologie transfer- und Innovationszentrum
- WKOE-ITW, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung Referat fuer Internationalisierung & Internationale Technologievermittlung
- WKOOE, Wirtschaftskammer Oberoesterreich-WIFI Technology Transfer

Bolivia
- Bolsa de Subcontratacion Industrial de Santa Cruz
- Camara de Exportadores de La Paz
- CNCDT, Centro Nacional de Documentación Cientifica y Tecnológica

Brazil
- CETEMP Centro Tecnologico de Mecanico de Precisao
- FIE5P, Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- USP Universidade de Sao Paulo

Chile
- BSIS, Bolsa de Subcontratacion Industrial de Santiago
- FINIPPROJECT, Financial Analysis & Projects Inc
- SERCOTEC Servicio de Cooperación Técnica

Colombia
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

France
- AFNOR Association francaise de normalisation
- CFCE Centre francais du commerce extérieur
- CIRADCP Institut de recherche sur le caoutchouc
- SNCP Syndicat national du caoutchouc et des plastiques

Germany
- DIN Deutsches Institut für Normung e V

India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd.
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- NSIC, The National Small Industries Corporation Ltd.

Israel
- Dr. Jehuda Orshan
- Manufacturers' Association of Israel

Mexico
- BERN Instituto Mexicano de Recursos Naturales Renovables A.C.
- CENIDT Centro Nacional de Inf. y Doc Tecnologica IPN
- INFOTEC

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Paraguay
- Bolsa de Subcontratación del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- FPRDI, Forest Products Research and Development Institute
- Philippine Chamber of Commerce and Industry
Sectoral Reference List

Slovakia
- SBS, Subcontracting Exchange of Slovakia

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- ICOC-Istanbul Subcontracting Exchange
- PETKIM, Petrochemical Holding Co.

Ukraine
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- The Institute of Materials
- International Innovation Services

Uruguay
- TIPS, DEVNET, PNUD Comis. Europea-al-Inves
- UNIT, Instituto Uruguayo de Normas Tecnicas

SOAP, DETERGENTS AND COSMETICS

Austria
- BTZ Burgenlaendisches Technologietransferzentrum
- GTZ Grunerder & Technologiezentrum St. Poelten
- LVA Lebensmittelversuchsanstalt
- TECHNINFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TIZ, Technologietransfer- und Innovationszentrum
- WKOE-I&ITV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologievermittlung
- WKOF, Wirtschaftskammer Oberoesterreich-WIFI Technology Transfer

Belgium
- AWEX, Agence Wallonie à l'exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Comercio de Cochabamba
- Camara de Exportadores de La Paz
- CNCDT, Centro Nacional de Documentación Cientifica y Tecnologica

Brazil
- ABIEF Associaçao Brasileira da Ind. de Em-baiagens Plast. Flexives
- FCAV Fundação Carlos Alberto Vanzolini
- FIEP Federacao das Industrias do Estado do Sao Paulo
- FIEPE Federacao das Industrias do Estado de Pernambuco
- FIEP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnologicas do Estado de Sao Paulo
- Universidade Estadual de Ponta Grossa
- USP Unversidade de Sao Paulo

Chile
- FINANPROJECT, Financial Analysis & Projects Inc

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONTEC Instituto Colombiano de Normas Tecnicas

France
- AFNOR Association francaise de normalisation
- CFCE Centre francais du commerce exterieur
- GRETE Groupe de Recherches et d'Echanges Technologiques

Germany
- DIN Deutsches Institut fr Normung e V

India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- PROTECH, PROTECH Systems Private Limited

Israel
- Dr. Jehuda Orshan
- Israel Export Institute
- Manufacturers' Association of Israel

Malawi
- Malawi Industrial Research and Technology Development Centre

Mali
- HAPME, Projet d’appui aux Petites et Microentreprises

Mexico
- BERN Instituto Mexicano de Recursos Naturales Renovables A C
- CENIDT Centro Nacional de Inf y Doc Tecnologica IPN
- INFOTECH

Paraguay
- Bolsa de Subcontratacion del Paraguay

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Sectoral Reference List

Philippines
- APOCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- FPRDI, Forest Products Research and Development Institute
- United Coconut Association of the Philippines

Spain
- CICYT-OTT, Comision interministerial Cientifica y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- Teker Kimya Sanayicileri Derneği

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

Uruguay
- Oficina de Gestion Tecnologica
- TIPS, DEVENET, PNUD Comis. Europea-at-Invest
- UNIT, Instituto Uruguayo de Normas Tecnicas

SOFTWARE ENGINEERING

Argentina
- UNRC-FI Facultad de Ingeniería

Austria
- BIT Burgenlandisches Technologietransferzentrum
- EMCO-IC EMCO Innovations Center GmbH & Co.KG
- FAZAT Forschungs- und Ausbildungszentrum fuer Arbeit und Technik Steyr
- GTZ Gründer- & Technologiezentrum St Poeten
- HAGENBERG Softwarepark Hagenberg
- IA Innovationsagentur GmbH
- ICD Austria GmbH Industriesiedlung & Industrielle Kooperation
- INNOFINANZ-Steinsche Wirtschaftsfoerderung GmbH
- OEFSZ Oesterreichisches Forschungszentrum Seibersdorf GmbH
- RIZ Regional-Innovations-Zentrum-Informationstransfer & Beratungsgmbh
- SIG Simmenberger Innovations- & Technologiegründungszentrum
- TECH-TIROL Technologiezentrum GmbH & Co Innsbruck KG
- TECHNIKUM Technikum Vorarlberg

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Cámara de Comercio de Cochabamba

Brazil
- CEFET-PR Centro Federal de Educação Tecnológica do Paraná
- CETEMPP Centro Tecnológico de Mecânica de Precisão
- CITS, Centro Internacional de Tecnologia de Software
- FUCAP Fundação Centro de Análise e Inovação Tecnológica
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- UFSC Research Center of Tecnology
- Universidade Federal de Libertânia
- USP Universidade de Sao Paulo

Chile
- FINANPROJECT, Financial Analysis & Projects Inc.

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur

Germany
- DIN Deutsches Institut für Normung e V

India
- Entrepreneurship Development Institute of India
- GT3 Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verma & Associates
- PROTECH, PROTECH Systems Private Limited
Sectoral Reference List

Israel
- Israel Export Institute
- Manufacturers' Association of Israel

Mexico
- CENIDIT Centro Nacional de Inf. y Doc Tecnologica IPN
- INFOTEC
- Instituto Mexicano del Cemento y del Concreto
- Unidad de Transferencia de Tecnologia

Morocco
- BNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Peru
- ALIDE

Philippines
- APOCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development

Spain
- AIN, Asoc. de la industria Navarra
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Ukraine
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

Uruguay
- TIPS, DEVNET, PNUD Comis. Europea-al-Invest
- UNIT, Instituto Uruguayo de Normas Tecnicas

TEXTILE AND TEXTILE PRODUCTS

Austria
- BTZ Burgenlandischer Technologietransferzentrum
- GTZ Gruender- & Technologiezentrum St Poelten
- KIZ Kaemnter Innovationszentrum-WIFI der Wirtschaftskammer Kaeften
- TECHNIFORM/VOA, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TIZ, Technologietransfer- und Innovationszentrum
- VTTZ, Vorarlberger Technologie Transfer Zentrum-WIFI Vorarlberg
- WKOÖE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- WKOÖE, Wirtschaftskammer Oberoesterreich-WIFI Technology Transfer

Belgium
- AWEX, Agence Wallonne à l'exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Comercio de Cochabamba
- Camara de Exportadores de La Paz
- CNCDT, Centro Nacional de Documentación Científica y Tecnológica

Brazil
- ABIEF Associação Brasileira da Ind. de Embalagens Plást. Flexíveis
- FIEP Federação das Indústrias do Estado do Paraná
- FIEPE Federação das Indústrias do Estado de Pernambuco
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
- SENA-SP Servio Nacional de Aprendizagem Industrial

Chile
- BSIS, Bolsa de Subcontratacion Industrial de Santiago
- FINANPROJECT, Financial Analysis & Projects Inc.
- SERCOTEC Servicio de Cooperación Tecnica

China
- HUWEI Consultants

Colombia
- CIDI, Centro de Investigaciones para el Desarrollo Integral
- ICONTEC Instituto Colombiano de Normas Técnicas
- Superintendencia de Industria y Comercio

Costa Rica
- CIIIN, Centro de Información Industrial

France
- AFNOR Association française de normalisation
- CFCE Centre français du commerce extérieur
- GRET Groupe de Recherches et d'Échanges Technologiques
- UIT Union des industries textiles

Georgia
- TECHINFORM, Georgian Research Institute for Scientific and Technical Information

Germany
- DIN Deutsches Institut für Normung e. V.
Central Institute for Research on Cotton Technology (Indian Council of Agricultural Research)
Entrepreneurship Development Institute of India
GTS Consultants (P) Ltd
ISED, Institute of Small Enterprises and Development
Jayadeva Virma & Associates
NSIC, The National Small Industries Corporation Ltd
PROTECH, PROTECH Systems Private Limited
Israel
Israel Export Institute
Manufacturers’ Association of Israel
Malawi
Malawi Industrial Research and Technology Development Centre
Mali
PAPME, Projet d’appui aux Petites et Microentreprises
Mexico
Bolsa de Enlace en Procesos Industriales de Querétaro A.C.
CENIDT Centro Nacional de Inv. y Doc Tecnológica IPN
INFOTEK
Unidad de Transferencia de Tecnología
Paraguay
Bolsa de Subcontratación del Paraguay
Philippines
APOCO, Asia Pacific Quality Control Organization
Bureau of Small and Medium Business Development
Centre for International Trade Expositions and Missions
Institute for Small-scale Industries, University of the Philippines
Philippine Chamber of Commerce and Industry
Philippine Textile Research Institute
Slovakia
SBS, Subcontracting Exchange of Slovakia
Spain
CICYT-OTT, Comision Interministerial Ciencia y Tecnología
Sri Lanka
The Ceylon Chamber of Commerce
Thailand
TISTR, Thailand Institute of Scientific and Technological Research
United Kingdom of Great Britain and Northern Ireland
British Textile Technology Group
International Innovation Services
The Textile Institute
United States of America
African Technology Forum
Uruguay
SIIT Servicio de Información Industrial y Tecnológica
TIPS, DEVNET, PNUD Comis Europea-al-Invest
UNIT, Instituto Uruguayo de Normas Técnicas
TRANSPORT EQUIPMENT
Algeria
BASTP, Bourse Algérienne de Sous-traitance et de Partenariat
BSTPE, Bourse de Sous-traitance et de Partenariat de l’Est
Austria
BIT Buero fuer internationale Forschungs- & Technologiekooperationen
BTZ Burgenlandisches Technologietransferzentrum
GTZ Gruender- & Technologiezentrum St. Poelten
TECHNIFORM, WKOE-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
TECHNO-Z, Salzburger Technologiezentrum GmbH
TIZ, Technologietransfer- und Innovationszentrum
TLK, Technologieland Kamernent GmbH
TIZL, Technologiezentrum Linz
VITZ, Vorarlberger Technologie Transfer Zentrum-WIFI Vorarberg
WKOE-IVTV, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologievermittlung
WKOE-E, Wirtschaftskammer Obergsterreich-WIFI Technology Transfer
Belgium
AWEX, Agence Wallonne à l’exportation
Bolivia
Bolsa de Subcontratación Industrial de Santa Cruz
Brazil
ANTP Associação Nacional de Transportes Públicos
CETEMP Centro Tecnológico de Mecânica de Precisão
FIEPE Federação das Indústrias do Estado de Pernambuco
FIESP Federation and Center of Sao Paulo State Industries
IPT, Instituto de Pesquisas Tecnológicas do Estado de Sao Paulo
Chile
FINANPROJECT, Financial Analysis & Projects Inc
Sectoral Reference List

Colombia
- CONTEC Instituto Colombiano de Normas Tecnicas

Ecuador
- CEBCA, Comision Ecuatoriana de Bienes de Capital

France
- AFNOR Association francaise de normalisation
- CFCE Centre français du commerce extérieur

Germany
- DIN Deutsches Institut für Normung e.V.

India
- Confederation of Indian Industry, CII
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd
- ISED, Institute of Small Enterprises and Development

Israel
- Manufacturers’ Association of Israel

Malawi
- Malawi Industrial Research and Technology Development Centre

Mexico
- Camara de la Industria Metalica de Guadalajara
- CENIDT Centro Nacional de Inf. y Doc Tecnologica IPN
- IMT Instituto Mexicano del Transporte
- INFOTEC

Morocco
- UNSTP, Bourse Nationale de Sous-traitance et de Partenariat

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

Turkey
- ICOC-Istanbul Subcontracting Exchange

Ukraine
- Engineering and Technological Institute "Biotechnique" of the Ukraine Academy of Agricultural Sciences
- Institute of Mechanization and Electrification of Agriculture

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

United States of America
- African Technology Forum

Uruguay
- TIPS, DEVNET, PNUD Comis. Europea al-Invest
- UNIT, Instituto Uruguayo de Normas Tecnicas

WOO AND WOOD PRODUCTS

Argentina
- UNRC-FI Facultad de Ingenieria

Austria
- AIZ Unternehmerzentrum der A.I.Z. Aichfeldzentren-Betriebsberatungsgmbh
- Antoine Bassili
- BTZ Burgenlaendisches Technologietransferzentrum
- GTZ Gruender- & Technologiezentrum St Poelten
- INNOFINANZ-Sternische Wirtschaftsforderung GmbH
- KIZ Kaemtner Innovationszentrums-WIFI der Wirtschaftskamme: Kaernten
- TECHNINFOR, WKO-E-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung
- TIZ, Technologietransfer- und Innovationszentrum
- WKO-E-TI, Wirtschaftskammer Oesterreich-Aussenwirtschaftsabteilung, Referat fuer Internationalisierung & Internationale Technologievermittlung
- WKOE, Wirtschaftskammer Oberoesterreich-WIFI Technology Transfer

Belgium
- AWEX, Agence Wallonne à l’exportation

Bolivia
- Bolsa de Subcontratación Industrial de Santa Cruz
- Camara de Comercio de Cochabamba
- Camara de Exportadores de La Paz

Brazil
- FIEP Federacao das Industrias do Estado do Parana
- FIEPE Federacao das Industrias do Estado de Pernambuco
- FIESP Federation and Center of Sao Paulo State Industries
- IPT, Instituto de Pesquisas Tecnologicas do Estado de Sao Paulo
- SENAI Centro Tecnologico do Mobiliario
- SENAI-SP Servico Nacional de Aprendizagem Industrial
- Universidade Estadual de Ponta Grossa
- Universidade Federal de Uberlandia
Sectoral Reference List

Chile
- USP Universidade de Sao Paulo
- BSIS, Bolsa de Subcontratacion Industrial de Santiago
- FINANPROJECT, Financial Analysis & Projects Inc.
- SERCOTEC Servicio de Cooperacion Tecnica

Colombia
- ICONTEC Instituto Colombiano de Normas Tecnicas
- Superintendencia de Industria y Comercio

Costa Rica
- CIN, Centro de Informacion Industrial

France
- ADEPTA Association pour le developpement des echanges internationaux de produits et techniques agro-alimentaires
- AFNOR Association francaise de normalisation
- CFCE Centre francais du commerce exterieur
- CIRAD ForEt Centre de cooperation internationale en recherche agronomique pour le developpement - Dept forester
- COPACEL Confederation francaise de l'industrie des papiers, cartons et celluloses
- FILB Federation de l'industrie lourde du bois
- GRET Groupe de Recherches et d'Echanges Technologiques

Germany
- DIN Deutsches Institut fr Normung e.V.

India
- Entrepreneurship Development Institute of India
- GTS Consultants (P) Ltd.
- ISED, Institute of Small Enterprises and Development
- Jayadeva Verna & Associates
- NIITME, National Institute of Technical and Management Education

Israel
- Dr. Jehuda Orshan
- Manufacturers' Association of Israel

Malawi
- Malawi Industrial Research and Technology Development Centre

Malaysia
- FRIM, Forest Research Institute Malaysia

Mali
- PAPME, Projet d'appui aux Petites et Microentreprises

Mexico
- BERN Instituto Mexicano de Recursos Naturales Renovables A.C
- CEN/DT Centro Nacional de Inf y Doc Tecnologica IPN
- IMCYP-KAG Instituto de Madera, Celulose y Papel Ing. Karl Augustin Greifmain
- INFOTEC

Paraguay
- Unidad de Transferencia de Tecnologia
- BSIS, Bolsa de Subcontratacion del Paraguay

Philippines
- APQCO, Asia Pacific Quality Control Organization
- Bureau of Small and Medium Business Development
- Centre for International Trade Expositions and Missions
- FPRDI, Forest Products Research and Development Institute
- Institute for Small-scale Industries, University of the Philippines
- Philippine Chamber of Commerce and Industry

Slovakia
- SSS, Subcontracting Exchange of Slovakia

Spain
- CICYT-OTT, Comision Interministerial Ciencia y Tecnologia

Sri Lanka
- The Ceylon Chamber of Commerce
- CISIR, Ceylon Institute of Scientific and Industrial Research

Thailand
- TISTR, Thailand Institute of Scientific and Technological Research

United Kingdom of Great Britain and Northern Ireland
- International Innovation Services

United States of America
- USDA Forest Service

Uruguay
- SIIIT Servicio de Información Industrial y Tecnológica
- TIPS, DEVNET, PNUD Comis. Europea-al-Invest
- UNIT, Instituto Uruguayo de Normas Tecnicas
ANNEXES

- "Profile of Specialized Information Sources" for potential members of the International Referral System

- "Questionnaire Information Request" for requestors of information
**Profile of Specialized Information Sources**

<table>
<thead>
<tr>
<th>INITIAL REGISTRATION</th>
<th>UPDATE</th>
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</table>

**ORGANIZATION NAME:**

Mailing Address

Country

**Telephone**

**Telefax**

**Telex**

**E-mail**

Contact person and title (person who will be responsible for handling information requests from INTIB)

**FIELD** (please indicate the main industrial sectors covered by your organization)

- [ ] S01 Agriculture
- [ ] S02 Food and beverages
- [ ] S03 Wood and wood products
- [ ] S04 Textile and textile products
- [ ] S05 Leather and leather products
- [ ] S06 Pulp, paper and paper products
- [ ] S07 Iron and steel
- [ ] S08 Non-ferrous metals
- [ ] S09 Fabricated metal products
- [ ] S10 Non-metallic mineral products
- [ ] S11 Chemistry (please specify)
- [ ] S12 Chemicals (basic)
- [ ] S13 Pesticides and fertilizers
- [ ] S14 Paints and varnishes
- [ ] S15 Pharmaceuticals
- [ ] S16 Soap, detergents and cosmetics
- [ ] S17 Petroleum and petroleum products
- [ ] Others, not mentioned above (please specify & attach)

**TYPE OF ORGANIZATION** (please indicate the type of activities carried out by your organization)

- [ ] T01 Assistance to small and medium enterprise/industry
- [ ] T02 Banking/Financing
- [ ] T03 Consulting
- [ ] T04 Distribution
- [ ] T05 Import/Export
- [ ] T06 Industrial activity (please specify)
- [ ] T07 Information, general
- [ ] T08 Information, patents
- [ ] T09 Information, policy
- [ ] T10 Information, specialized
- [ ] T11 Marketing
- [ ] T12 Media contacts/Public relations
- [ ] T13 Mediation
- [ ] T14 Quality certification
- [ ] T15 Research and development
- [ ] T16 Standardization
- [ ] T17 Sub-contracting
- [ ] T18 Technology transfer
- [ ] T19 Trade, commerce
- [ ] T20 Training institutes
- [ ] Others, not mentioned above (please specify & attach)

*Please provide I's, if available, with a leaflet or catalogue describing the activities of your organization. If not available, you are welcome to summarize these activities in your covering letter.*

**DATE:**

**SIGNATURE:**
Please indicate which languages you can use to supply replies to information requests:

and complete the table below by checking the appropriate boxes.

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<th>Forms in which replies are supplied to companies</th>
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<th>Machinery</th>
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<th>Manufactured products</th>
<th>Technologies and services</th>
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<th>Seminars, training</th>
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* Depends on the nature of the request, e.g. for developed or developing countries.
I. BASIC DATA

Name and title: Job function:
Mailing address: Country:

Telephone: Telefax: Telex: E-Mail:

The information requested is: for my personal use ☐ for a third party ☐
My experience in dealing with industrial projects has been:
For less than one year ☐ Between 1 and 5 years ☐ For more than 5 years ☐

II. INFORMATION REQUEST

1. CONDITIONS

I want to receive information which is free of charge only ☐
I would be willing to pay for value-added information (supply cost-estimate) ☐
I do not want free of charge information (supply cost-estimate) ☐

2. FIELD (Please indicate the main industrial sector for your information request)

☐ S01 Agriculture ☐ S21 Electrical products
☐ S02 Food and beverages ☐ S22 Machinery and equipment
☐ S03 Wood and wood products (except electrical)
☐ S04 Textile and textile products ☐ S23 Agricultural machinery
☐ S05 Leather and leather products ☐ S24 Transport equipment
☐ S06 Pulp, paper and paper products ☐ S25 Construction products, building materials
☐ S07 Iron and steel ☐ S26 Mining and quarrying
☐ S08 Non-ferrous metals ☐ S27 Engineering
☐ S09 Fabricated metal products ☐ S28 Energy
☐ S10 Non-metallic mineral products ☐ S29 Environment
☐ S11 Chemistry (general) ☐ S30 Biotechnology and genetic engineering
☐ S12 Chemicals (basic) ☐ S31 Process engineering
☐ S13 Pesticides and fertilizers ☐ S32 Construction of vehicles
☐ S14 Paints and varnishes ☐ S33 Computer technologies and engineering
☐ S15 Pharmaceuticals ☐ S34 Software engineering
☐ S16 Soap, detergents and cosmetics ☐ Others, not mentioned above (please specify):
☐ S17 Petroleum and petroleum products
☐ S18 Rubber and rubber products
☐ S19 Plastic and plastic products
☐ S20 Electronics and communications

3. DESCRIPTION

Briefly describe your information request giving the purpose of the inquiry and the result hoped for. If necessary, supply us with extra explanatory notes and documents which might be relevant. The more information you can give us, the better is our chance of giving you a useful response.

Return completed questionnaire to:
UNIDO/INTIB, P O Box 300, A-1400 Vienna, Austria, Telefax (43 1) 230 7584
To enable UNIDO/INTIB or its network members to give satisfactory service, inquirers should express precisely the subject of their information request.

(Check no more than two boxes next to the subject.)
- Raw Materials
- Manufacturing processes
- Machinery
- Equipment
- Manufactured products
- Technologies
- Engineering, methods and services
- Quality, standards & maintenance
- Seminar, training
- Congresses
- Trade fairs

5. **FORM OF REPLY**

Give for each subject chosen previously the desired form of the reply:

*(Choose only one form of reply by subject.)*

<table>
<thead>
<tr>
<th>form of the reply</th>
<th>1st Subject</th>
<th>2nd Subject</th>
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</thead>
<tbody>
<tr>
<td>Lists of companies to be contacted</td>
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<td>Schedule (Seminars, training, congresses, trade fairs)</td>
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<td>Detailed programme</td>
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</table>

* Part III, Related project description is mandatory.

6. **LANGUAGE**

Specify the language(s) in which you agree to receive the information:

- English
- Spanish
- French
- Arabic
- Other

7. **REGION**

Do you want to obtain information from a specific country or region?  

- YES
- NO

If yes, specify the country/region:

III. **RELATED PROJECT**

1. If the information requested is related to a project, please describe it briefly.

2. Location of project (City and country):

3. This is a new  
   or the expansion  
   of an existing project.

4. Please give an indicative figure of planned investment in US$.

5. Capacity, indicate the production required in terms for example of unit/hours, quantity/month.

6. Indicate if the project should be capital intensive  
   or labour intensive  

IV. **HISTORY**

1. Indicate if you have already contacted other sources of information, whether local or foreign, before having referred yourself to UNIDO.  
   - YES
   - NO

If yes please indicate other sources contacted.